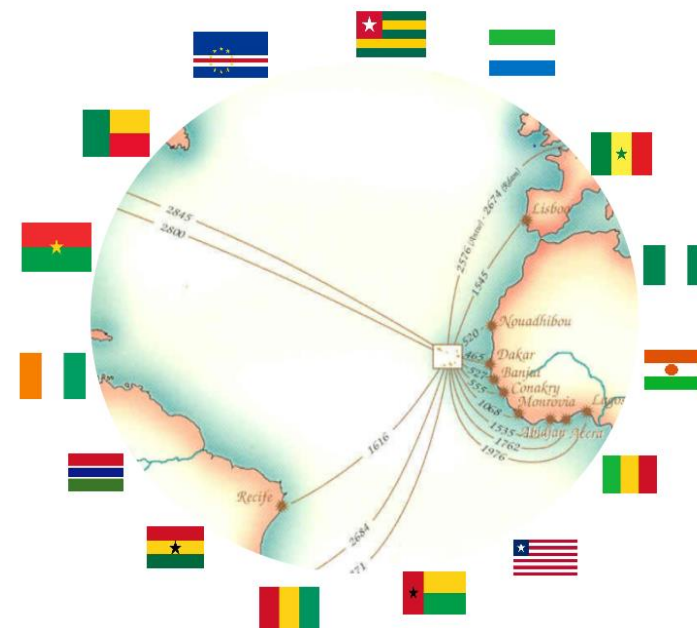
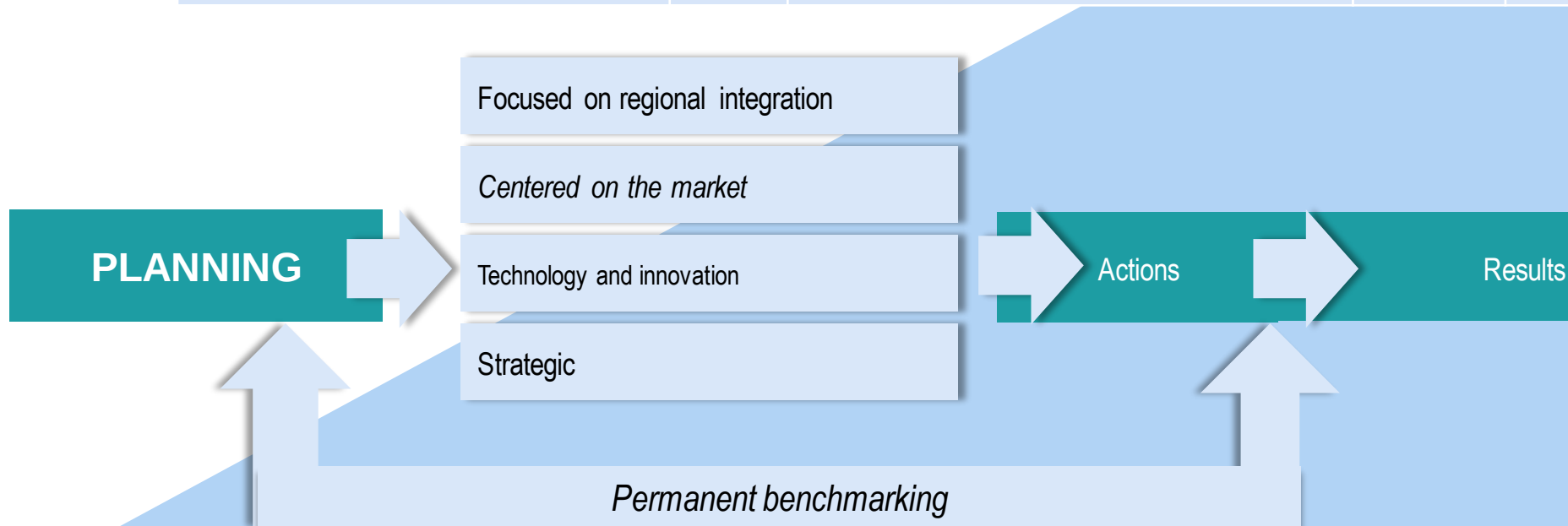


ECOWAS OVERVIEW



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Source:

- World Bank
- University of Sherbrooke - Canada
- Doing Business - Latest data available
- GSMA.
- ECOWAS
- AfDB

WARNING

This document contains general data relating to the economic indicators of the Economic Community of West African States, ECOWAS.

The data presented is the exclusive responsibility of *EMERGYS* and the company *ABRIMAR INVESTMENT, S.A.*, and must in no case compromise the accuracy and thoroughness of the sources mentioned.

These data are intended exclusively to provide general information on certain economic indicators of *ECOWAS* member countries, which we believe may be useful information for anyone interested in this important regional economic block.

EMERGYS undertakes to correct any errors, flaws or omissions detected, as well as to keep this document permanently updated and as complete as possible, for the sake of rigor, thus making it available to economic operators in general and to all interested parties, a vision of the whole of this relevant Community of Nations, whose noble mission is to make the peoples of each of the 15 member countries happy and prosperous.

The names or designations of countries and territories, as well as the respective symbols presented, follow the official designations adopted by the United Nations.

All communications, requests for information or suggestions for corrections or improvements to this document should be addressed exclusively to: info@abrimarinvestment.com.

ABRIMAR INVESTMENT, S.A. is a Cape Verdean company specializing in investment and management of holdings.

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THE ECOWAS

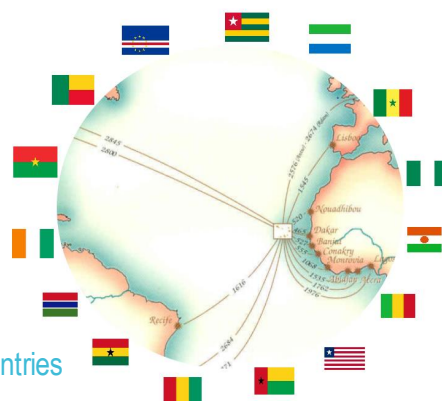


Area: 5.112.069 Km² /
\$ 197,993,787,997 Import /
\$ 138,363,847,400 Export /
more than 1,000 languages /

8 French-speaking countries
5 English speaking countries
2 Portuguese-speaking countries
8 coins

ECOWAS MARKET

15 member countries
397,205,519 inhabitants
188,423,476 Internet users
47.4% Penetration [% Population]



6.000 m³ / s average flow
2,117,700 km² area of the basin /

It crosses 5 countries:
Benin; Guinea; Mali; Niger; Nigeria.

MAIN RIVER

Niger River /
4.180 km long /

2. Commercial exchanges in West Africa, as well as the free movement of people and goods, are well anchored in the tradition of the region since the old and great West African civilizations, promoting the development of exchanges between the regions from the Sahel and the savannah, with a wide range of products, such as live cattle, hides and skins, poultry, timber and timber products. This century-old tradition of trade has generated a significant early mobility of people and goods in the West African region and has remained constant over the centuries, so we can consider that the Economic Community of West Africa, ECOWAS, is the heir and the precursor of this ancestral African tradition. Before the creation of the Economic Community of West African States, ECOWAS, on May 28, 1975, the territory of West Africa was made up of States with different historical and administrative experiences and realities which, together, dictated the borders of the 15 countries located in this geographical area and which currently form ECOWAS.

3. Although the Member States of the Community have three languages official languages, English, French and Portuguese, there are nevertheless more than one 1000 other local languages, including native languages cross-border and shared by people from different countries, namely Ewe, Fulfulde, Hausa, Mandingo, Wolof, Yoruba, Ibo, Ga, Creole, spoken by about 400 million inhabitants over a vast area of 5,112,069 million square kilometers, corresponding to about 17% of the territory of the African continent. Before these countries lose their initial sovereignty, the region was home to many empires and kingdoms that spanned several centuries, namely those of Ghana, Songhai, Wolof, Oyo, Benin and Kanem Bornu. The diversity cultural, linguistic and ecological present both opportunities and challenges for the regional integration process. Will and determination to combine synergies at the political and are recognized as the basis for the creation of a economically and socially prosperous region.

4. The fundamental objectives of ECOWAS, which is to promote economic and political cooperation among member countries, are in tune with the history of its people, given that West African citizens, even in the period preceding the loss of their initial sovereignty, were already among most of the world's displaced populations, although mobility mainly occurred in the region. It is estimated that around 10 (ten) million West African migrants (4% of the regional population) reside in ECOWAS countries other than their own. The remaining migrants, around 7 (seven) million, reside mainly in North America and Europe. Cross-border migration, especially of women, involved in business activities represents a symbol of regional entrepreneurship and is a catalyst to promote regional integration.

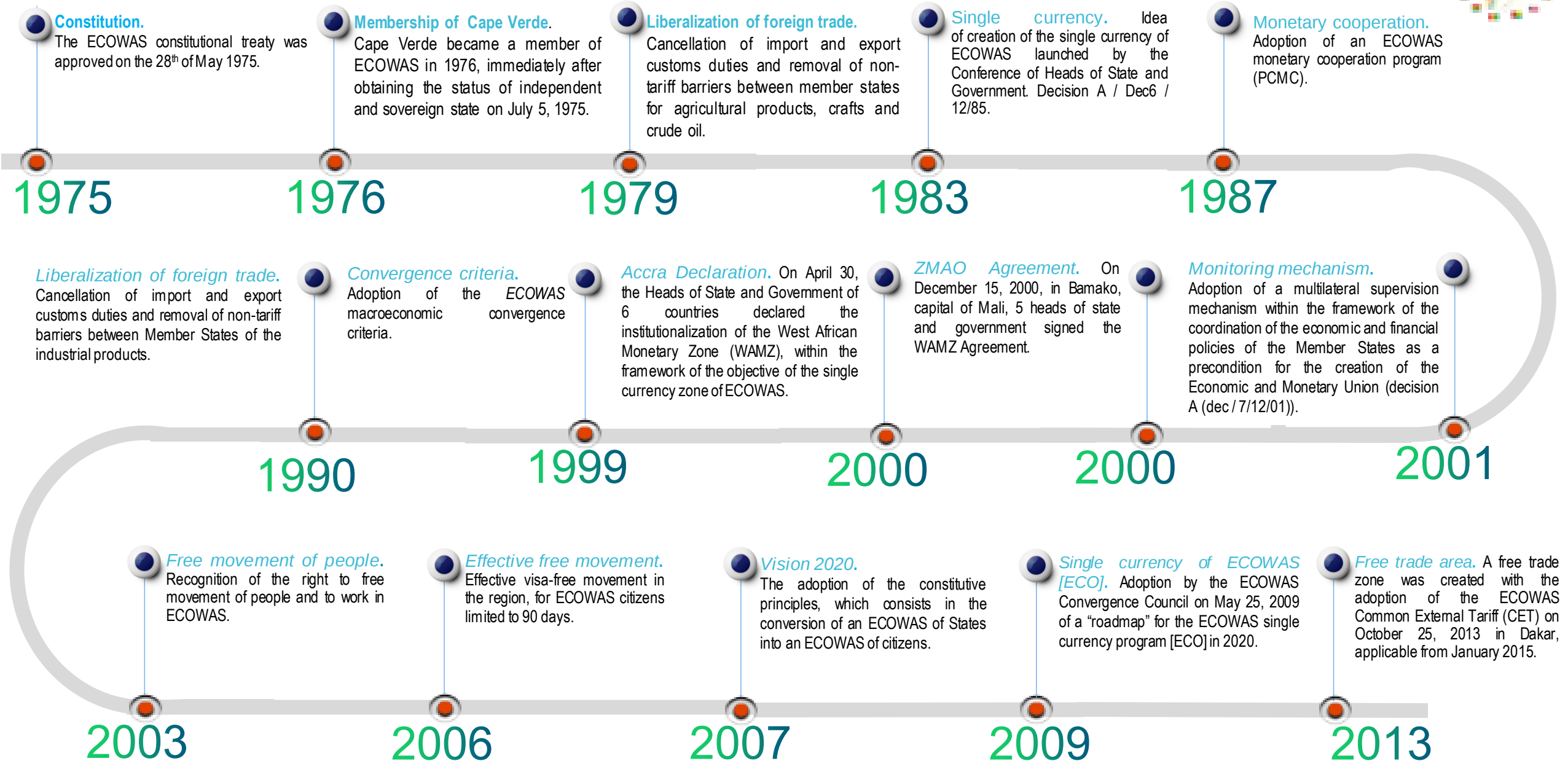
5. In recent years, the population of West Africa has increased sharply, passing from 70 million to 400 million between 1950 and 2020. At the end of 2014, it represented about 40% of the population of sub-Saharan Africa. According to United Nations projections, West Africa's population is expected to reach 550 or 600 million by 2050, being the region with the youngest population in the world. In addition, with around 5% of the world's population and an area of over 40% in sub-Saharan Africa, West Africa is the most densely populated on the continent.

6. An effective strategy to promote intra-ECOWAS trade as well as to stimulate ECOWAS exports to the external market is one of the first priorities defined by the highest regional authorities.

1. The first stage of regional integration dates back to 1945, with the creation of the CFA Franc, Franc des Colonies Françaises d'Afrique, FCFA, which united the French-speaking countries of the region into a single monetary union. In 1964, the President of Liberia proposed a West African Economic Union which resulted in an agreement in 1965 between Côte d'Ivoire, Guinea, Liberia and Sierra Leone. The aforementioned 1965 agreement did not produce the desired results until 1972, when the Nigerian head of state and his Togolese counterpart embarked on a tour of the country. region to promote the idea of integration. In this sense, thanks to the benevolence of these efforts, projects were presented on the basis of which the Treaty of Lagos, capital of Nigeria, which established the Economic Community of West African States, ECOWAS, was developed in 1975. The Lagos Treaty was initially focused on economic policies and was subsequently revised which in 1993 allowed its scope and prerogatives to be extended.



A FEW STEPS OF REGIONAL INTEGRATION





Population	: 11.801.151	Inhabitants
Natural increase	: 2,70%	
Urban population	: 47,90%	
Density	: 102	Inhabitants/km ²
Middle age	: 18,0	Years
Male life expectancy	: 59,9	Years
Female life expectancy	: 63,0	Years
Activity rate	: 71,70%	
Literacy rate	: 34,70%	
Official language	: French	
Currency	: Franc CFA	



Population	: 20.321.378	Inhabitants
Natural increase	: 2,80%	
Urban population	: 30,00%	
Density	: 72	Inhabitants/km ²
Middle age	: 17,0	Years
Male life expectancy	: 60,4	Years
Female life expectancy	: 61,9	Years
Activity rate	: 83,40%	
Literacy rate	: 23,60%	
Official language	: French	
Currency	: Franc CFA	



Population	: 549.935	Inhabitants
Natural increase	: 1,10%	
Urban population	: 66,20%	
Density	: 135	Inhabitants/km ²
Middle age	: 20,0	Years
Male life expectancy	: 69,3	Years
Female life expectancy	: 76,0	Years
Activity rate	: 68,80%	
Literacy rate	: 81,20%	
Official language	: Portuguese	
Currency	: Escudos	



Population	: 25.716.544	Inhabitants
Natural increase	: 2,50%	
Urban population	: 51,20%	
Density	: 79	Inhabitants/km ²
Middle age	: 19,0	Years
Male life expectancy	: 56,3	Years
Female life expectancy	: 58,7	Years
Activity rate	: 67,00%	
Literacy rate	: 48,70%	
Official language	: French	
Currency	: Franc CFA	



Population	: 2.347.706	Inhabitants
Natural increase	: 2,90%	
Urban population	: 61,90%	
Density	: 225	Inhabitants/km ²
Middle age	: 20,0	Years
Male life expectancy	: 60,4	Years
Female life expectancy	: 63,2	Years
Activity rate	: 77,30%	
Literacy rate	---	
Official language	: English	
Currency	: Dalasi	



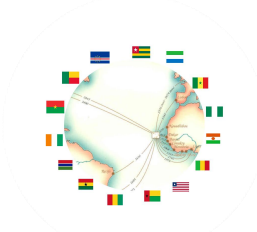
Population	: 30.417.856	Inhabitants
Natural increase	: 2,20%	
Urban population	: 56,70%	
Density	: 131	Inhabitants/km ²
Middle age	: 20,0	Years
Male life expectancy	: 62,7	Years
Female life expectancy	: 64,9	Years
Activity rate	: 77,20%	
Literacy rate	: 57,90%	
Official language	: English	
Currency	: Cedi	



Population	: 12.771.246	Inhabitants
Natural increase	: 2,80%	
Urban population	: 36,50%	
Density	: 51	Inhabitants/km ²
Middle age	: 18,0	Years
Male life expectancy	: 60,5	Years
Female life expectancy	: 61,7	Years
Activity rate	: 82,30%	
Literacy rate	: 29,50%	
Official language	: French	
Currency	: Franc Guinéen	



Population	: 1.920.922	Inhabitants
Natural increase	: 2,50%	
Urban population	: 43,80%	
Density	: 67	Inhabitants/km ²
Middle age	: 16,0	Years
Male life expectancy	: 56,0	Years
Female life expectancy	: 59,9	Years
Activity rate	: 72,90%	
Literacy rate	---	
Official language	: Portuguese	
Currency	: Franc CFA	





LIBERIA

Population	:4.937.374	Inhabitants
Natural increase	:2,40%	
Urban population	:51,60%	
Density	:50	Inhabitants/km ²
Middle age	:16,0	Years
Male life expectancy	:62,3	Years
Female life expectancy	:65,1	Years
Activity rate	:61,00%	
Literacy rate	:51,9%	
Official language	:English	
Currency	:Dollar Libérien	



MALI

Population	:19.658.031	Inhabitants
Natural increase	:3,00%	
Urban population	:43,10%	
Density	:16	Inhabitants/km ²
Middle age	:16,0	Years
Male life expectancy	:58,1	Years
Female life expectancy	:59,6	Years
Activity rate	:66,50%	
Literacy rate	:24,0%	
Official language	:French	
Currency	:Franc CFA	



NIGER

Population	:23.310.715	Inhabitants
Natural increase	:3,80%	
Urban population	:26,50%	
Density	:16	Inhabitants/km ²
Middle age	:18,0	Years
Male life expectancy	:60,9	Years
Female life expectancy	:63,2	Years
Activity rate	:64,70%	
Literacy rate	:28,7%	
Official language	:French	
Currency	:Franc CFA	



NIGERIA

Population	:200.963.599	Inhabitants
Natural increase	:2,60%	
Urban population	:51,20%	
Density	:215	Inhabitants/km ²
Middle age	:18,0	Years
Male life expectancy	:53,5	Years
Female life expectancy	:55,2	Years
Activity rate	:56,50%	
Literacy rate	:69,1%	
Official language	:English	
Currency	:Naira	



SENEGAL

Population	:16.296.364	Inhabitants
Natural increase	:2,70%	
Urban population	:47,70%	
Density	:82	Inhabitants/km ²
Middle age	:19,0	Years
Male life expectancy	:65,5	Years
Female life expectancy	:69,6	Years
Activity rate	:57,40%	
Literacy rate	:39,3%	
Official language	:French	
Currency	:Franc CFA	



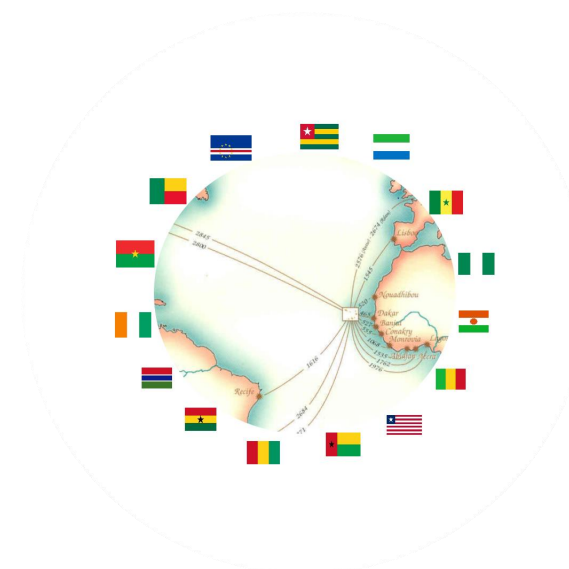
SIERRA LEONE

Population	:7.813.215	Inhabitants
Natural increase	:2,10%	
Urban population	:42,50%	
Density	:106	Inhabitants/km ²
Middle age	:18,0	Years
Male life expectancy	:53,5	Years
Female life expectancy	:55,1	Years
Activity rate	:66,90%	
Literacy rate	:34,8%	
Official language	:English	
Currency	:Franc CFA	



TOGO

Population	:16.296.364	Inhabitants
Natural increase	:2,70%	
Urban population	:47,70%	
Density	:82	Inhabitants/km ²
Middle age	:19,0	Years
Male life expectancy	:65,5	Years
Female life expectancy	:69,6	Years
Activity rate	:57,40%	
Literacy rate	:39,3%	
Official language	:French	
Currency	:Franc CFA	



THE ECONOMIC IMPORTANCE OF ECOWAS

15 member countries

Area of 5,112,069 million km²

Three official languages

188,423,476 Internet users

47.4% Penetration [% Population]

400 million consumers

600 million consumers in 2050

5% of the world's population

40% of the population of sub-Saharan Africa

Area greater than 40% of sub-Saharan

Characterization and information

» Entrepreneurial capacity

» Network operation and cooperation

» Public facilitation instruments

» Product cost reduction through economies of scale

» Greater efficiency in production, marketing and administration

» Competitive advantages thanks to the elimination of tariffs

» Large-scale consumption allowing greater product rotation

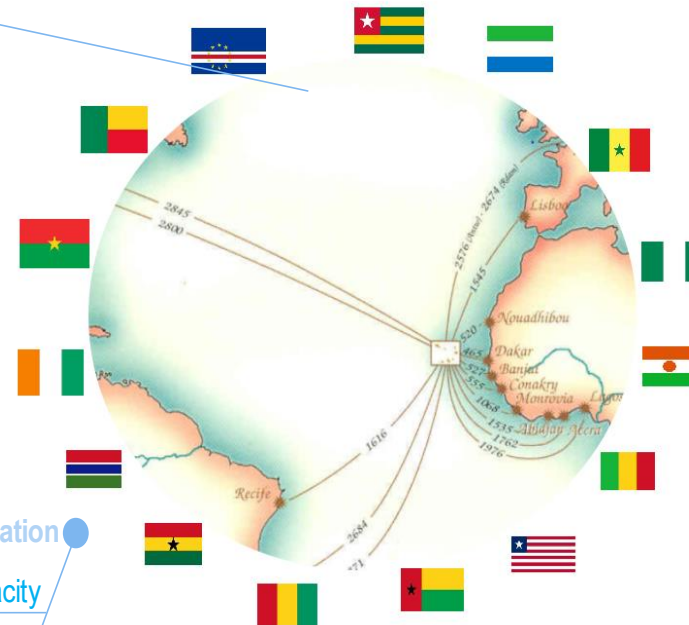
The importance of ECOWAS as a regional market

» Elimination of customs barriers,

» Facilitate the free movement of people and goods,

» Reciprocal opportunities for all countries and companies

» Tax and customs benefits..



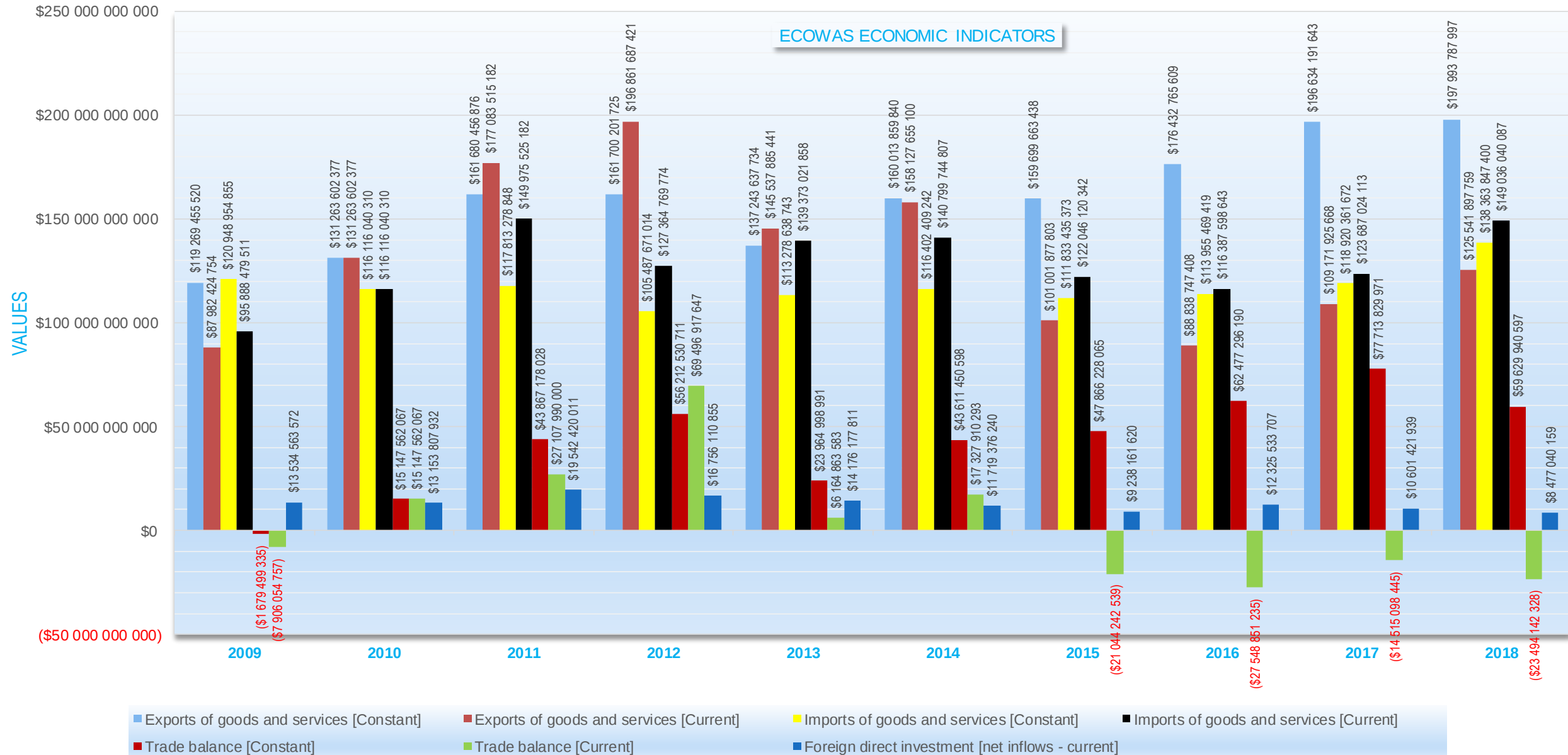
Export and re-export

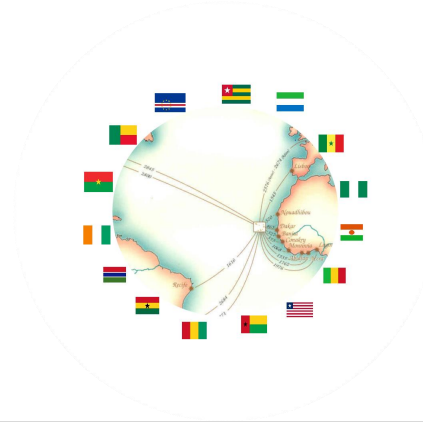
» Export of goods and services: \$ 197,993,787,997, in 2018;

» Imports of goods and services: \$ 138,363,847,400, in 2018;

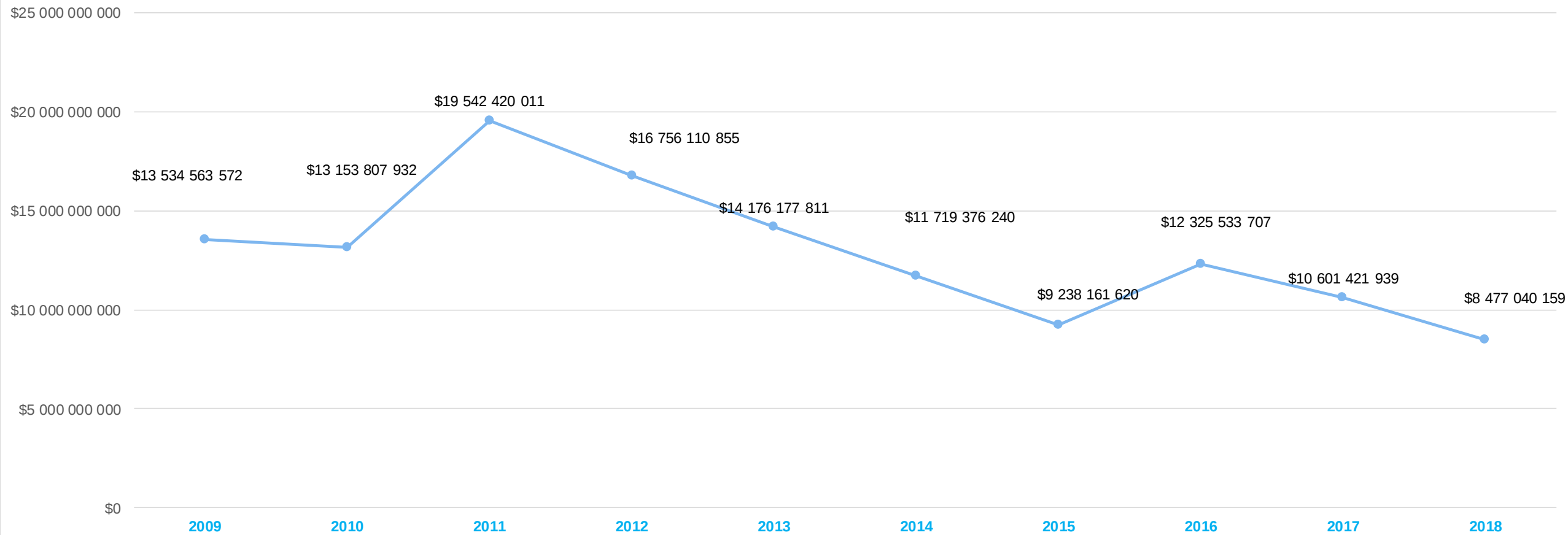
» Free export of products

» Importation of raw materials between the 15 ECOWAS countries free of duties and taxes



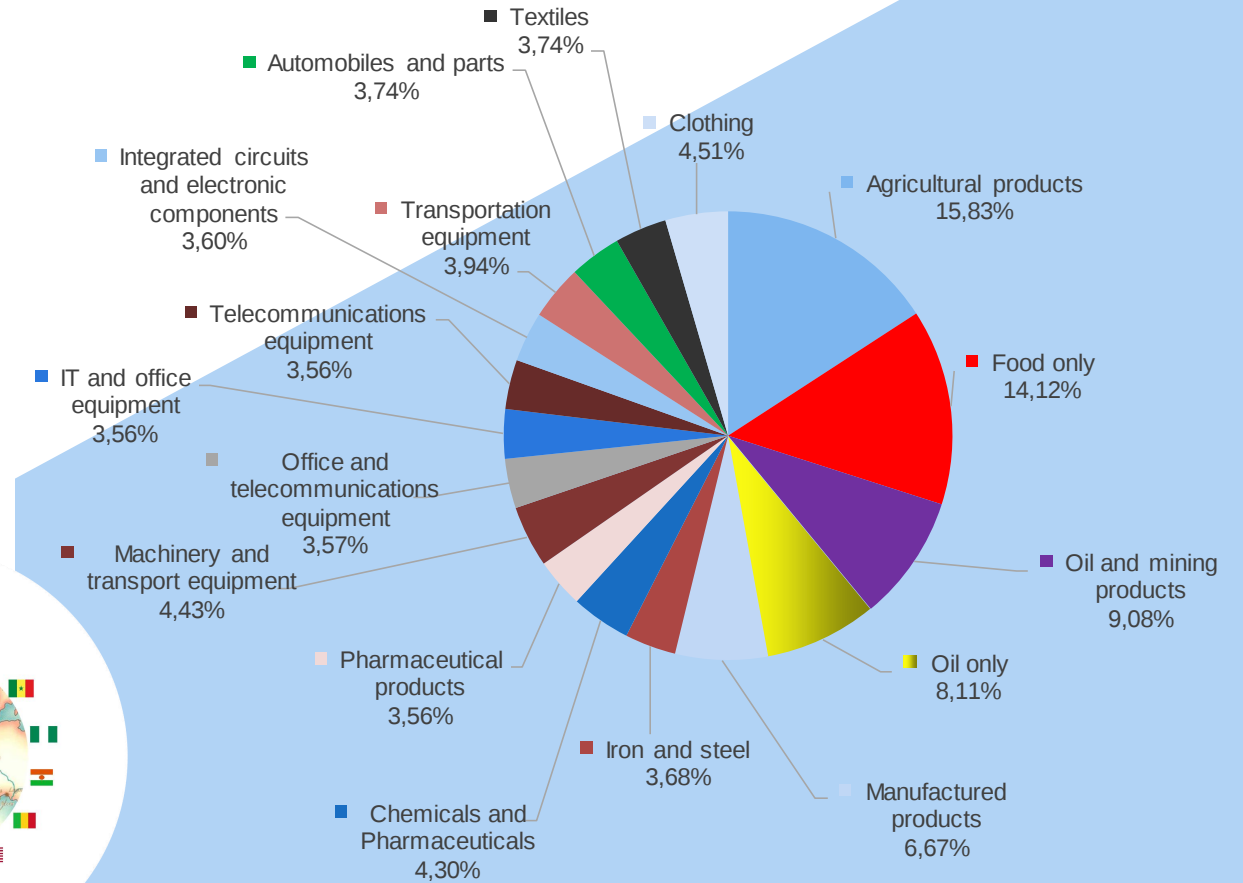
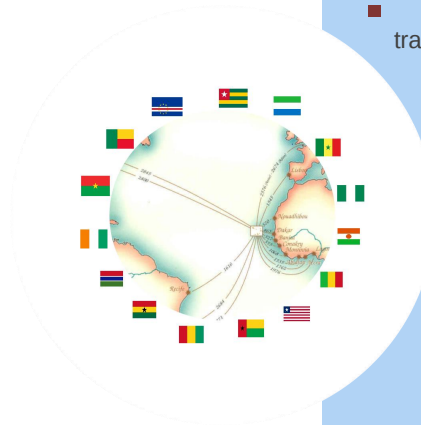
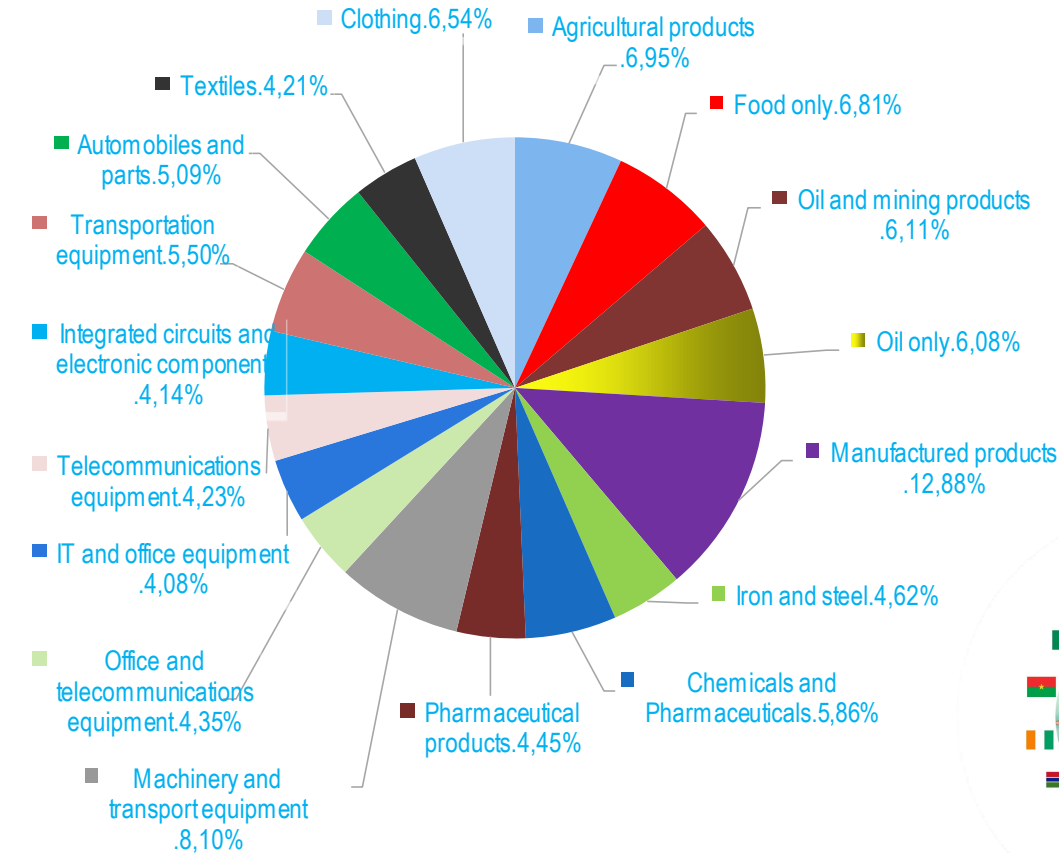


Foreign direct investment [net inflows - current]

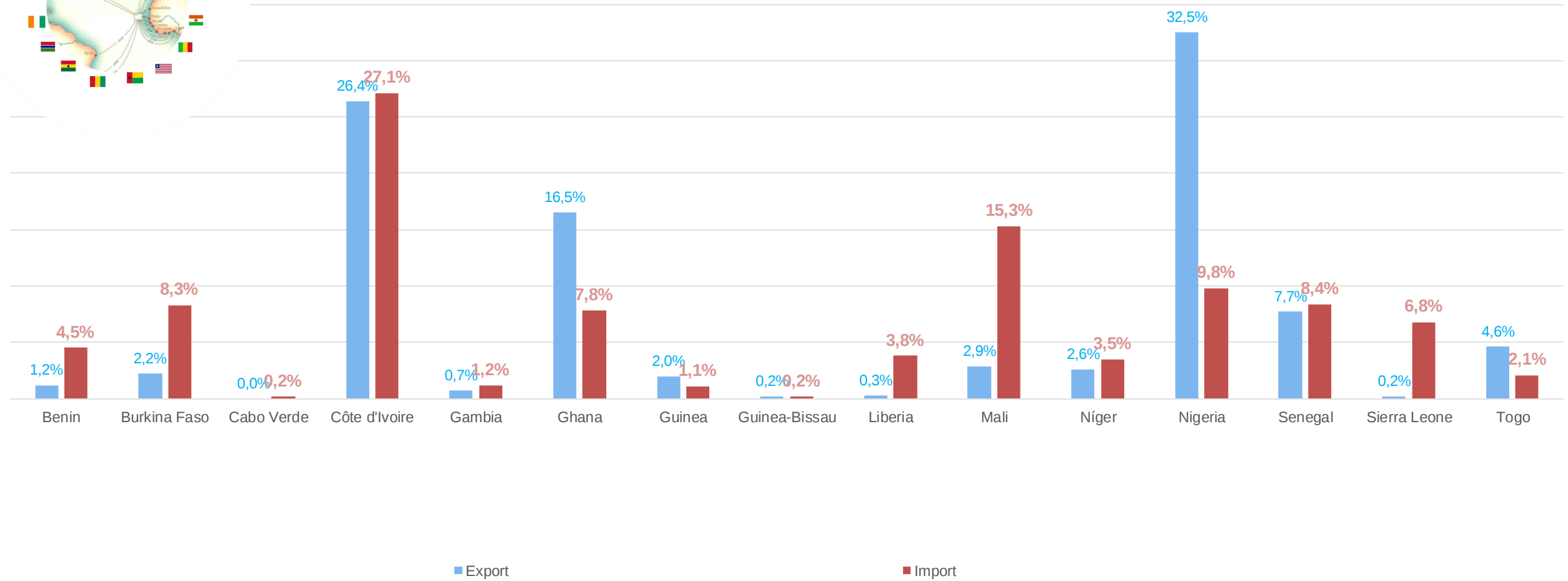


ECOWAS Imports of Goods 2015

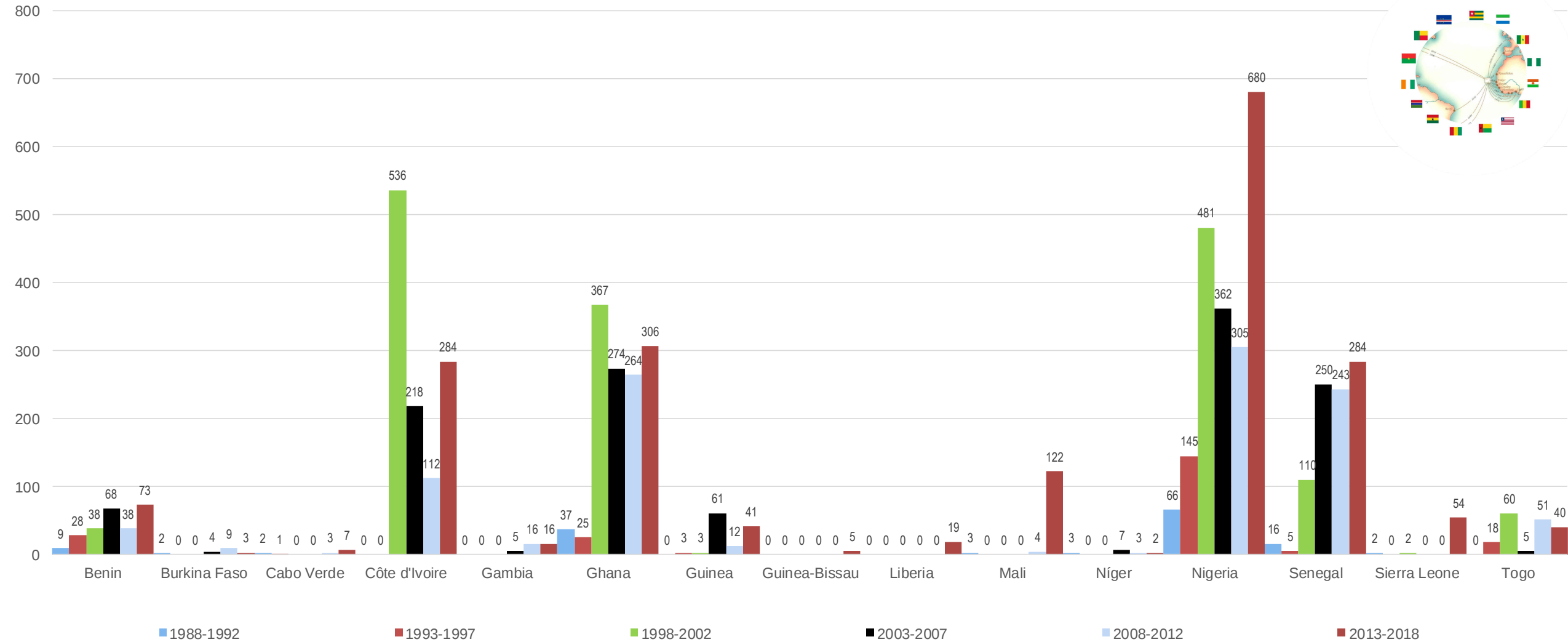
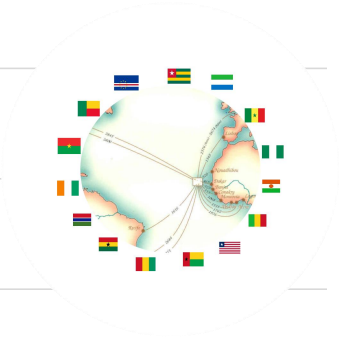
ECOWAS Exports of Goods 2015



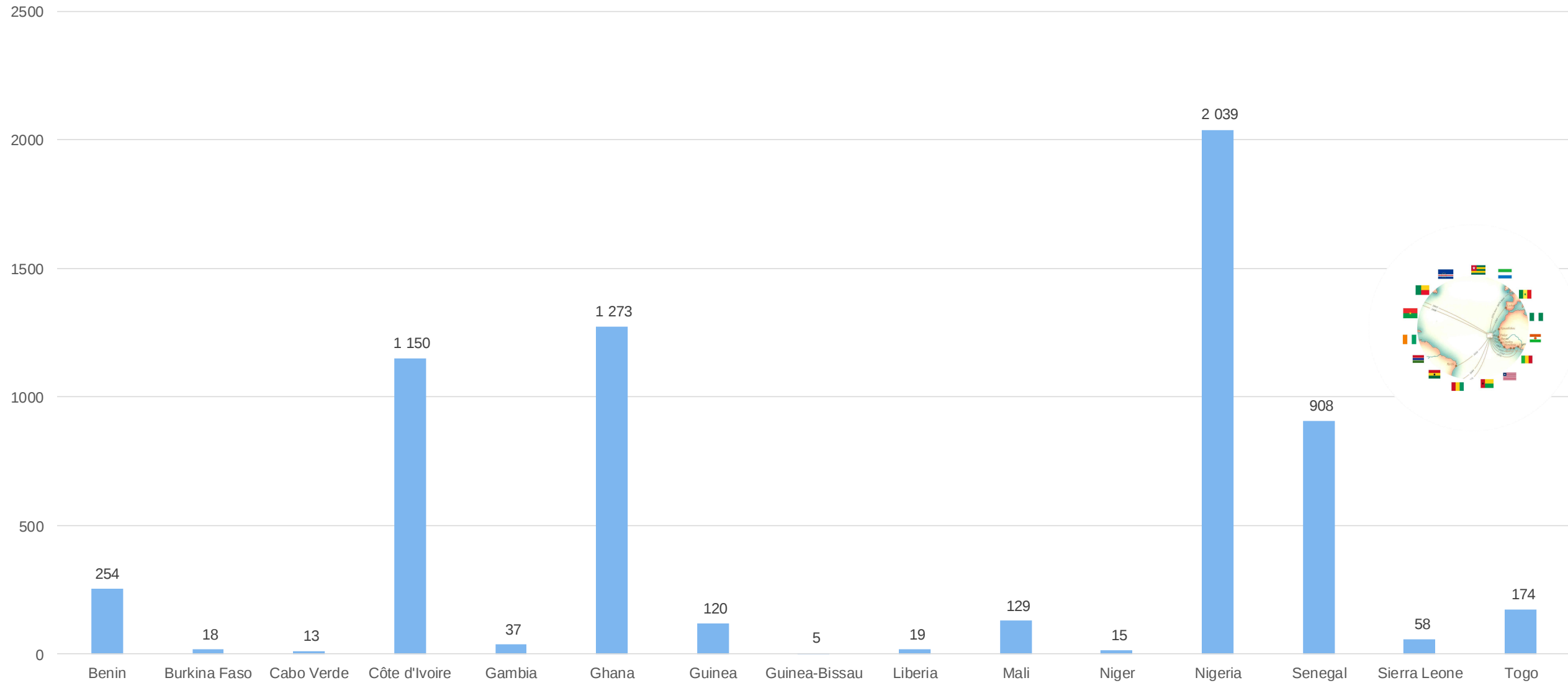
PARTICIPATION OF MEMBER COUNTRIES IN INTRA-REGIONAL TRADE
(in % 2011 - 2016)



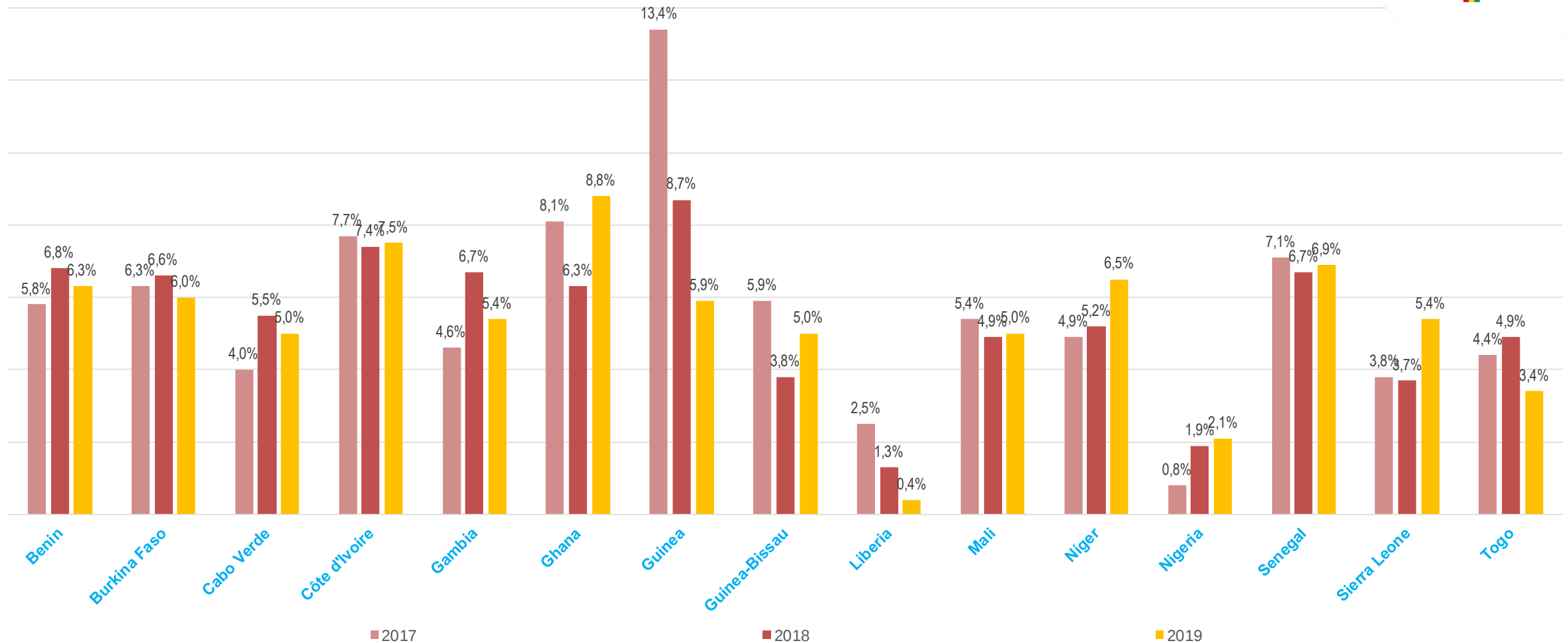
NUMBER OF INDUSTRIAL PRODUCTS REGISTERED IN THE ECOWAS ELTC TABLE BY COUNTRY
1988 - 2018

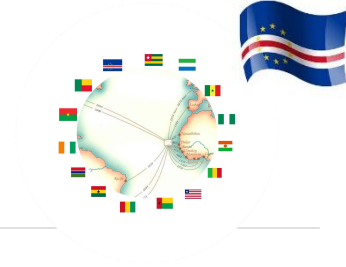


NUMBER OF INDUSTRIAL PRODUCTS REGISTERED IN THE FRAMEWORK OF THE ECOWAS COMMERCIAL LIBERALIZATION PROGRAM
TOTAL BY COUNTRY 1988 - 2018

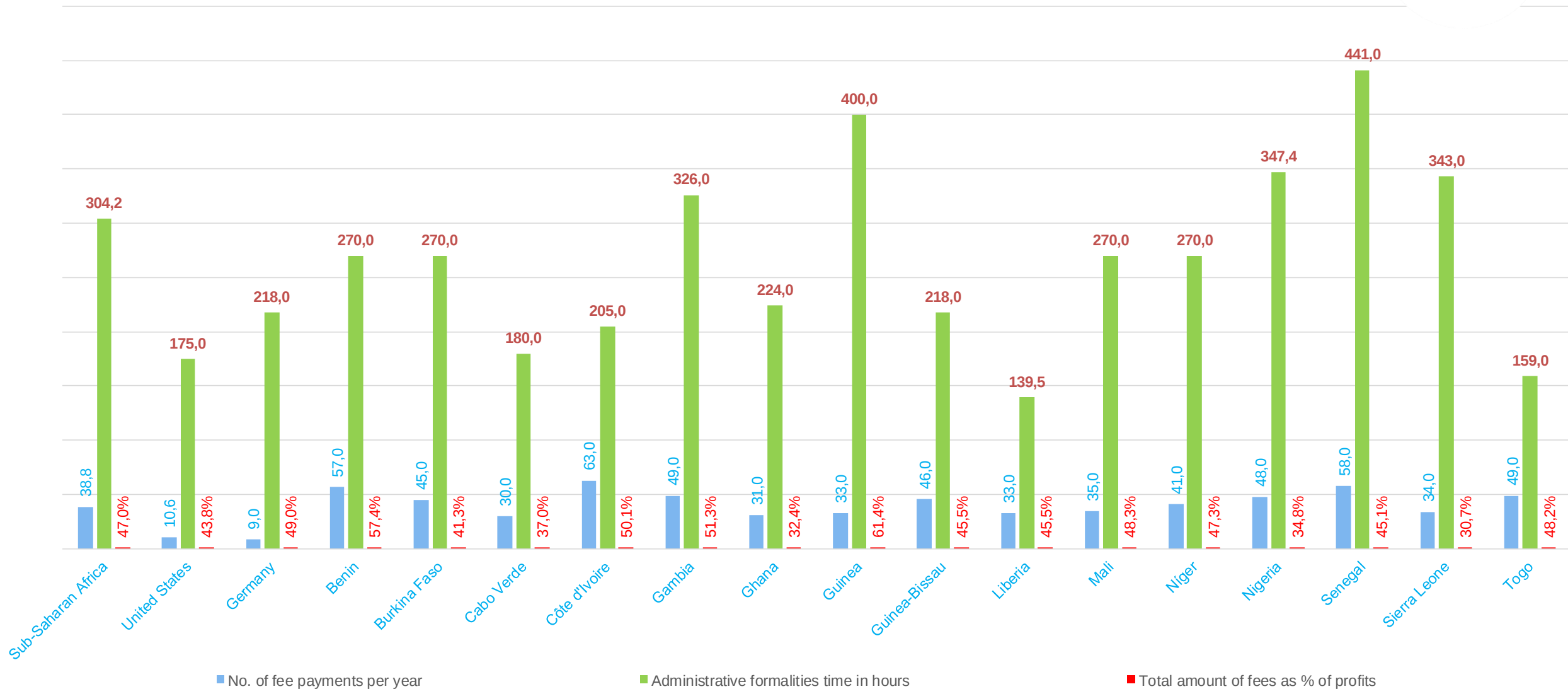


GROWTH RATE OF ECOWAS MEMBER COUNTRIES



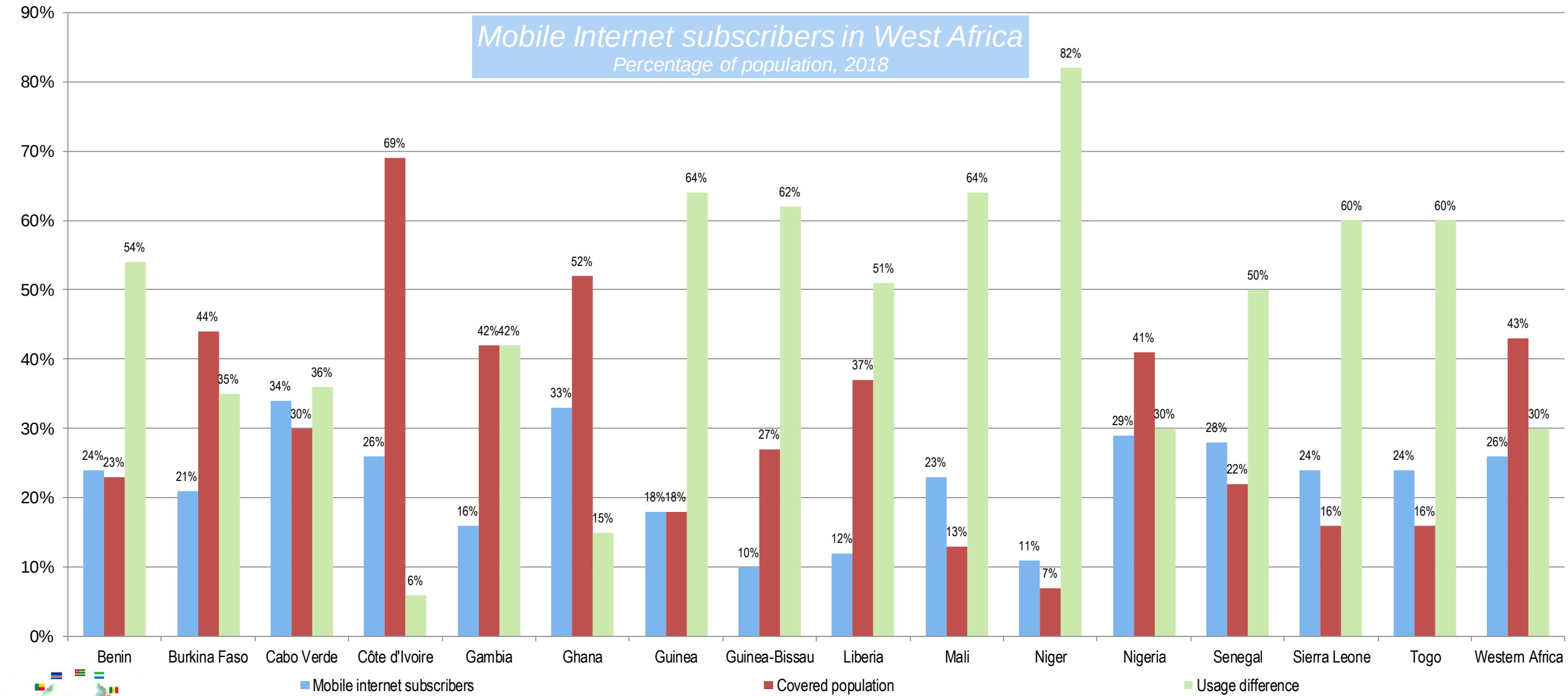


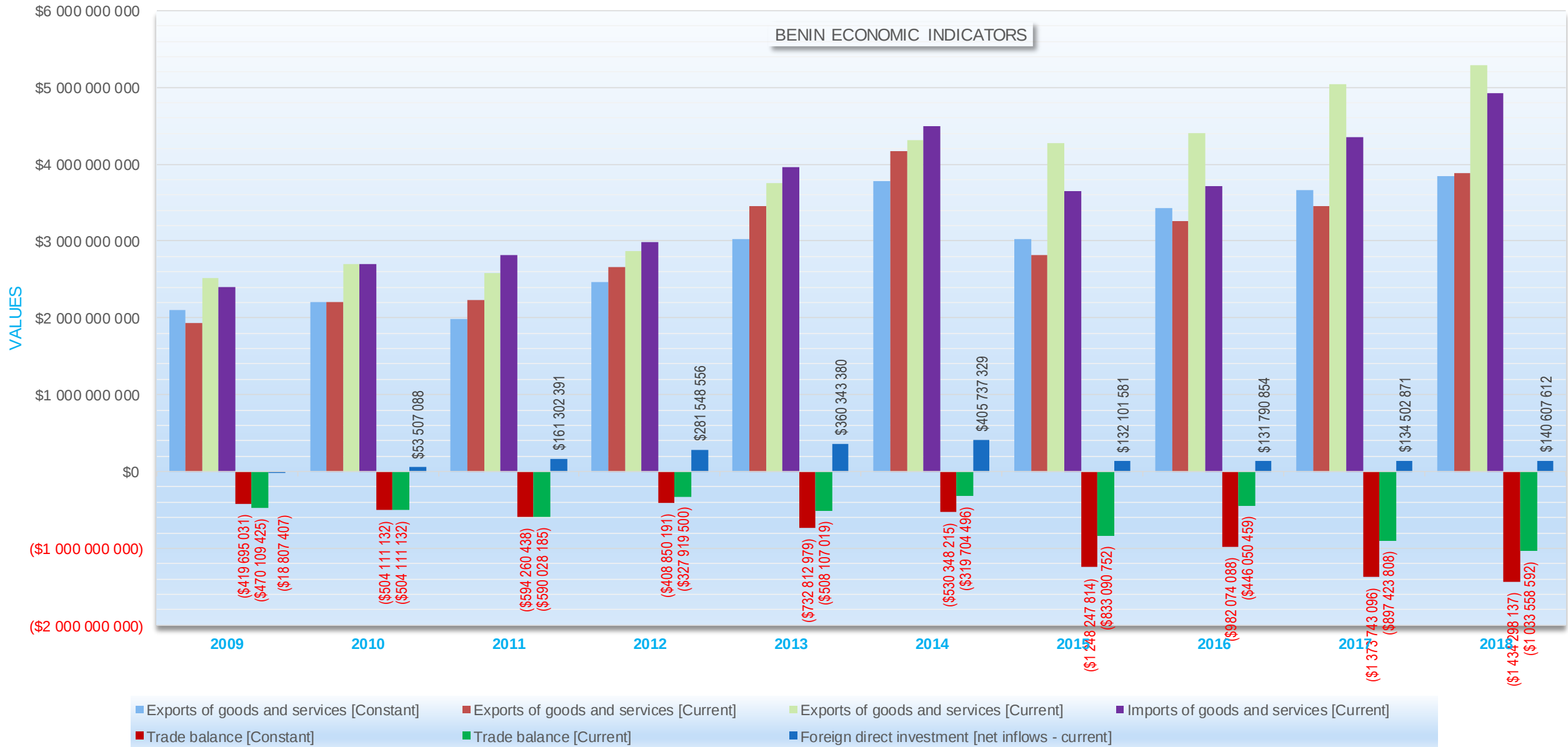
INTERNATIONAL COMPARISON OF COMPANY TAXATION



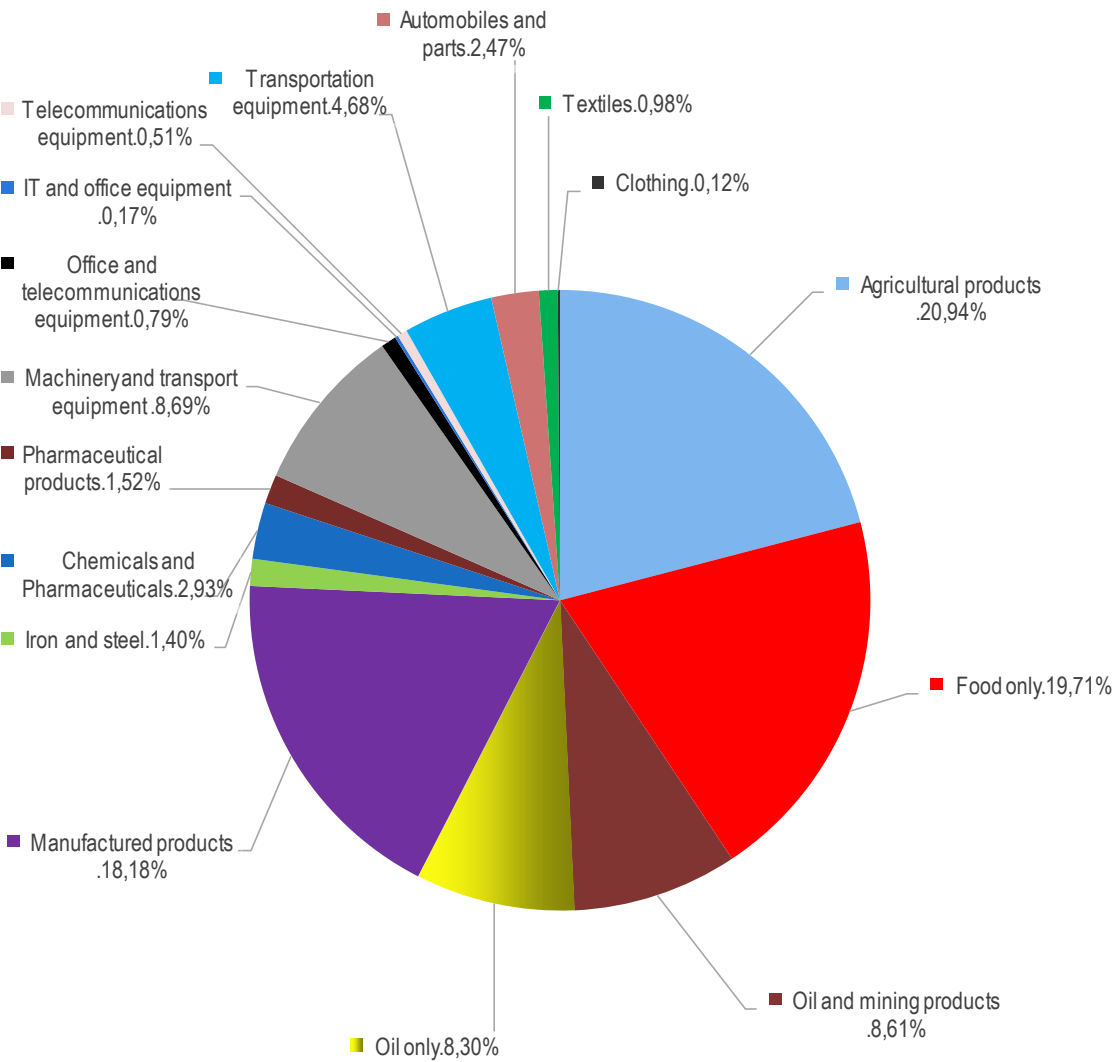
Mobile Internet subscribers in West Africa

Percentage of population, 2018

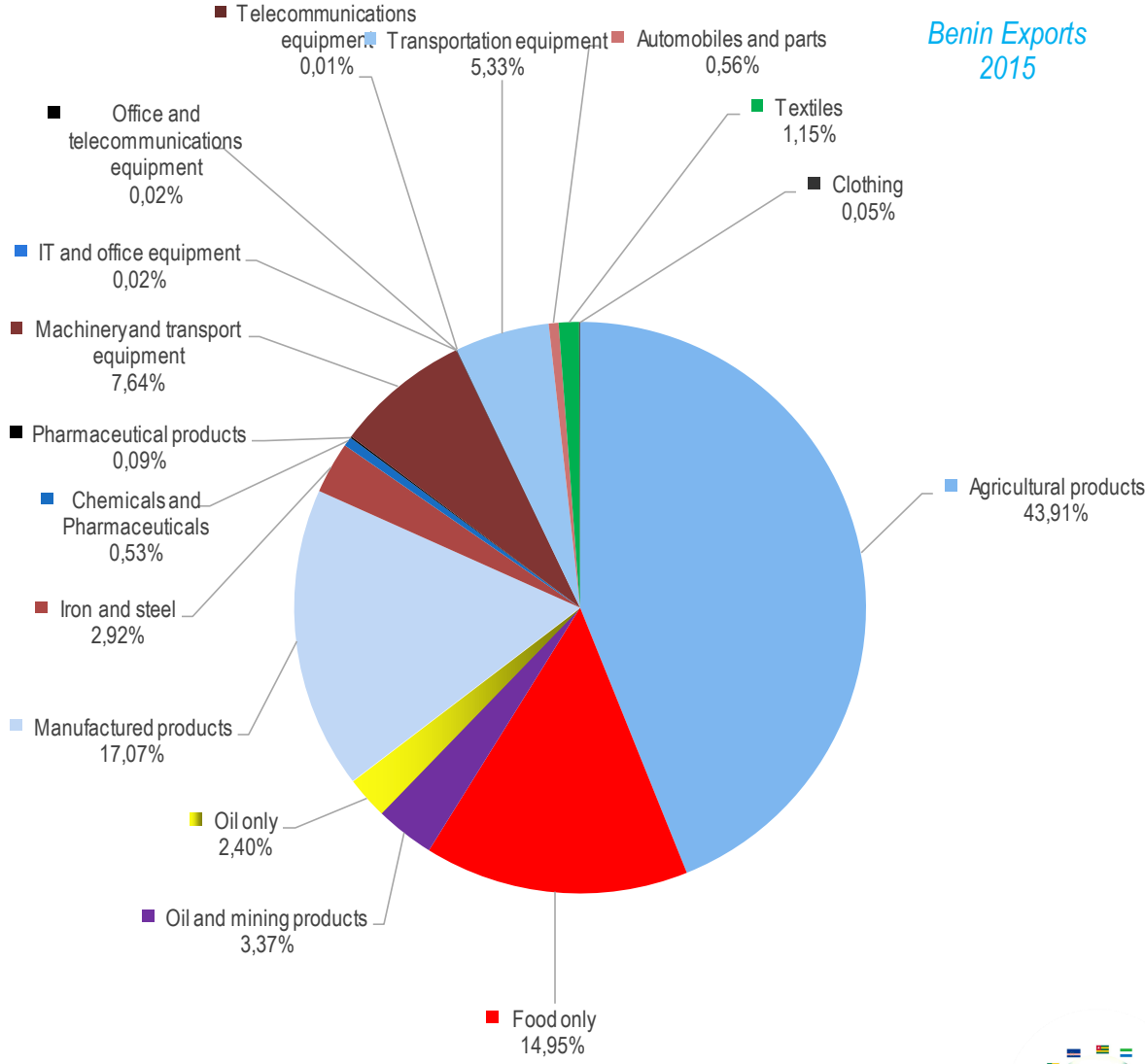




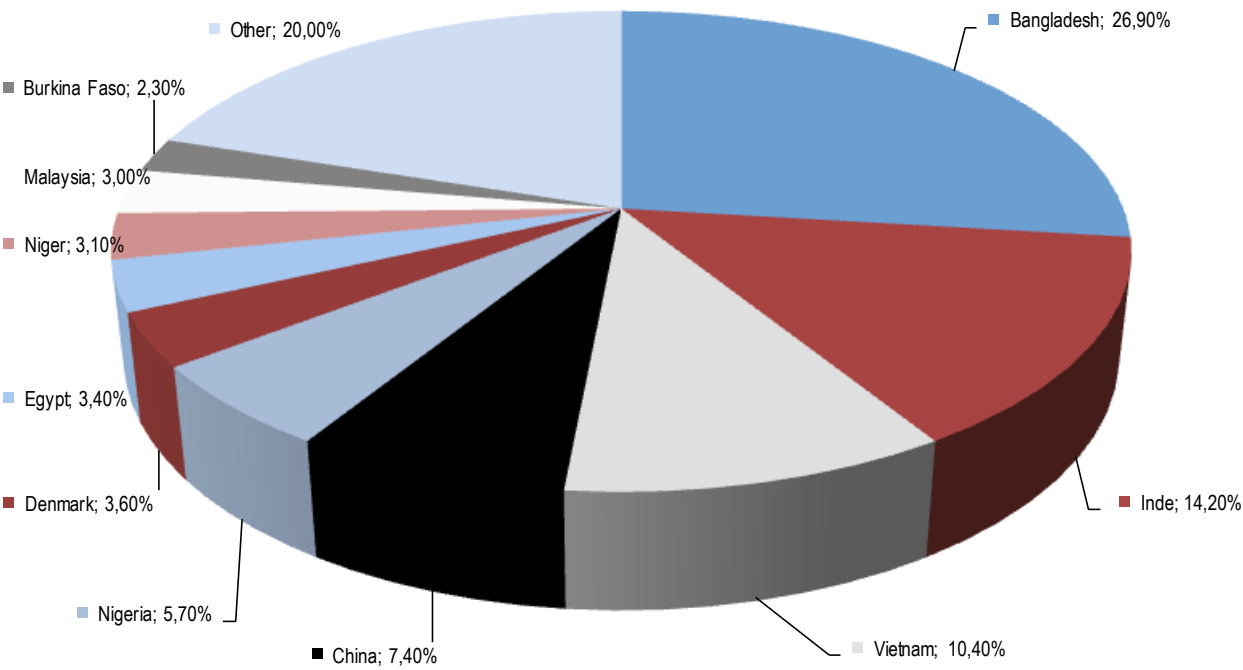
Benin Imports
2015



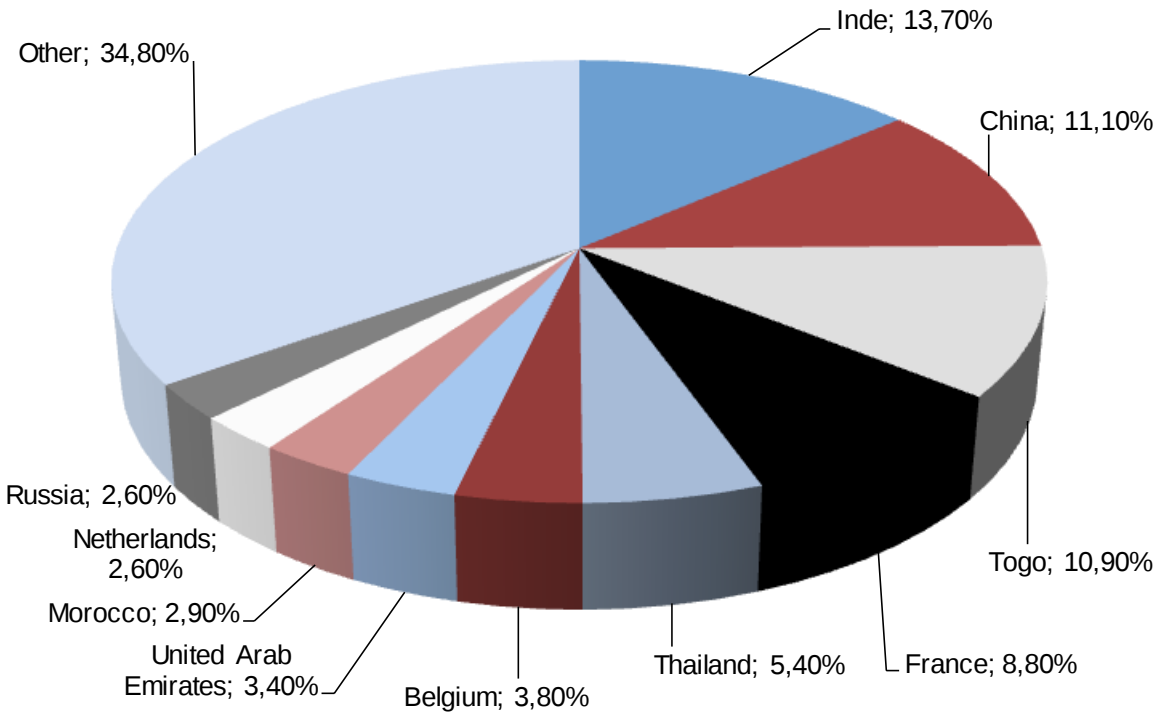
Benin Exports
2015

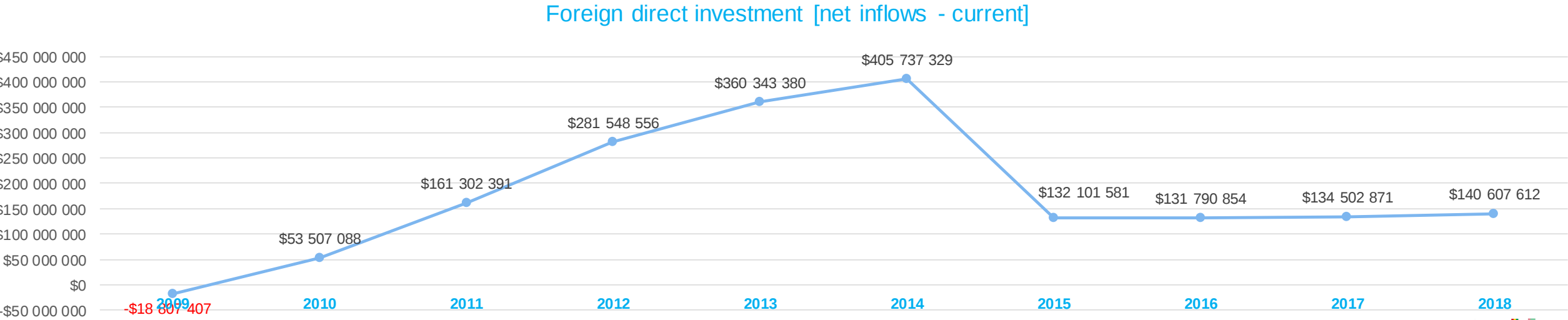
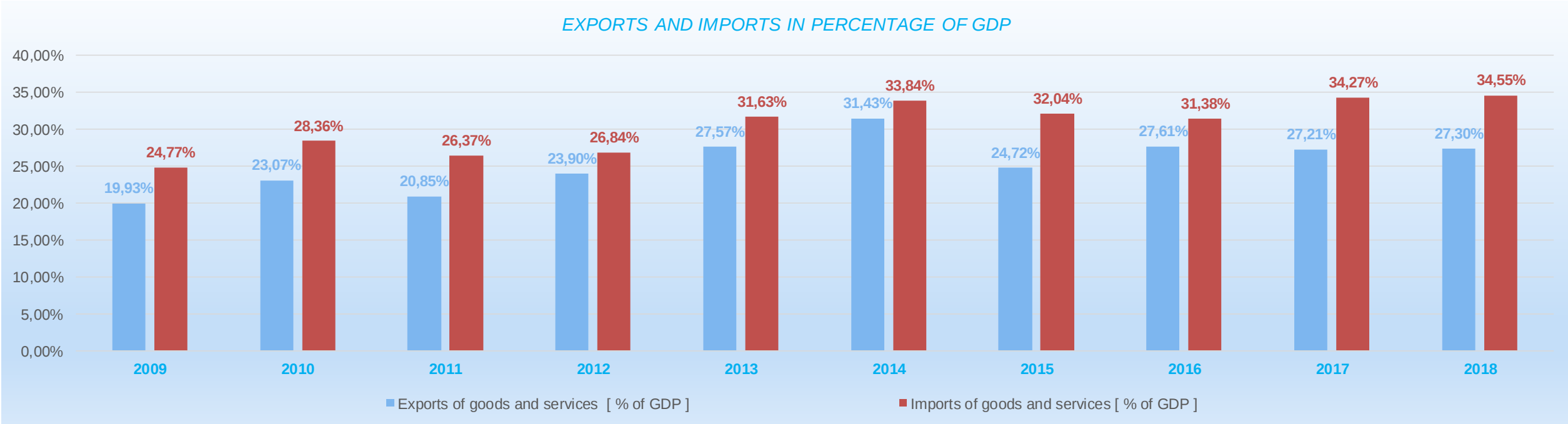


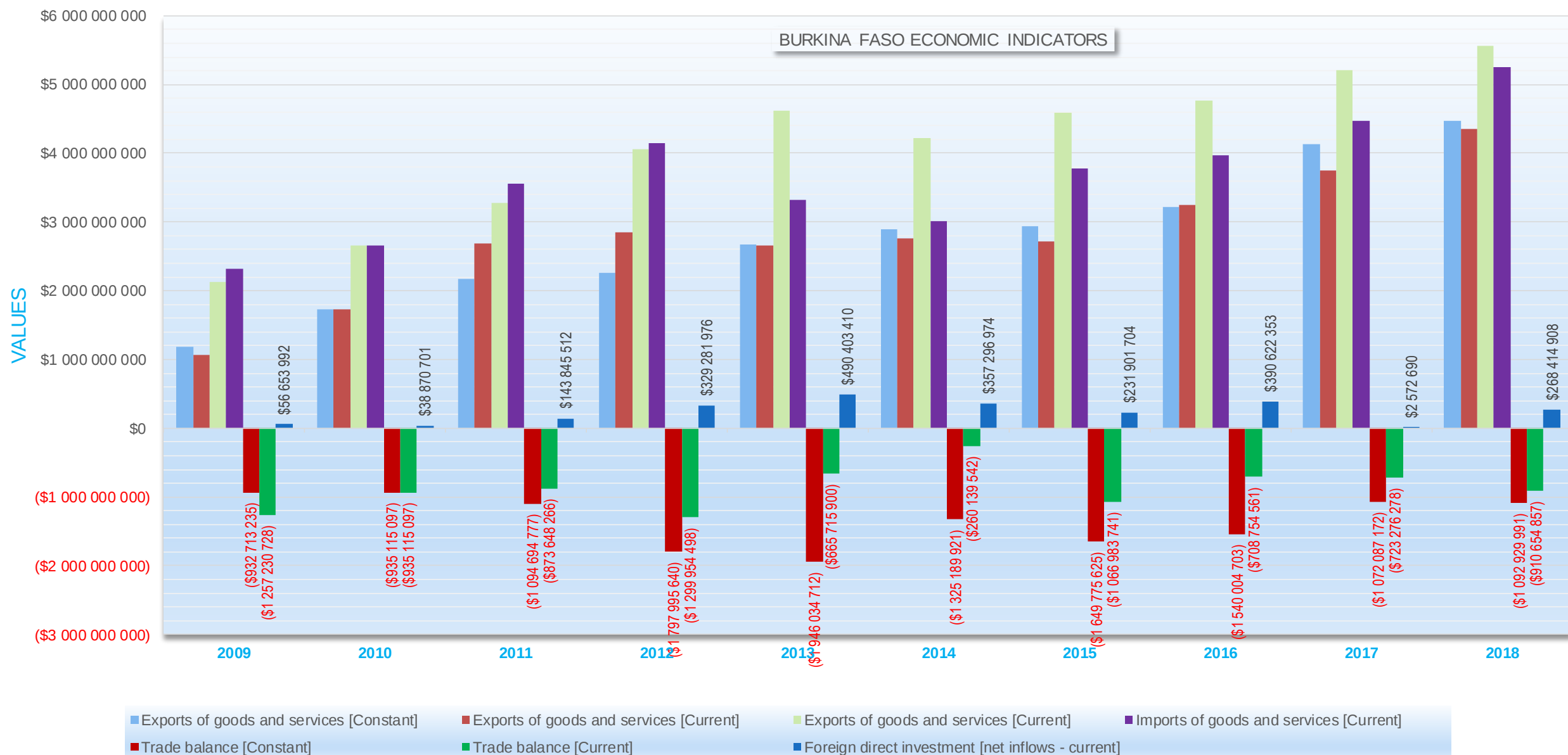
Main customers of Benin

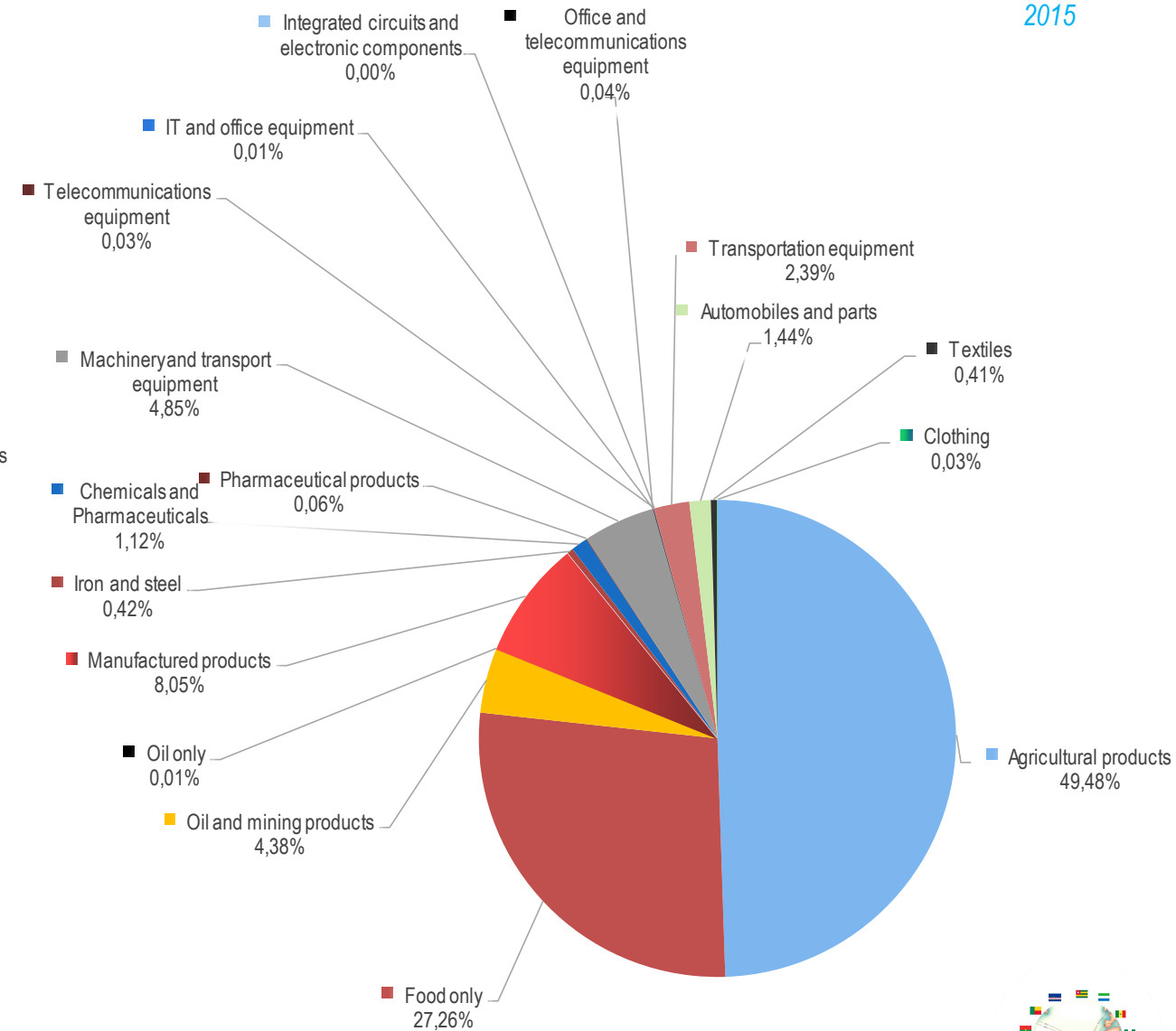
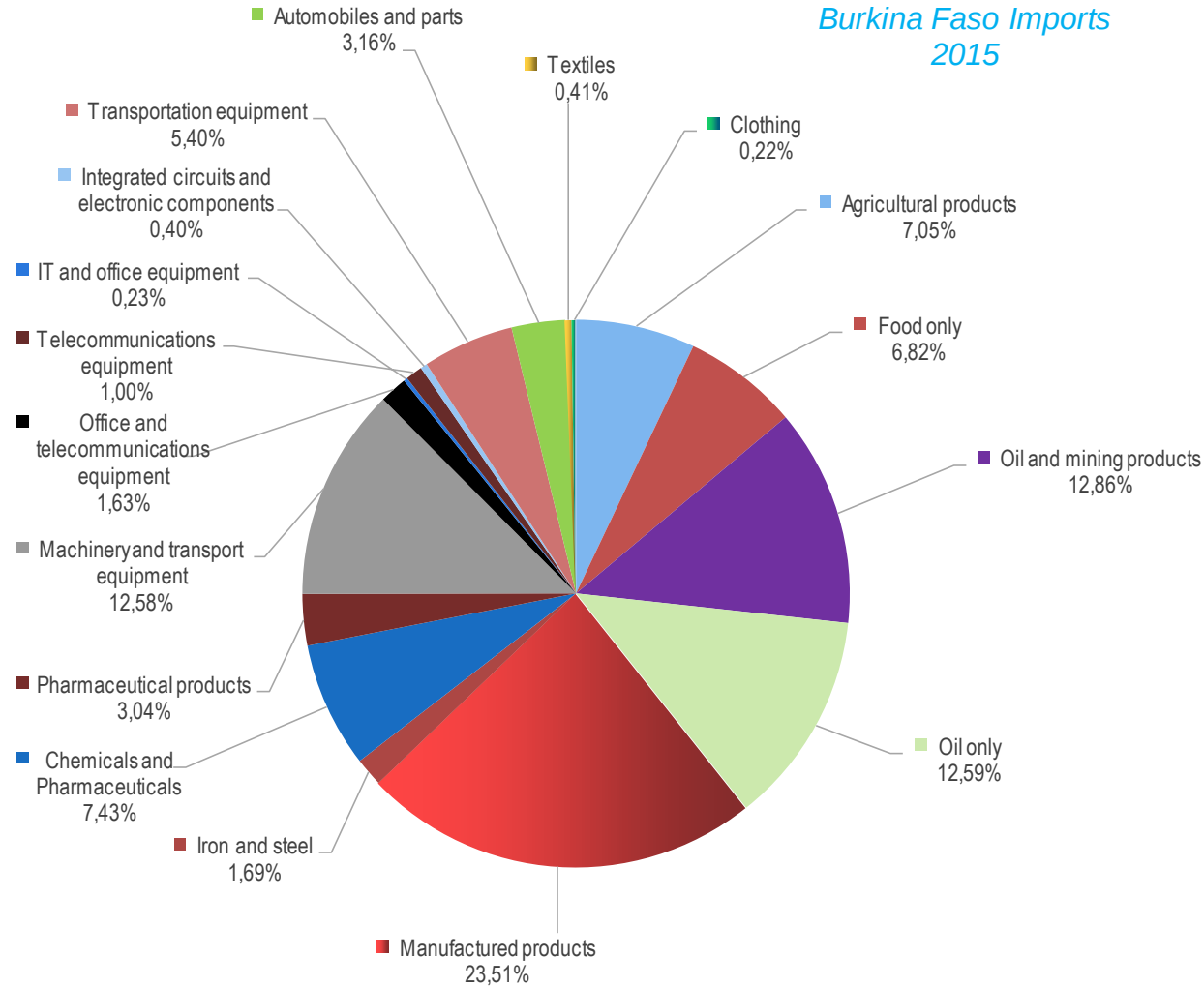


Main suppliers

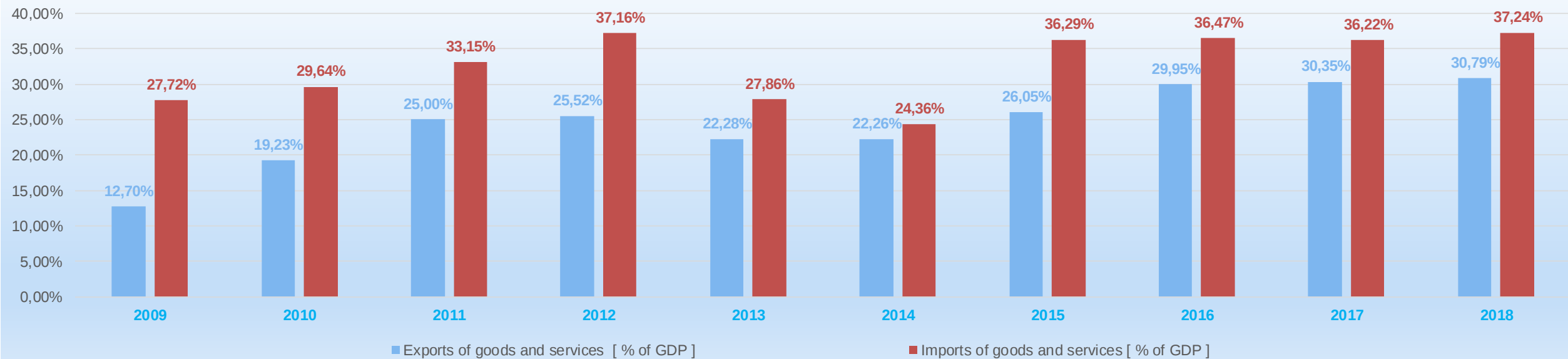




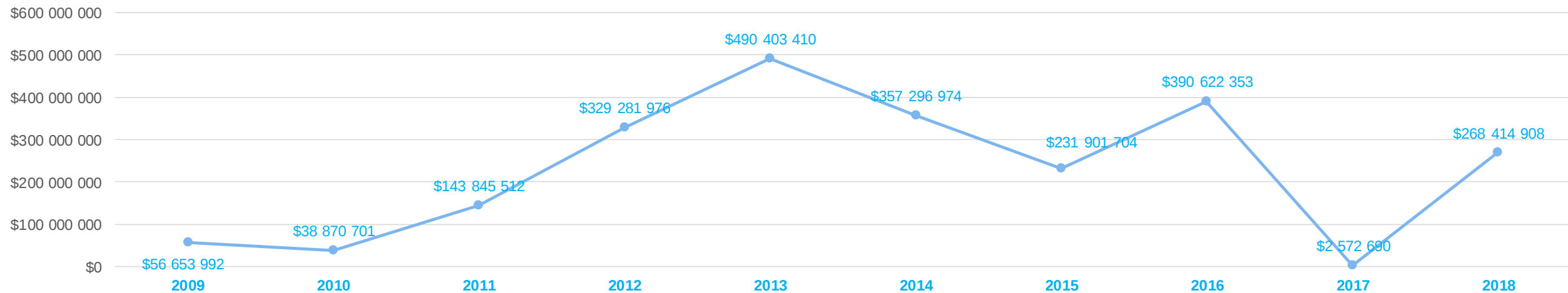


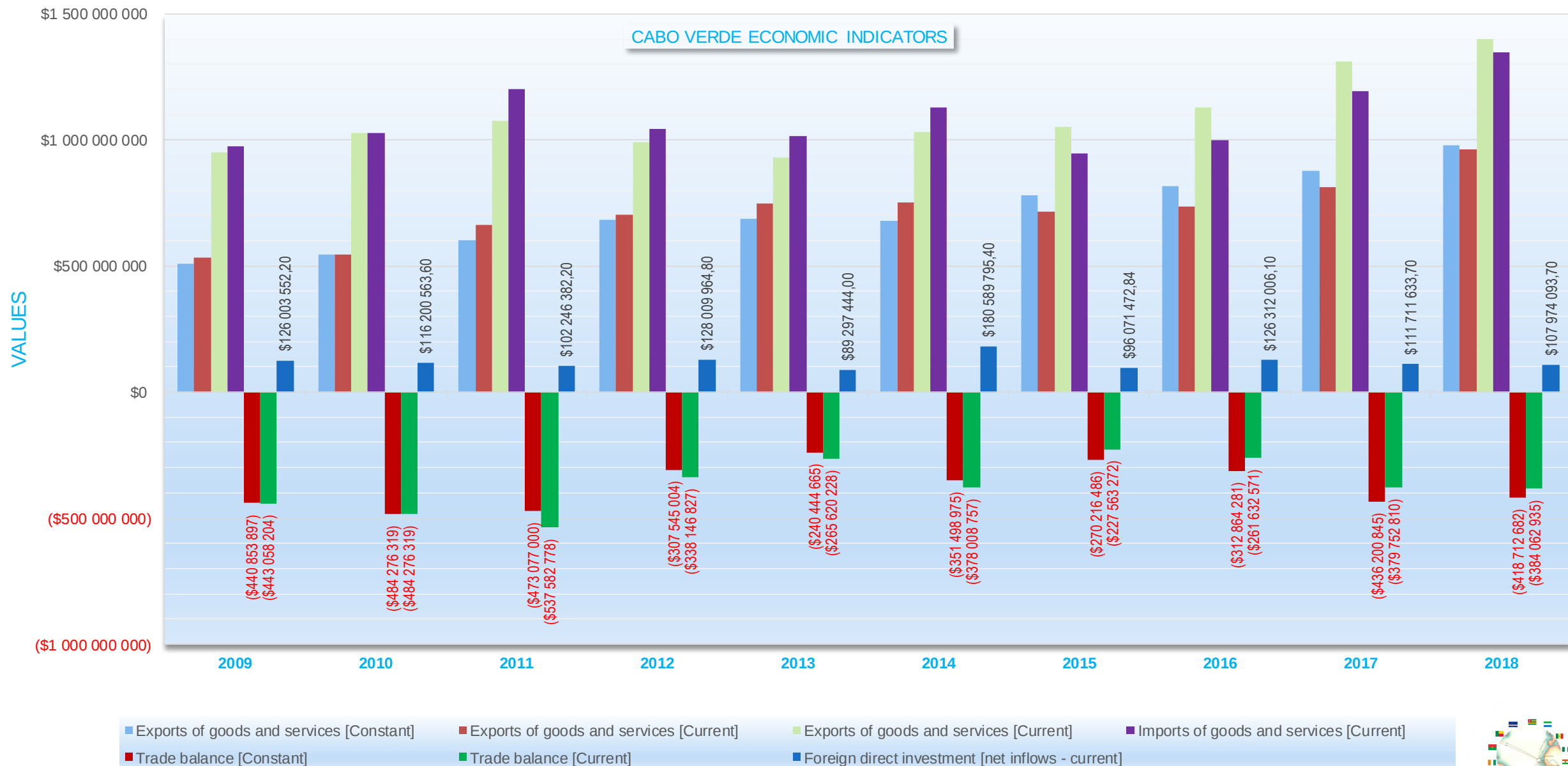
*Burkina Faso Imports
2015*


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

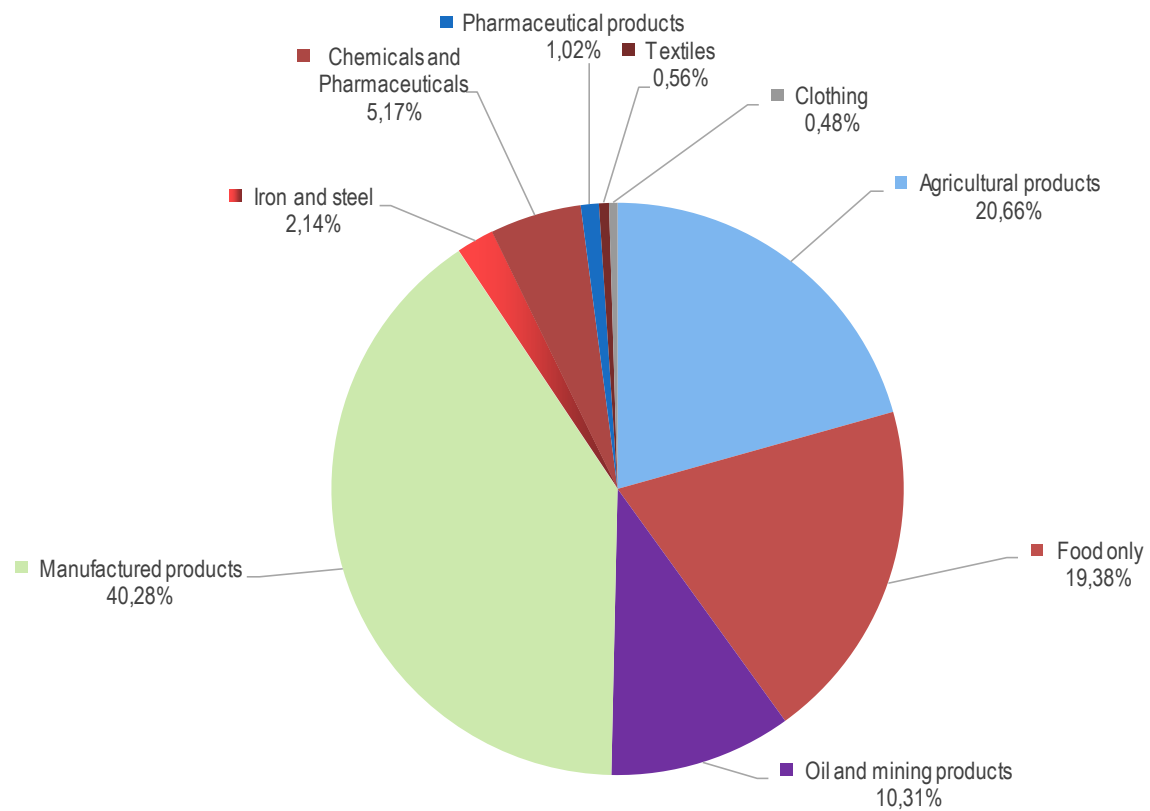


Foreign direct investment [net inflows - current]

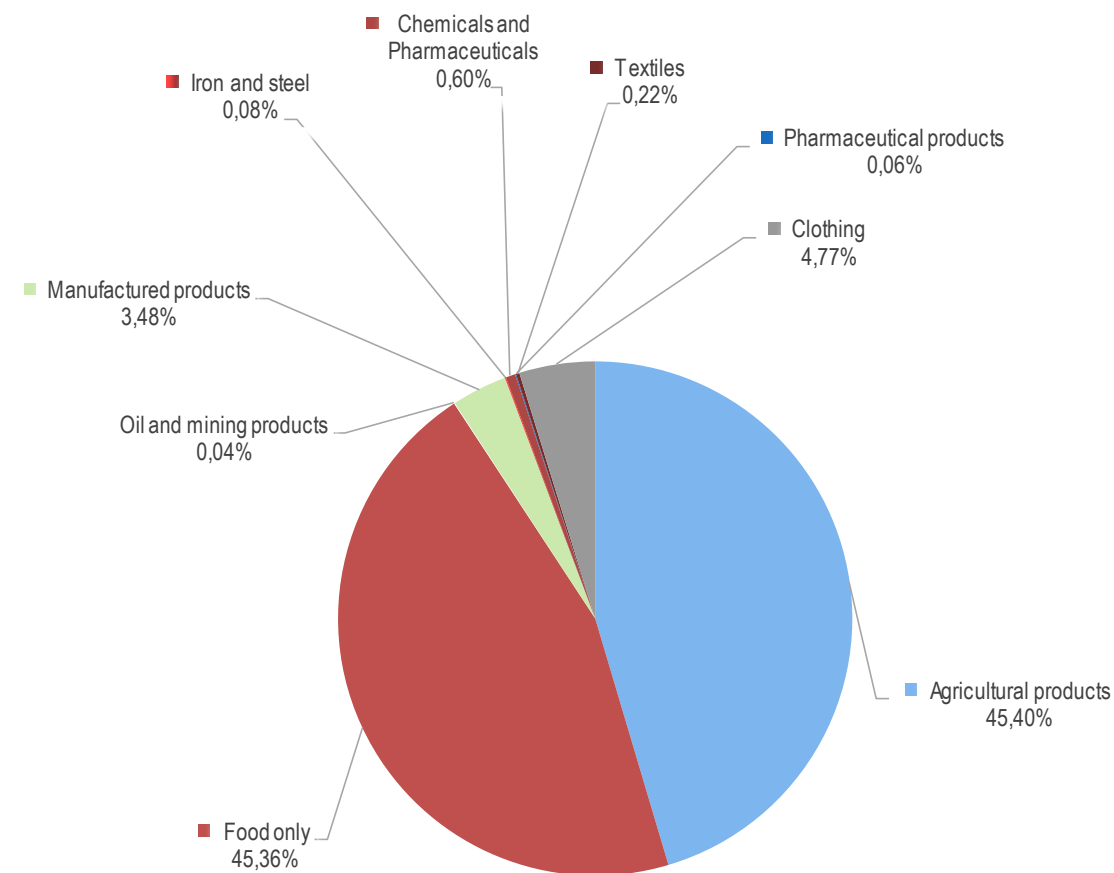




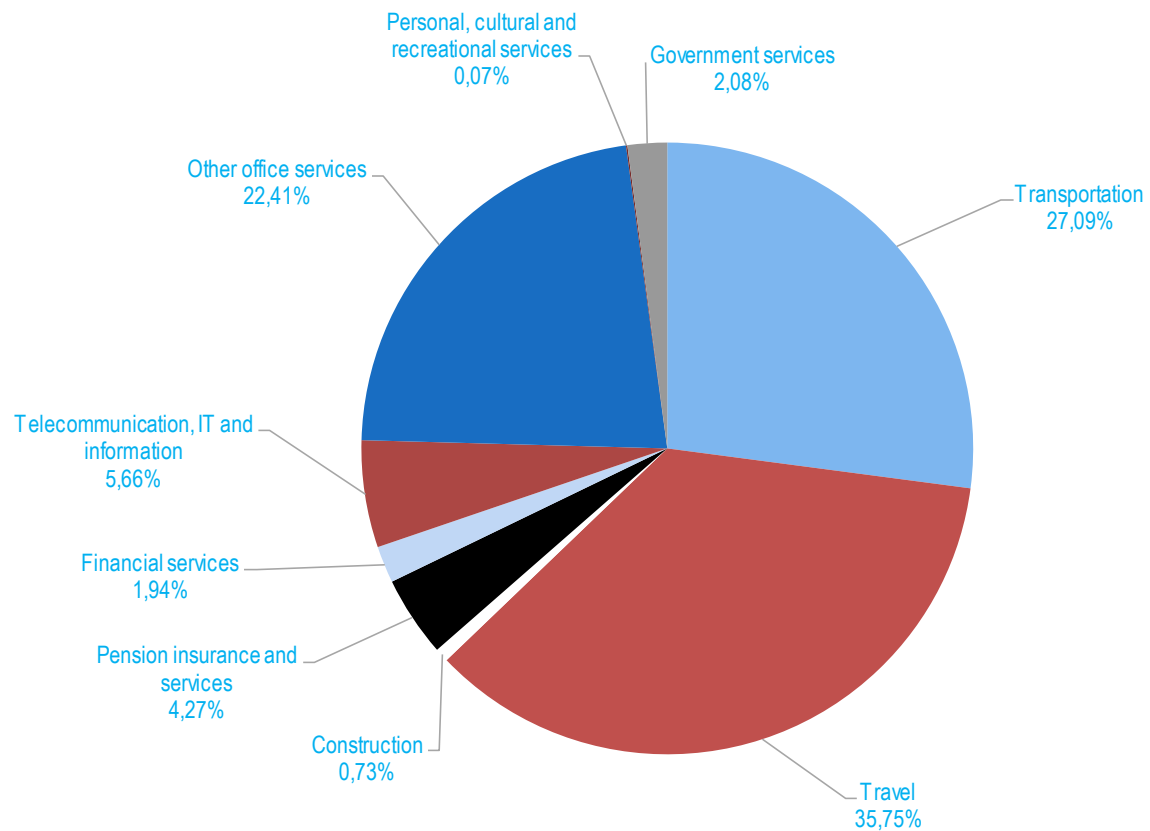
Cabo Verde Imports 2015



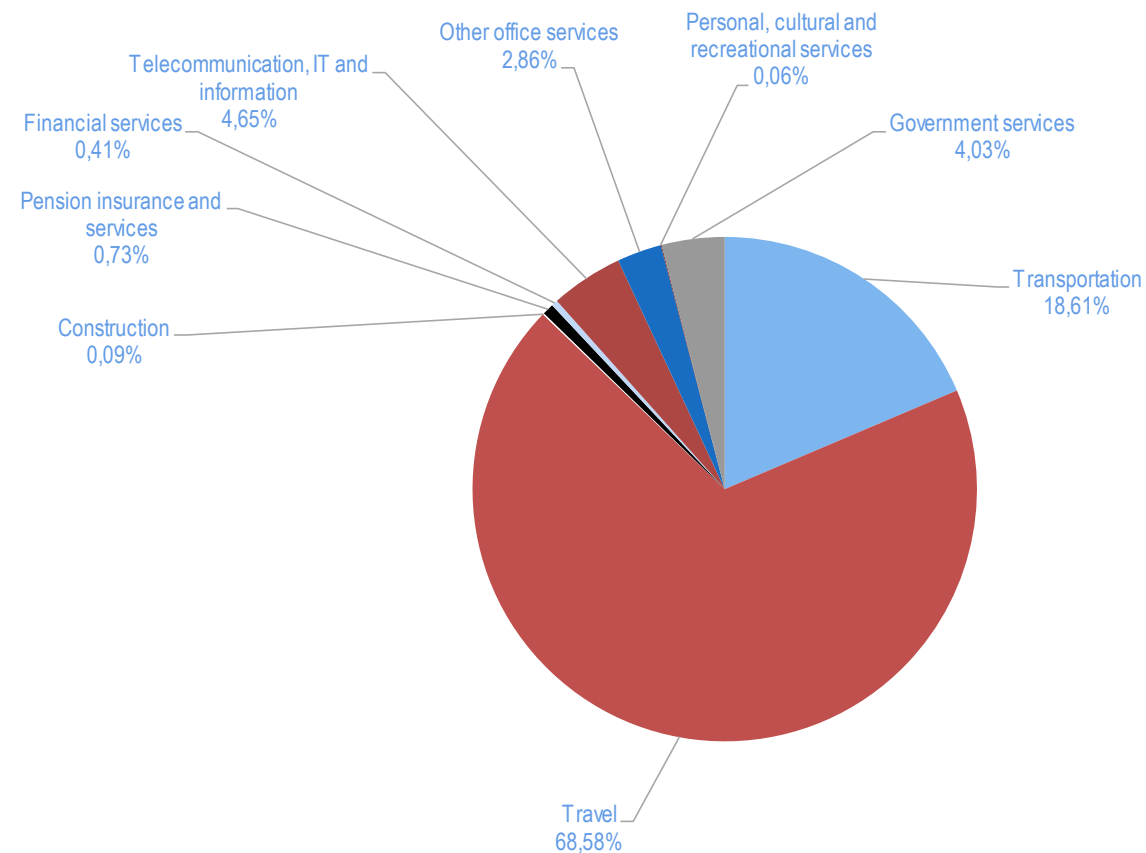
Cabo Verde Exports 2015



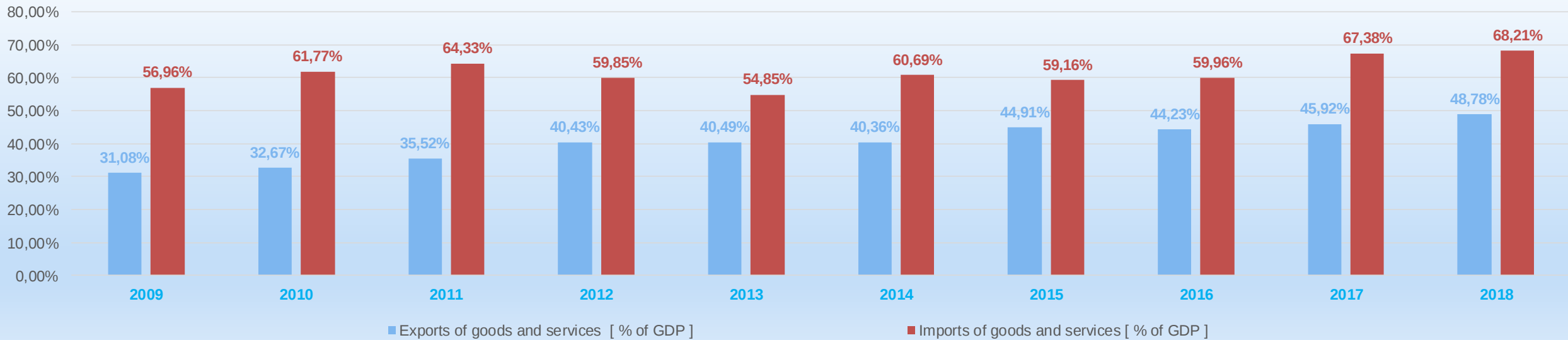
*Cabo Verde Imports of services
2015*



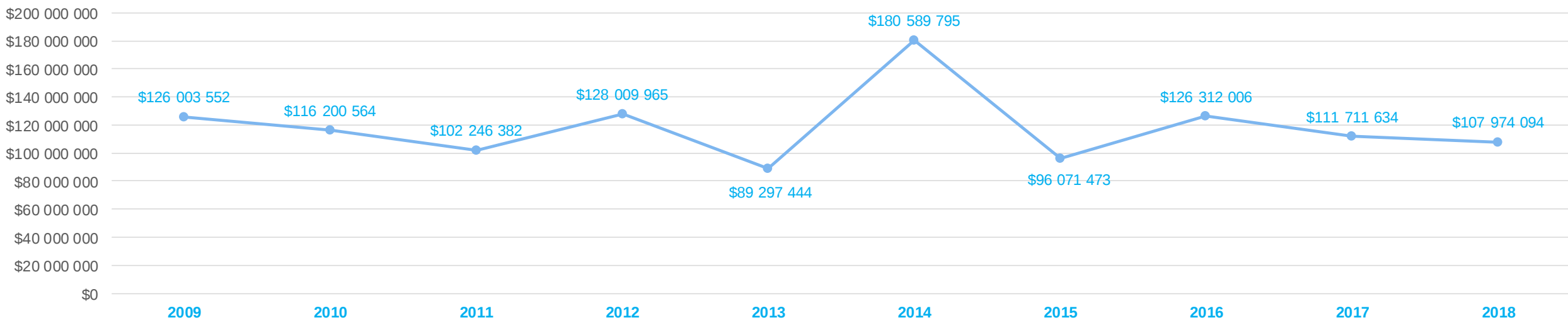
*Cabo Verde Exports of services
2015*

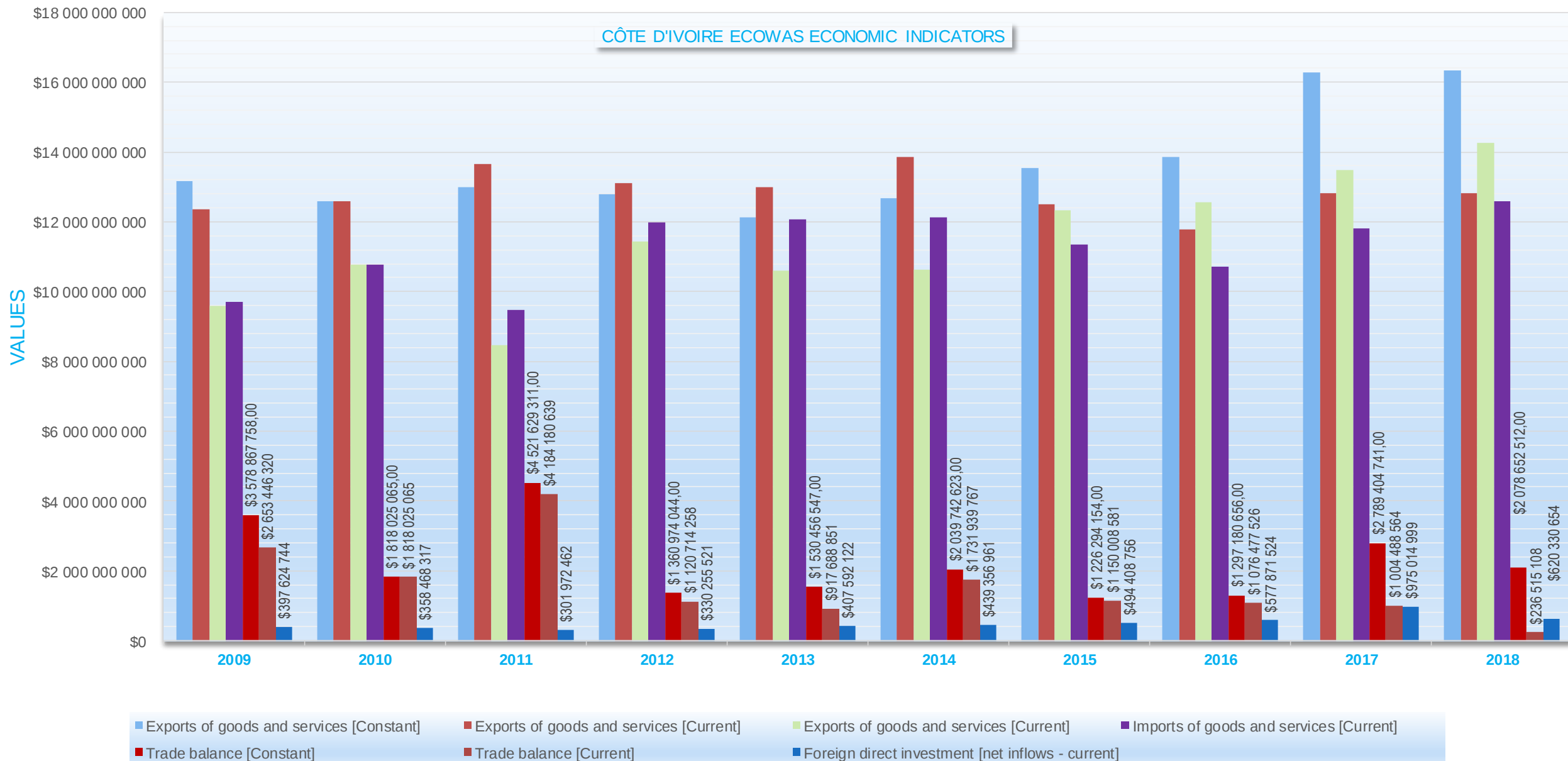


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

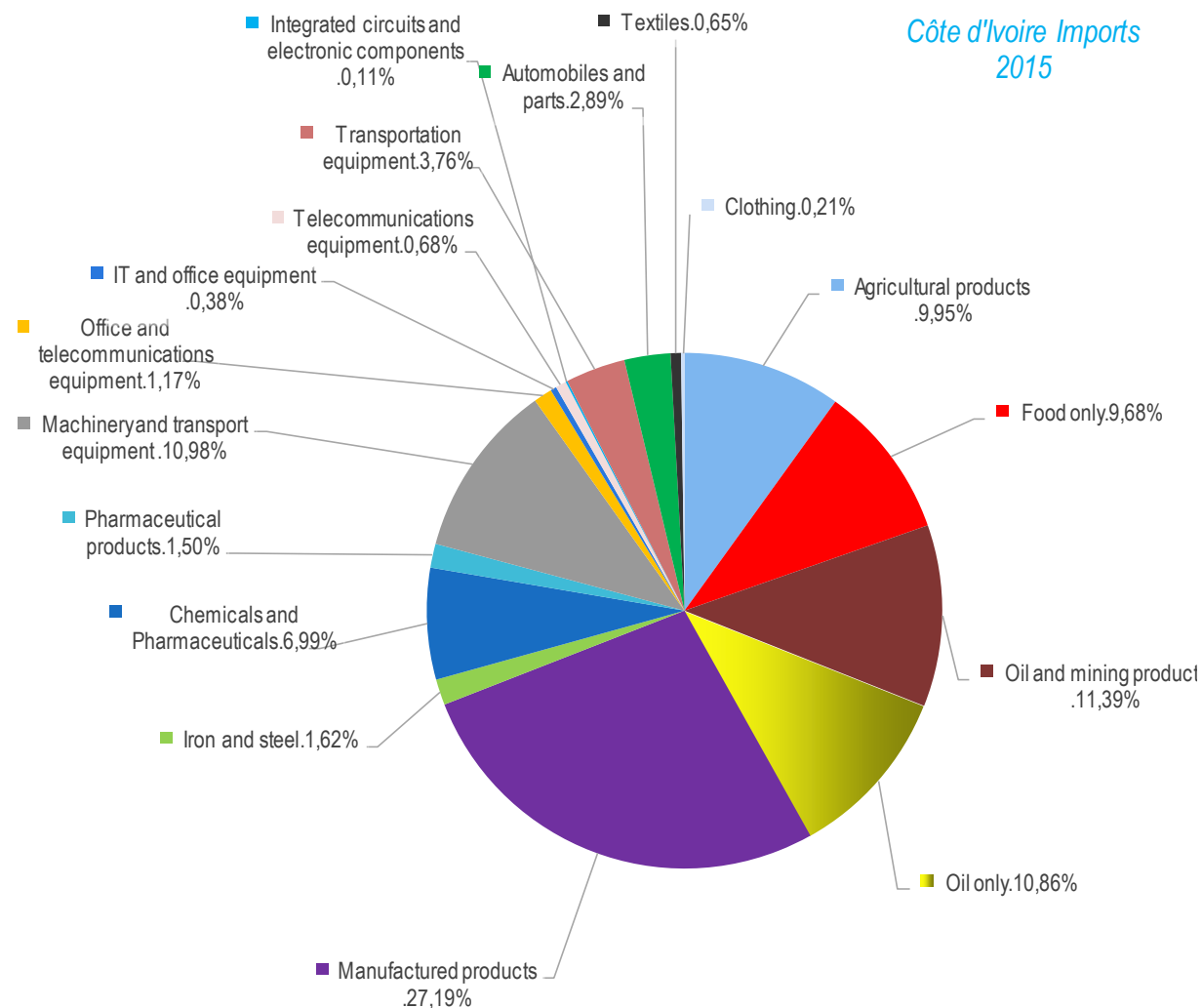


Foreign direct investment [net inflows - current]

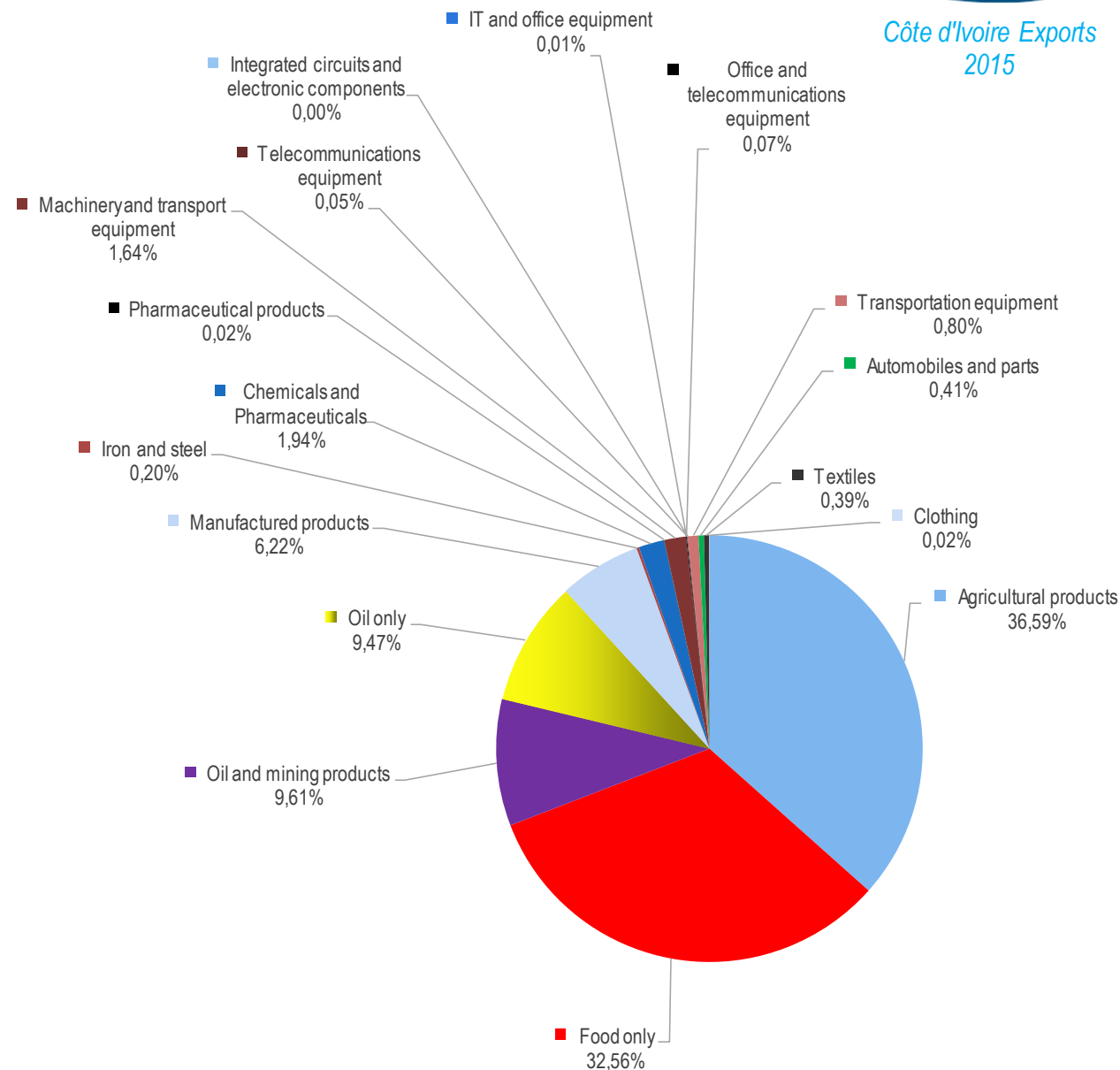




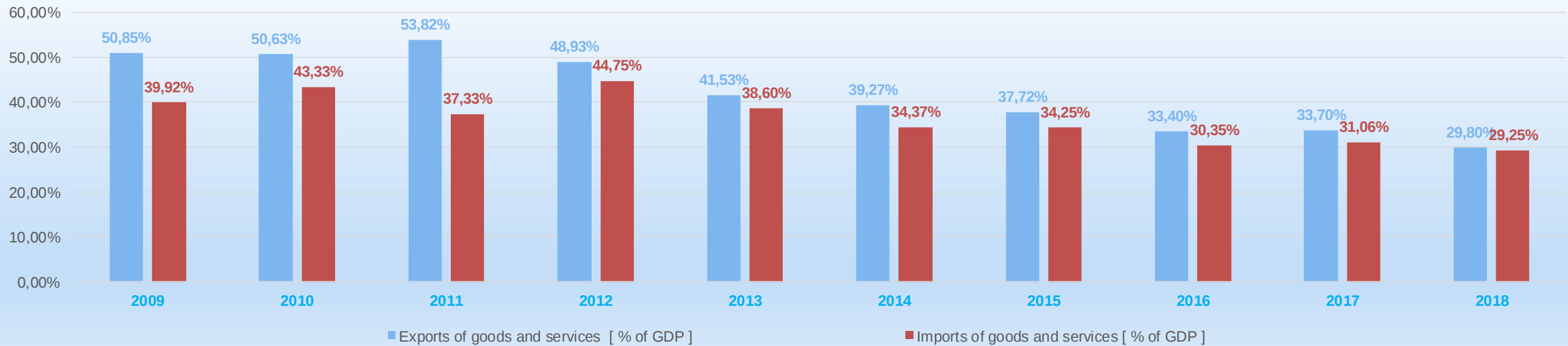
*Côte d'Ivoire Imports
2015*



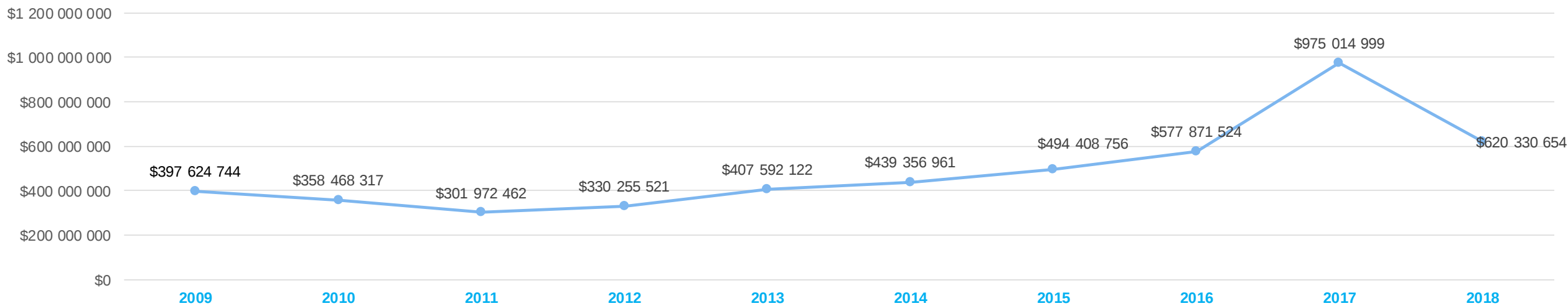
*Côte d'Ivoire Exports
2015*

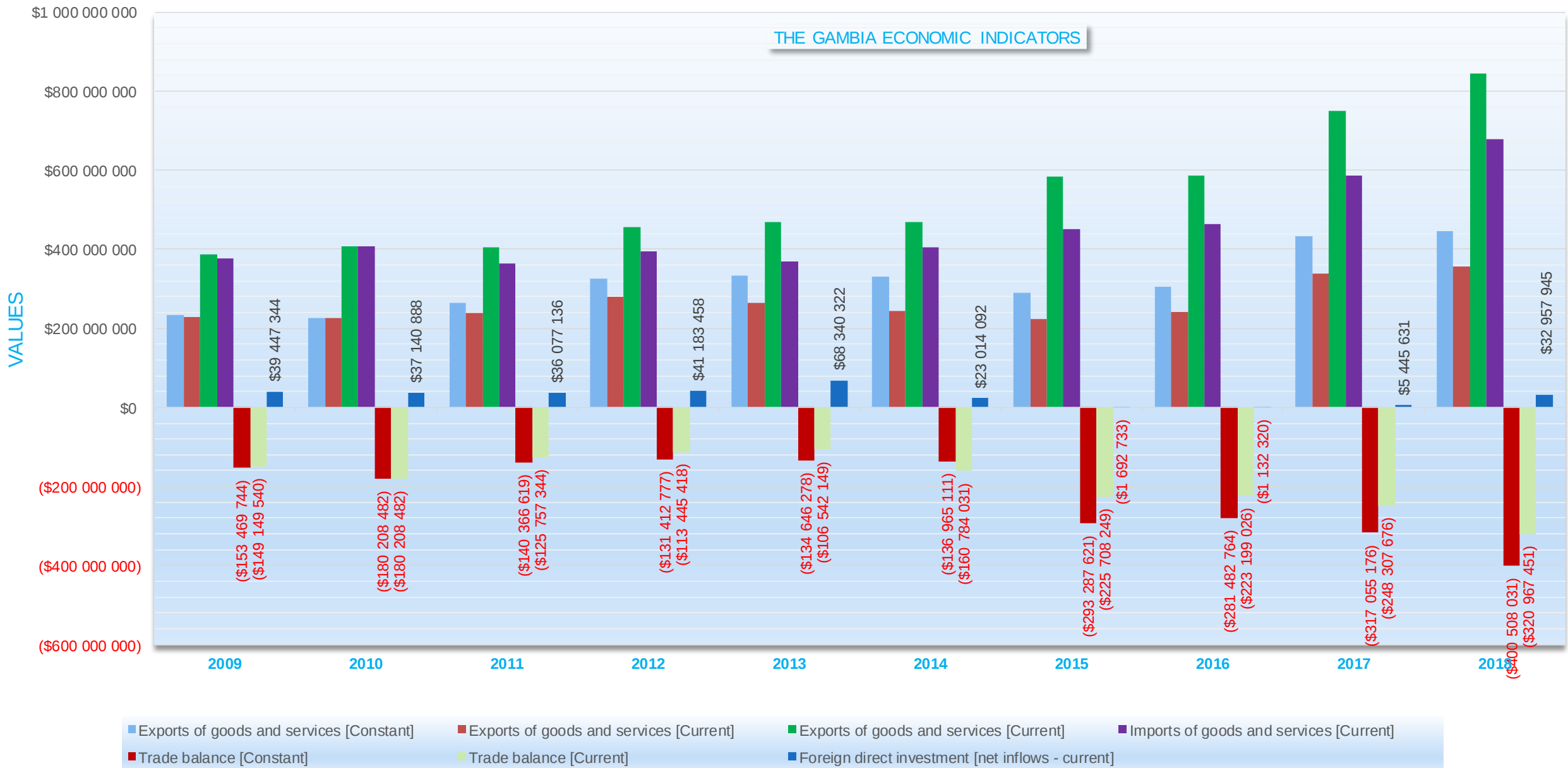


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP



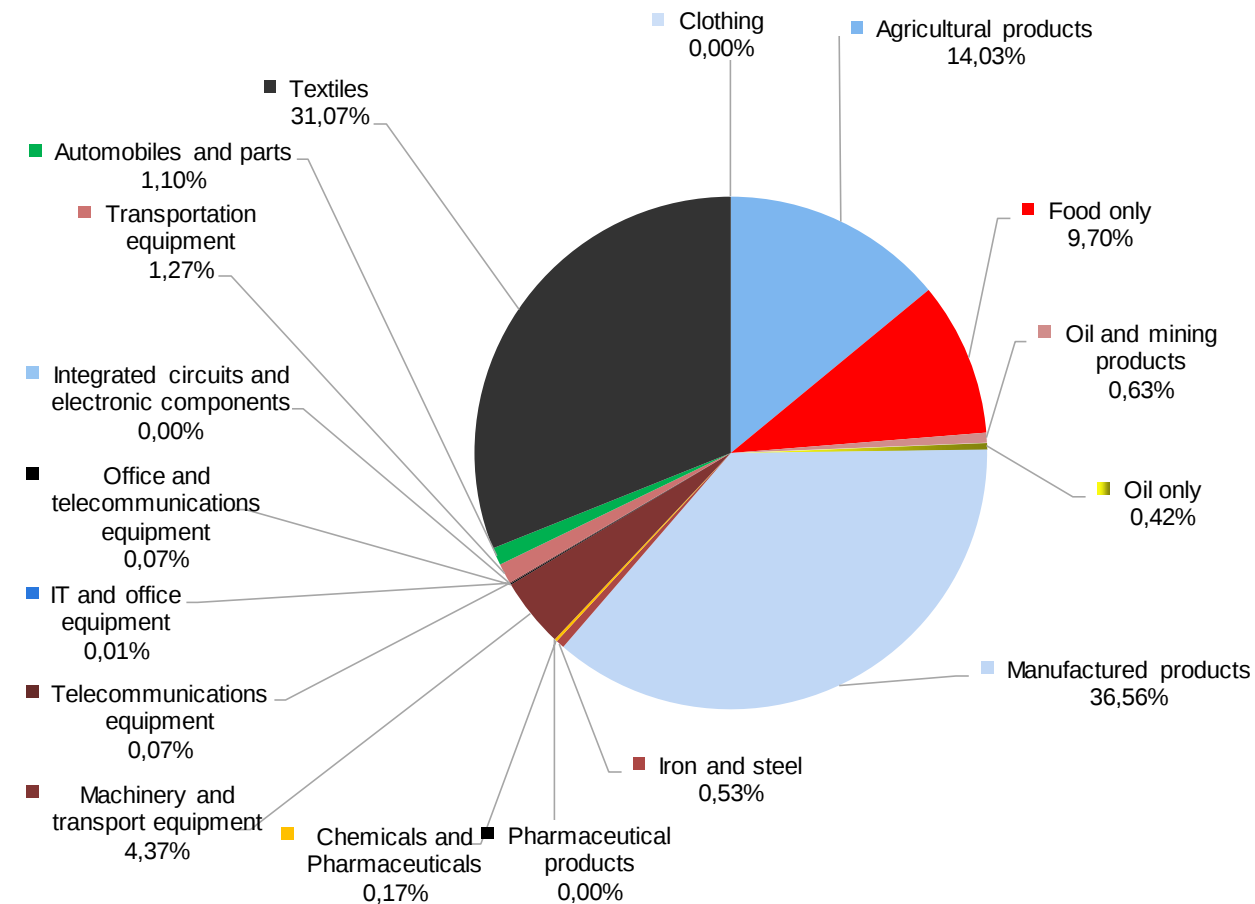
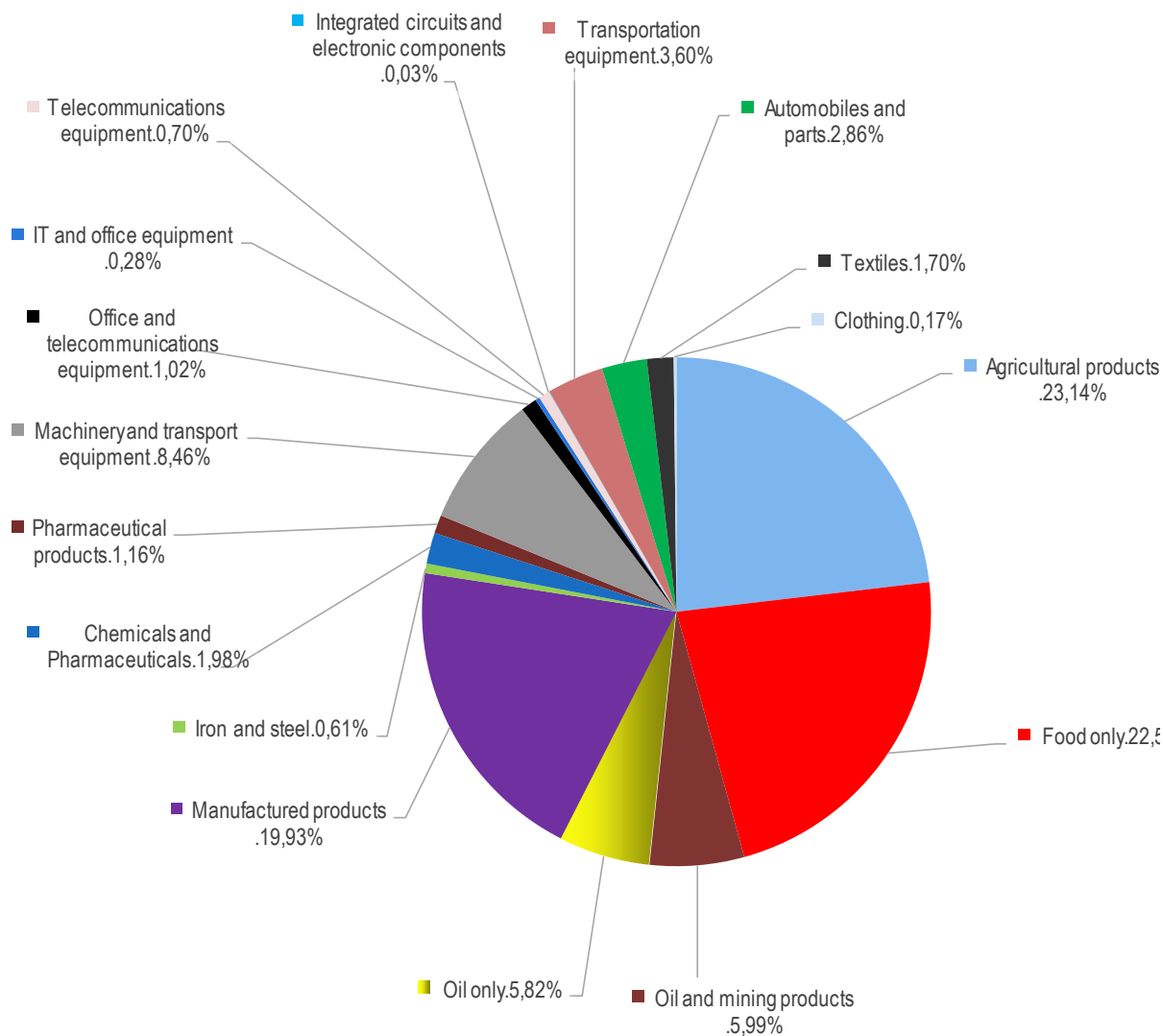
Foreign direct investment [net inflows - current]



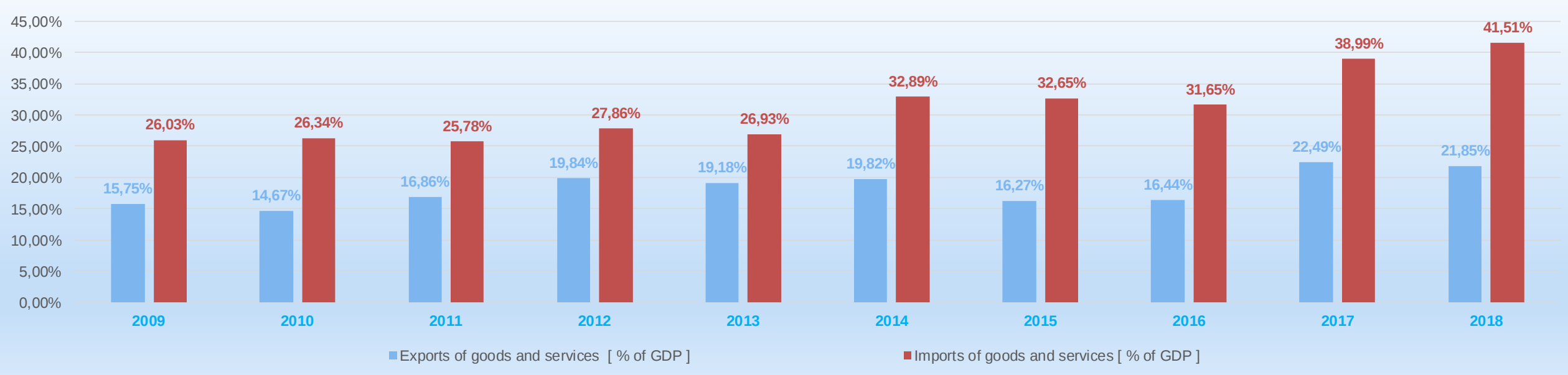


Gambia Imports 2015

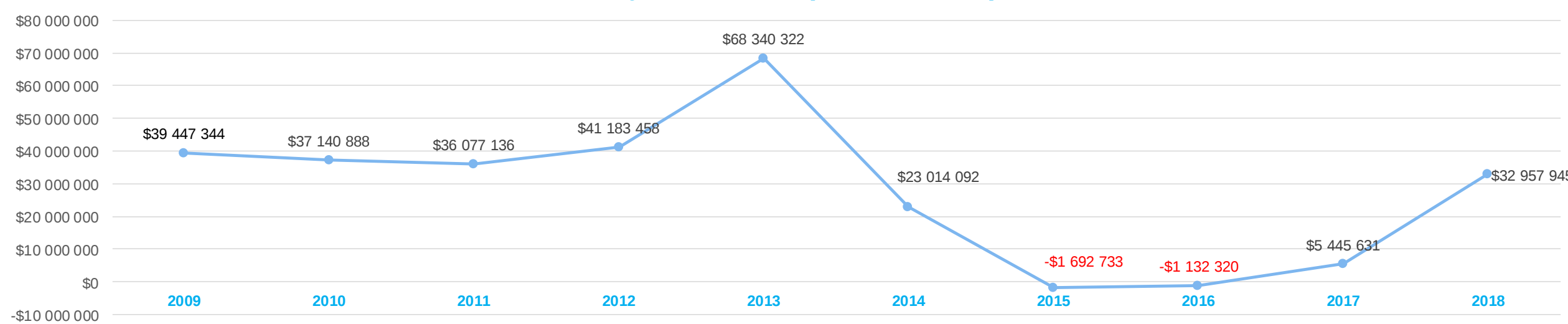
Gambia Exports 2015

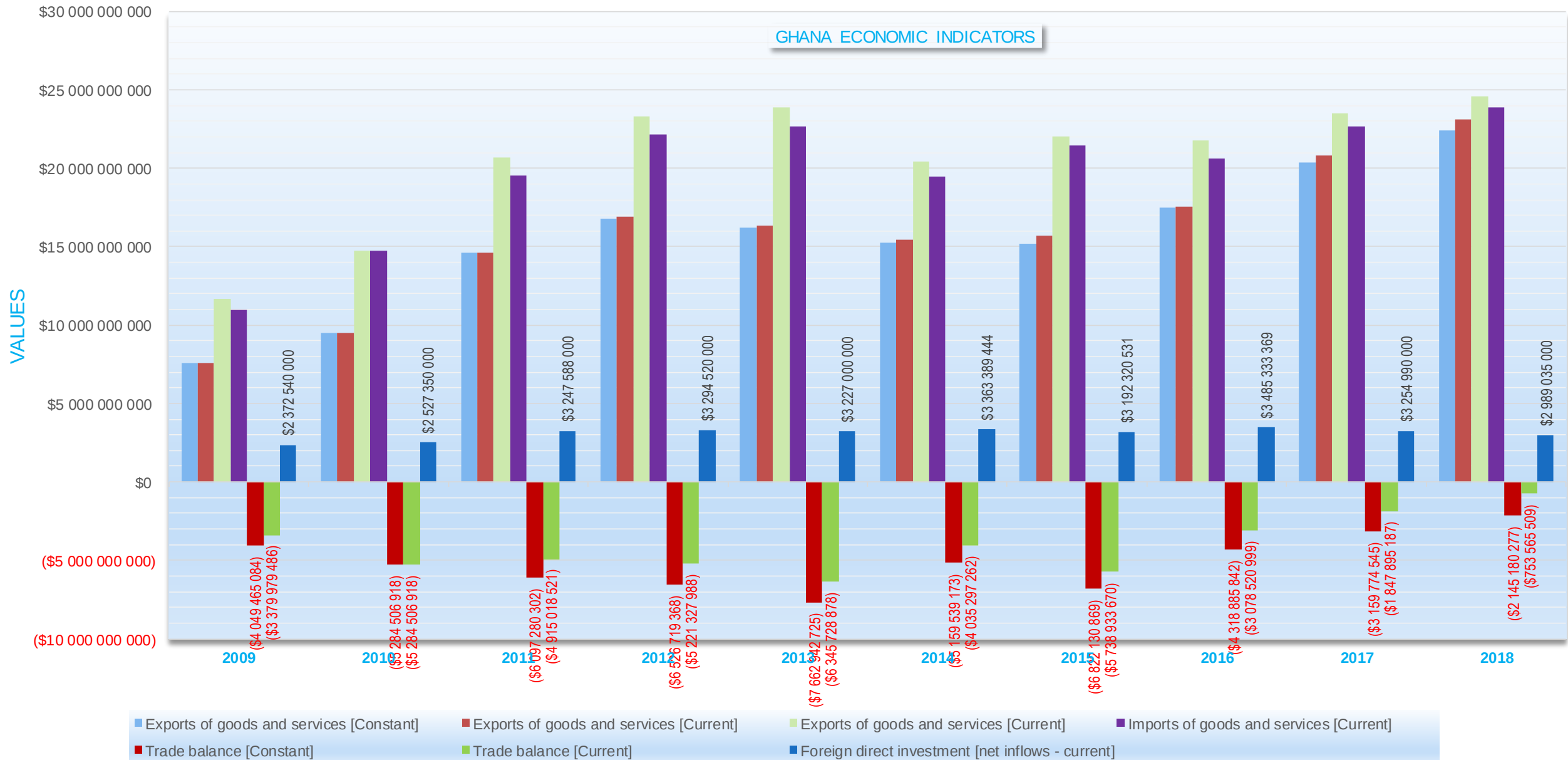


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP



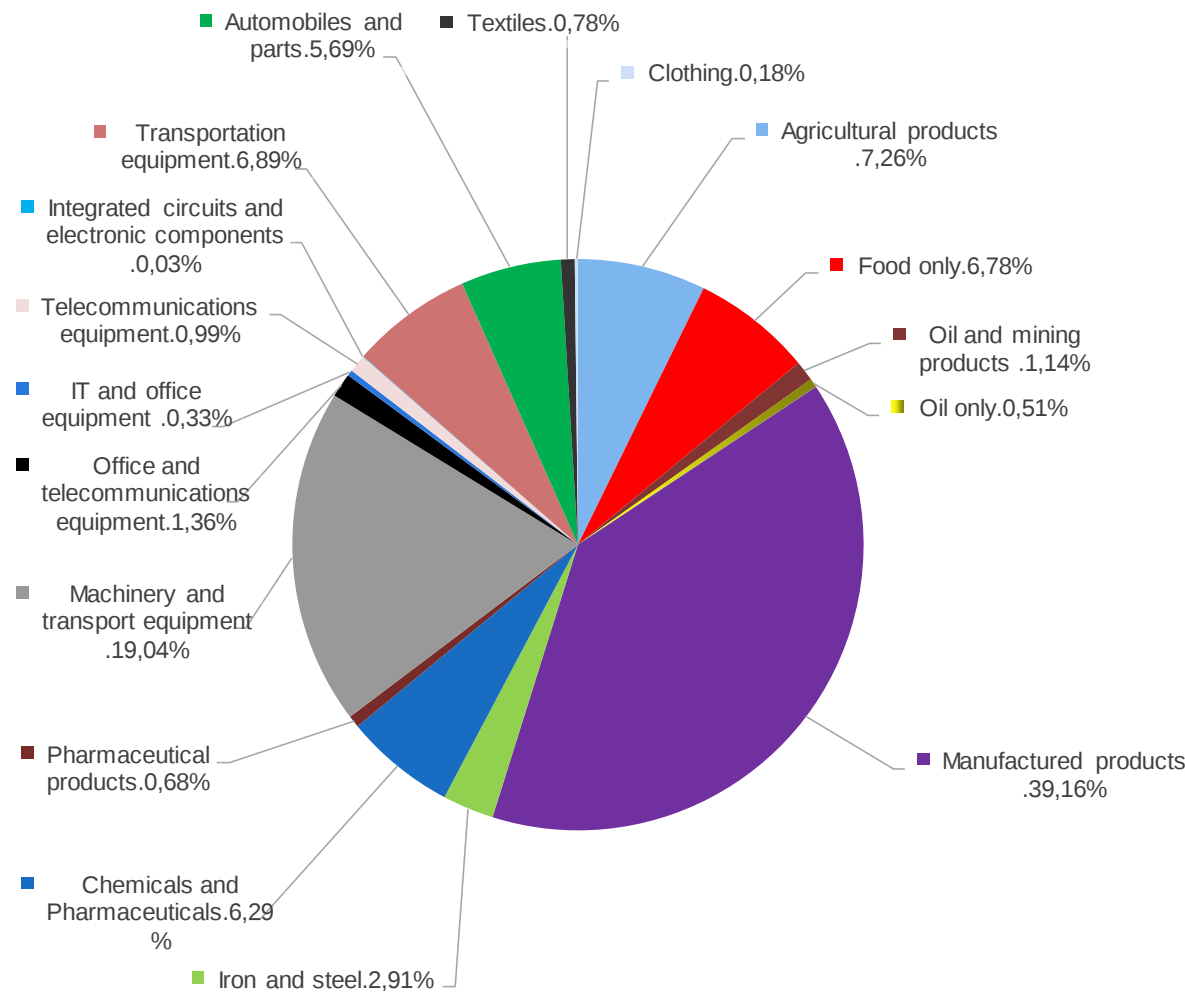
Foreign direct investment [net inflows - current]



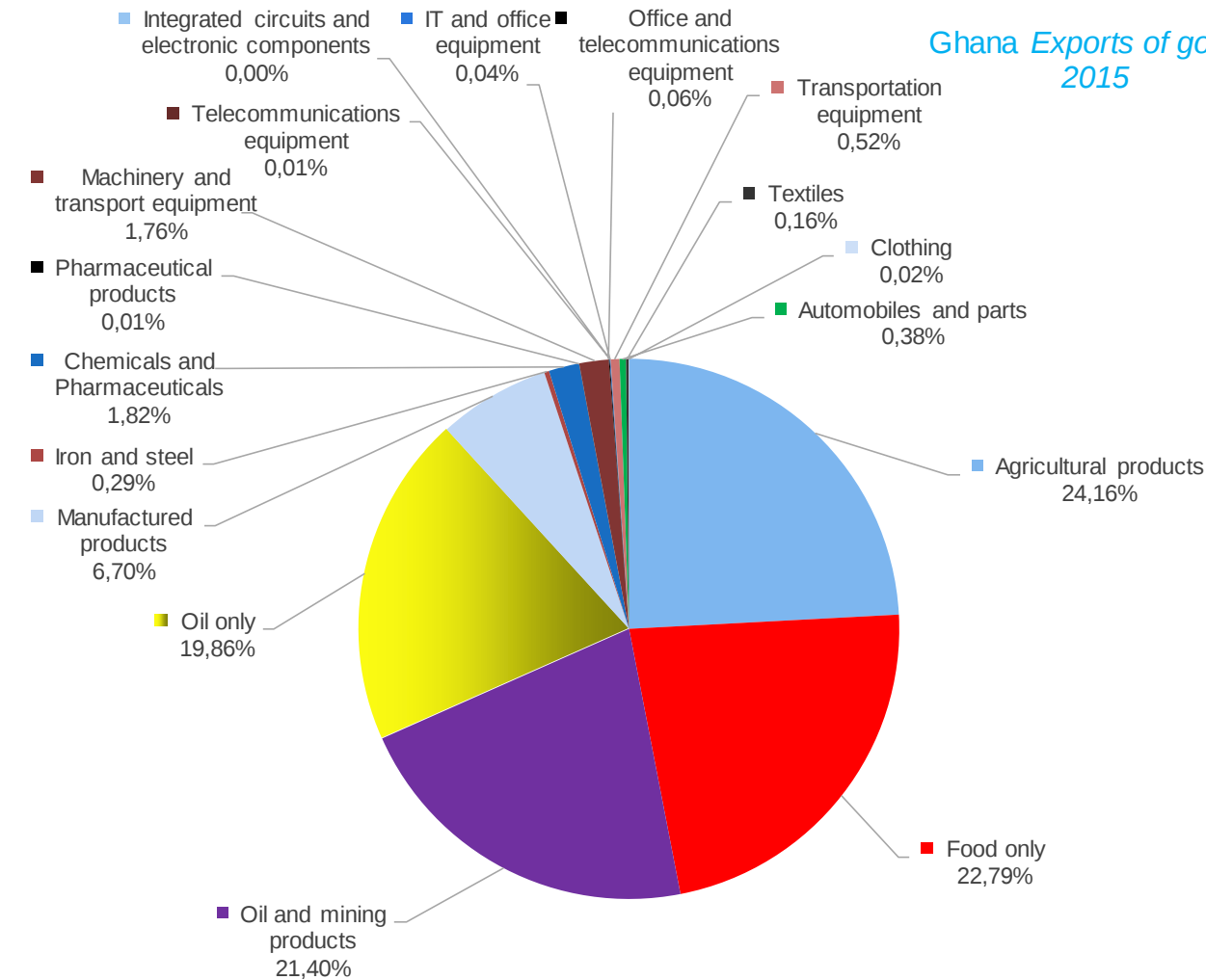


Ghana Imports of goods

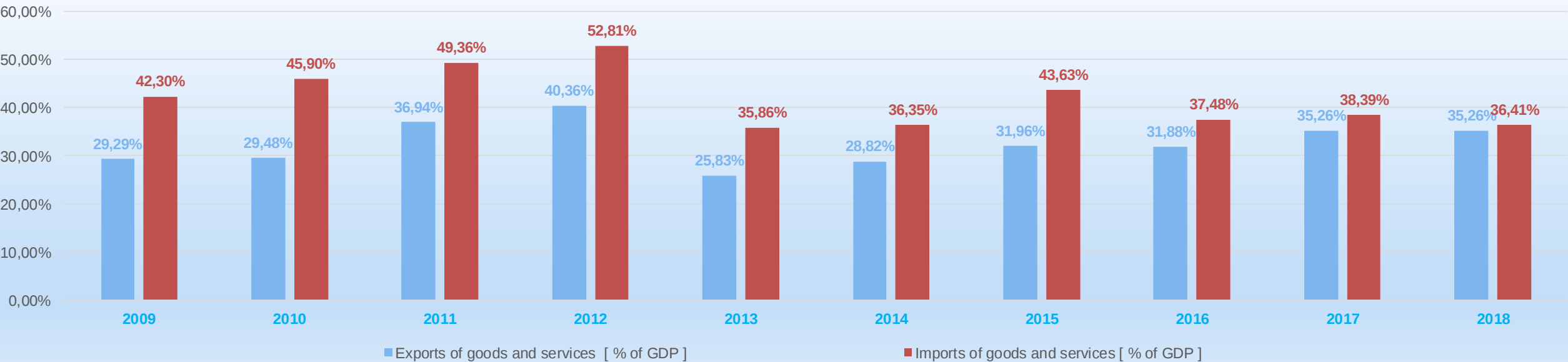
2015



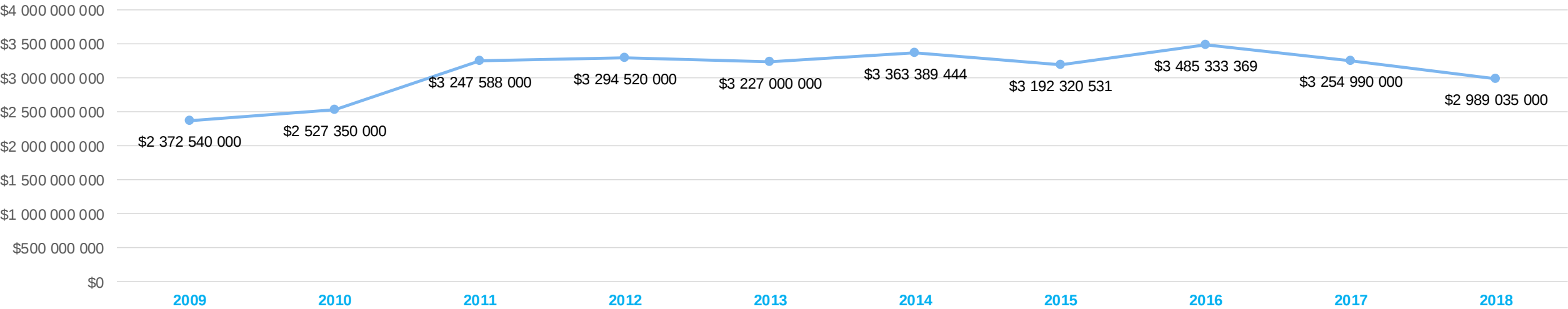
Ghana Exports of goods
2015

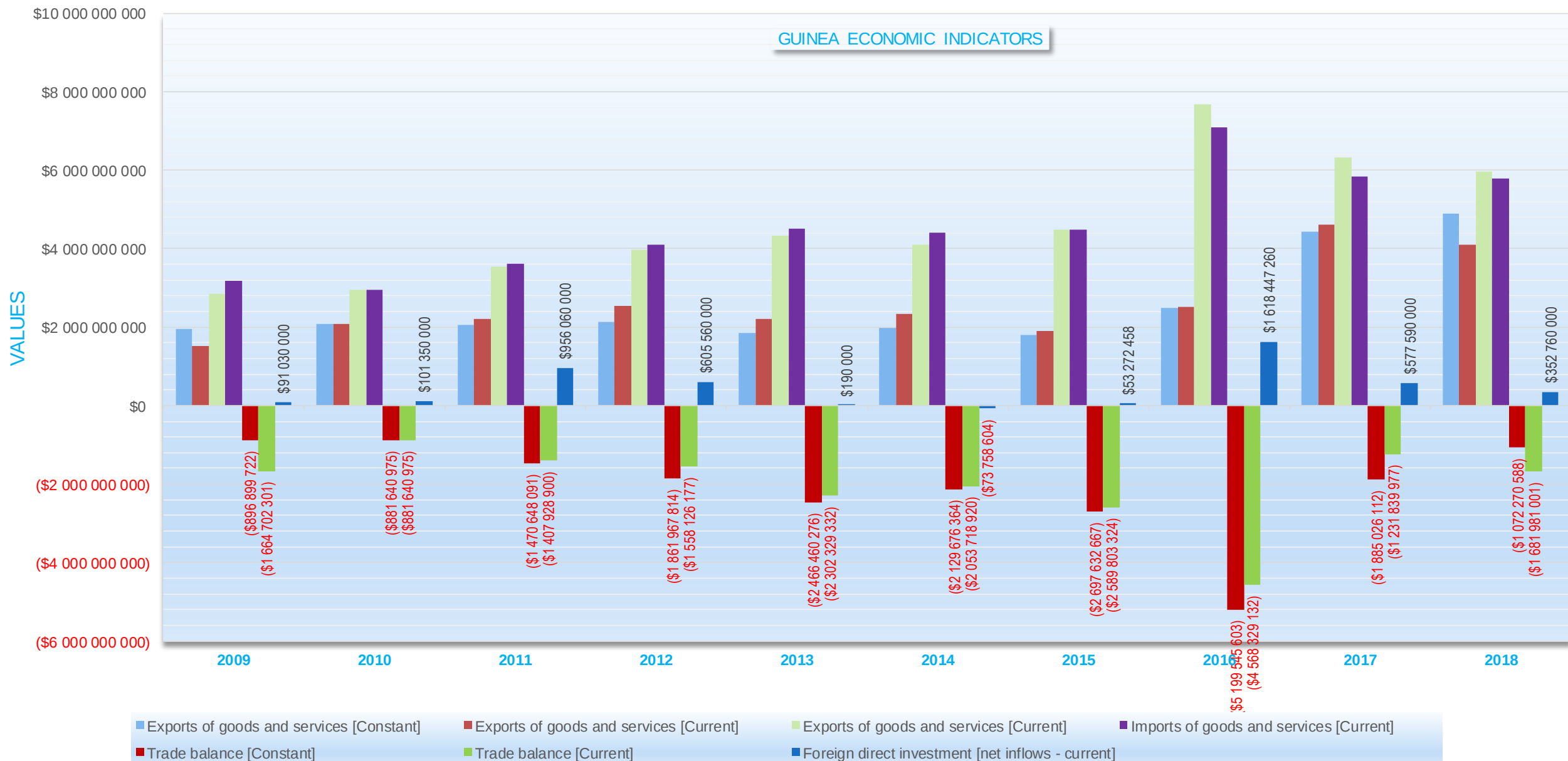


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

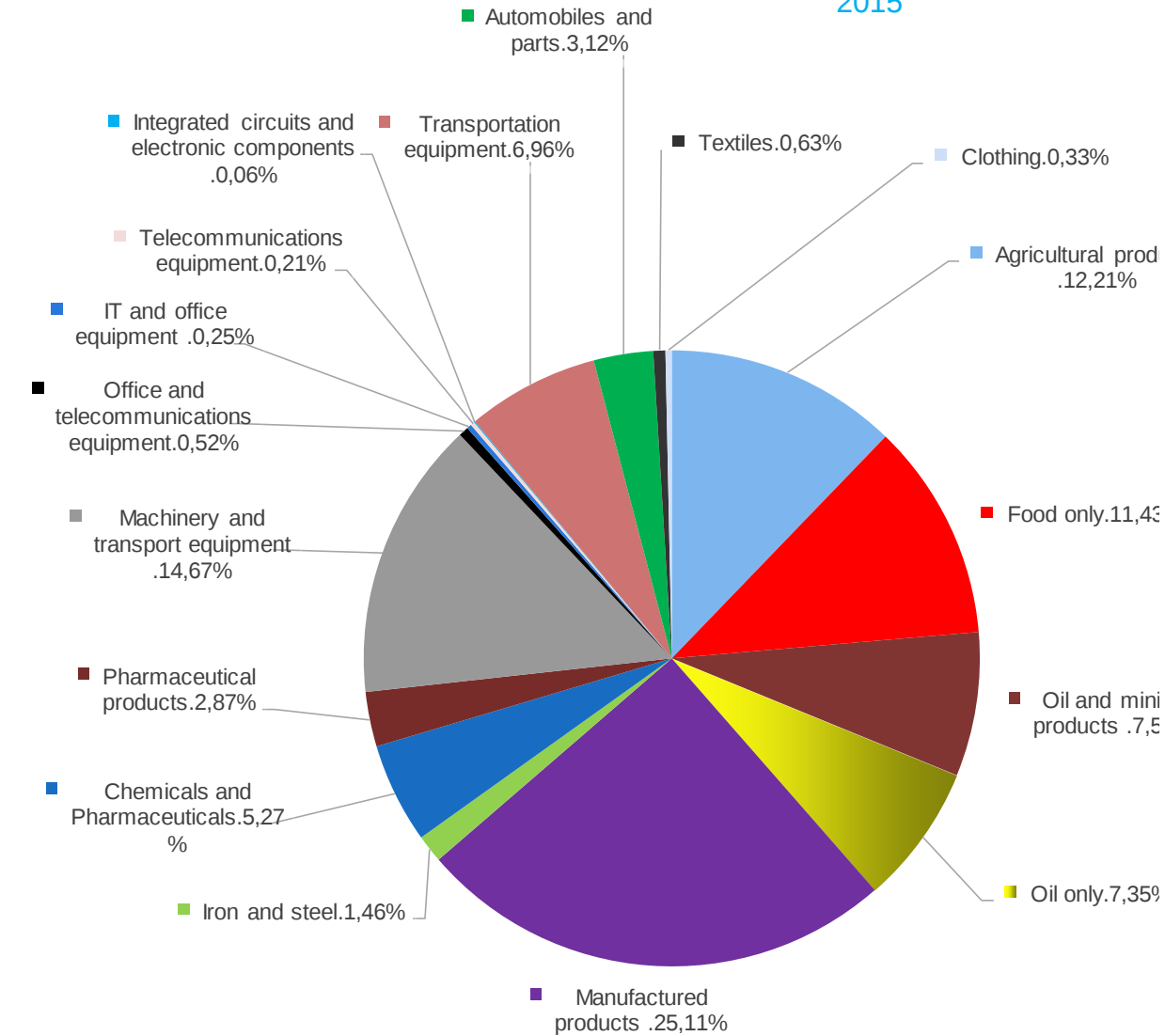


Foreign direct investment [net inflows - current]

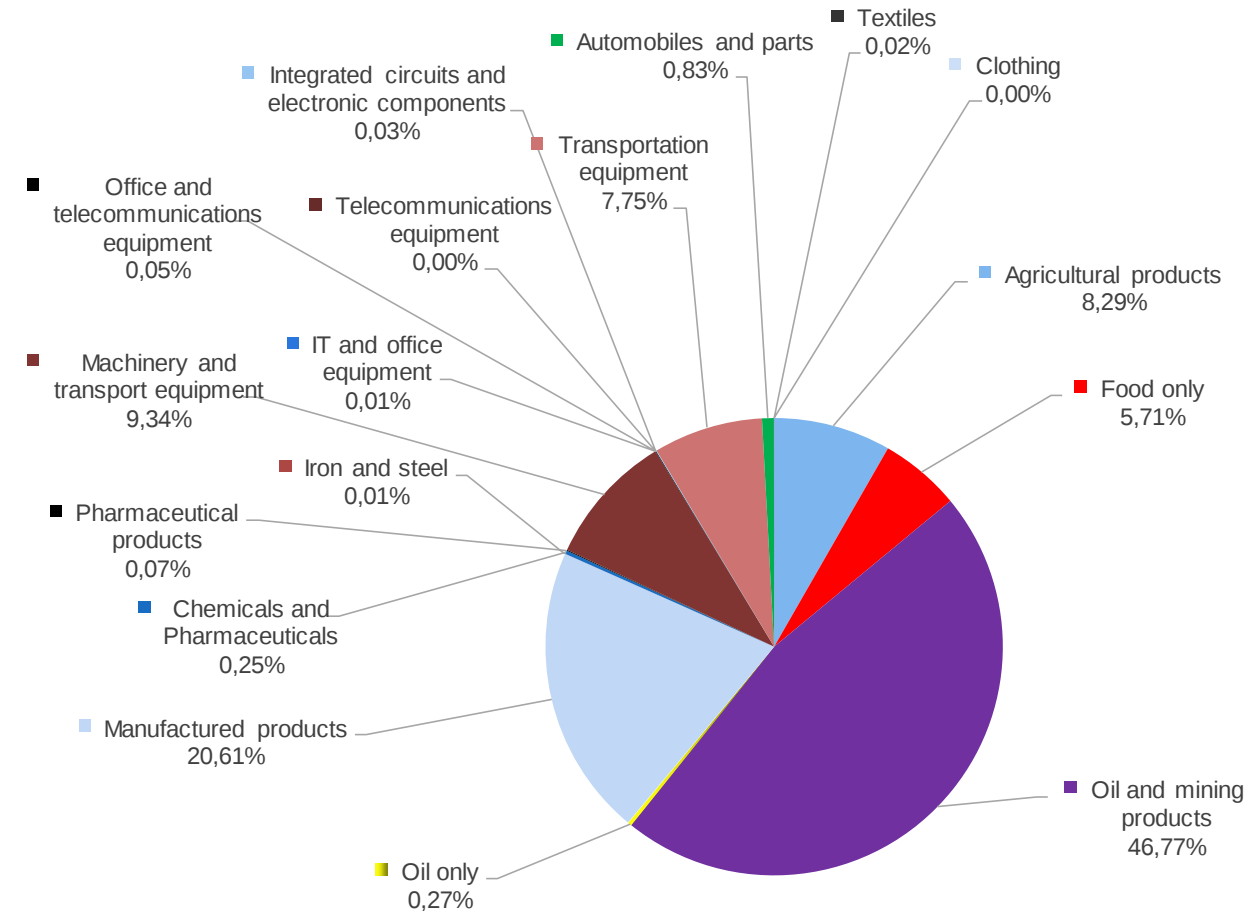




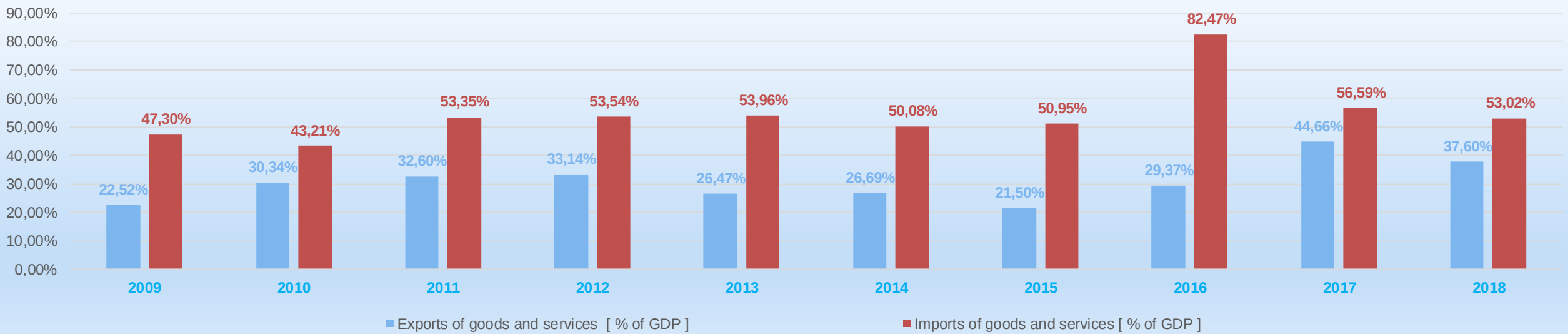
Guinea Imports of goods
2015



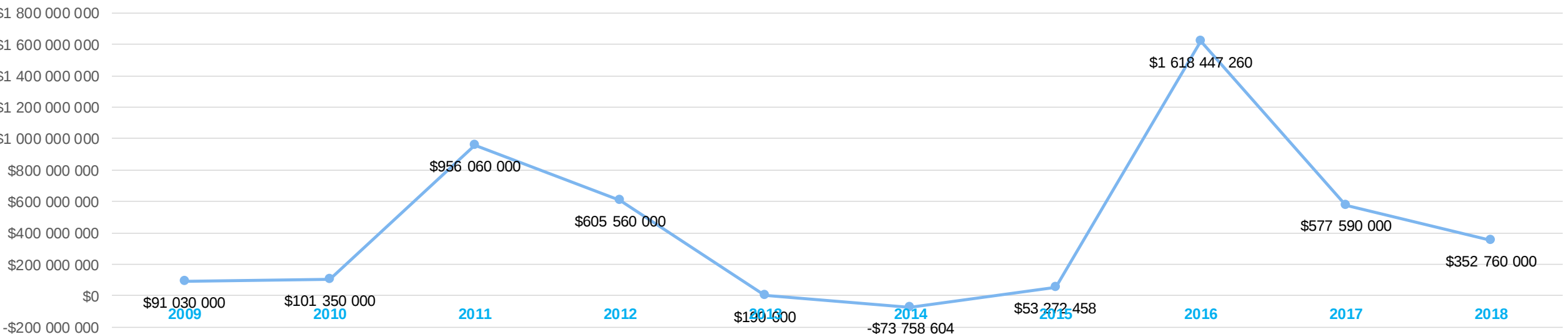
Guinea Exports of goods
2015

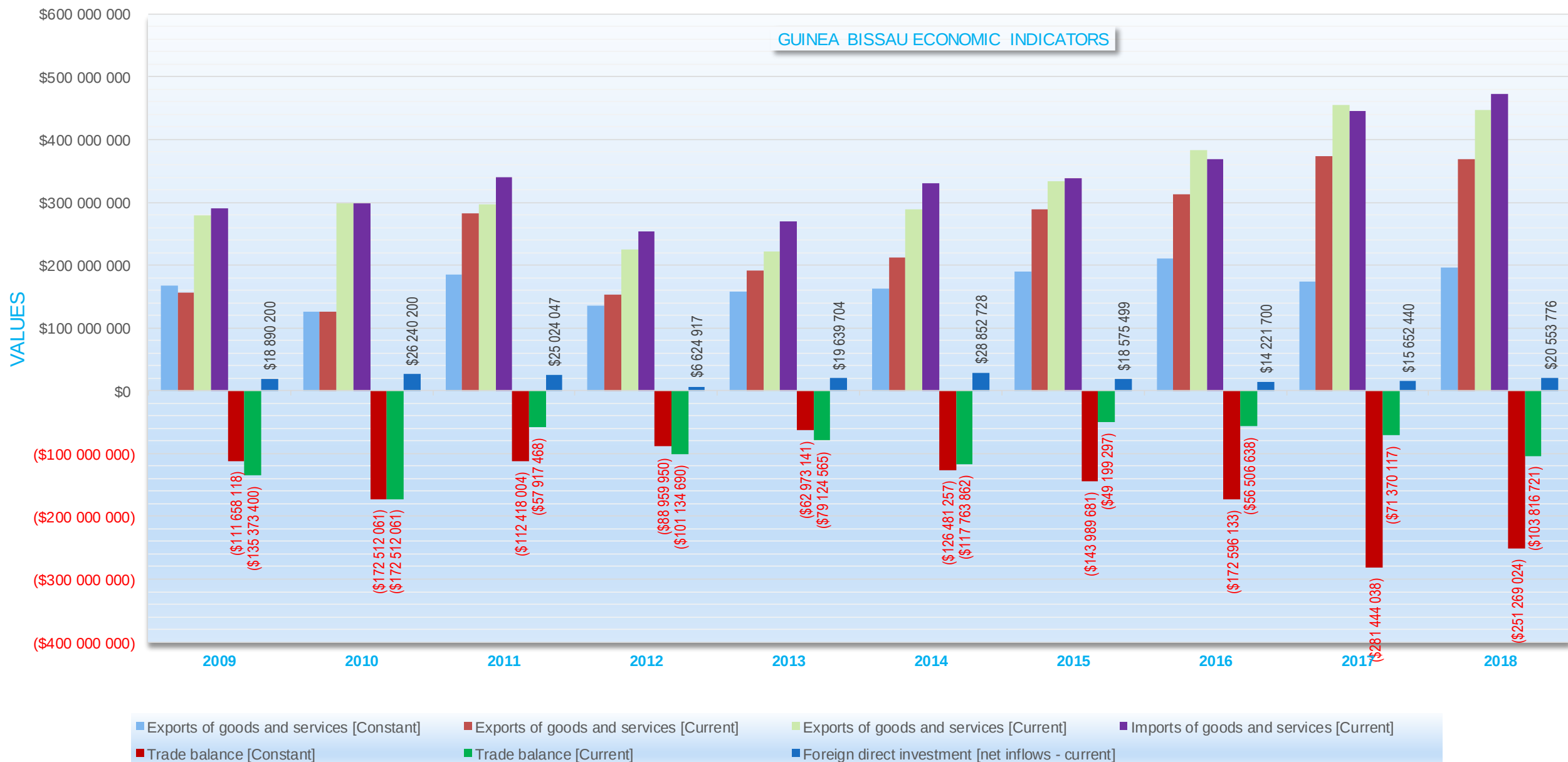


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP



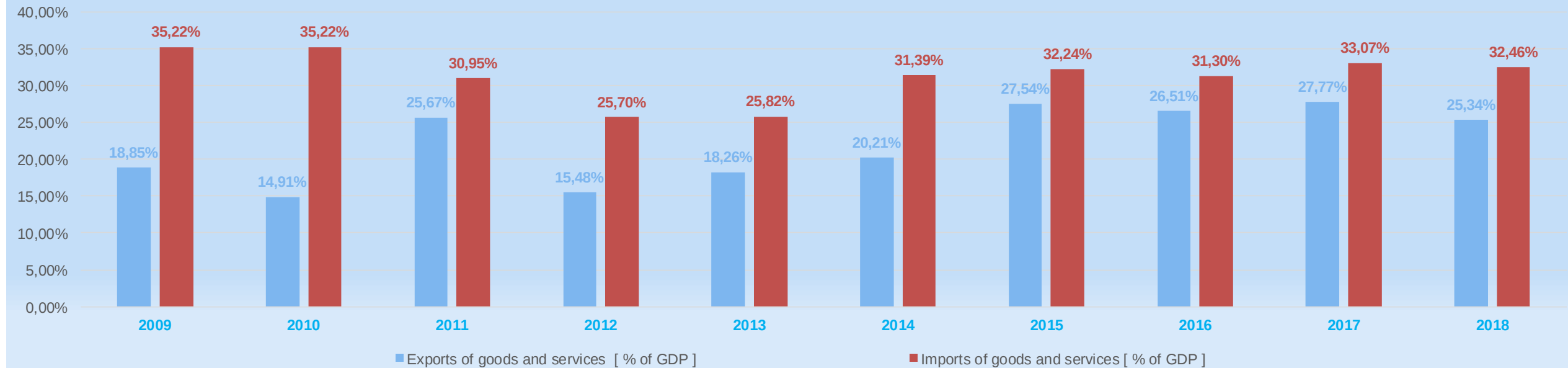
Foreign direct investment [net inflows - current]



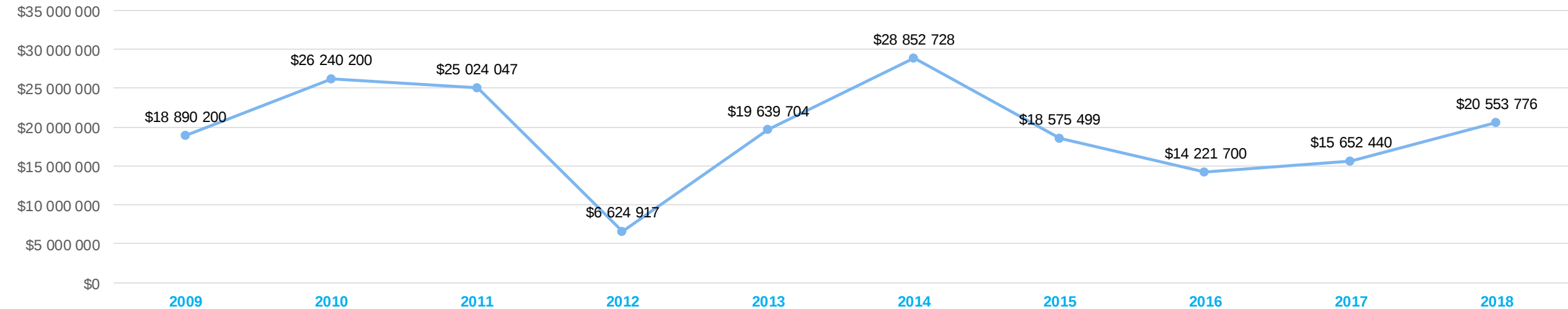


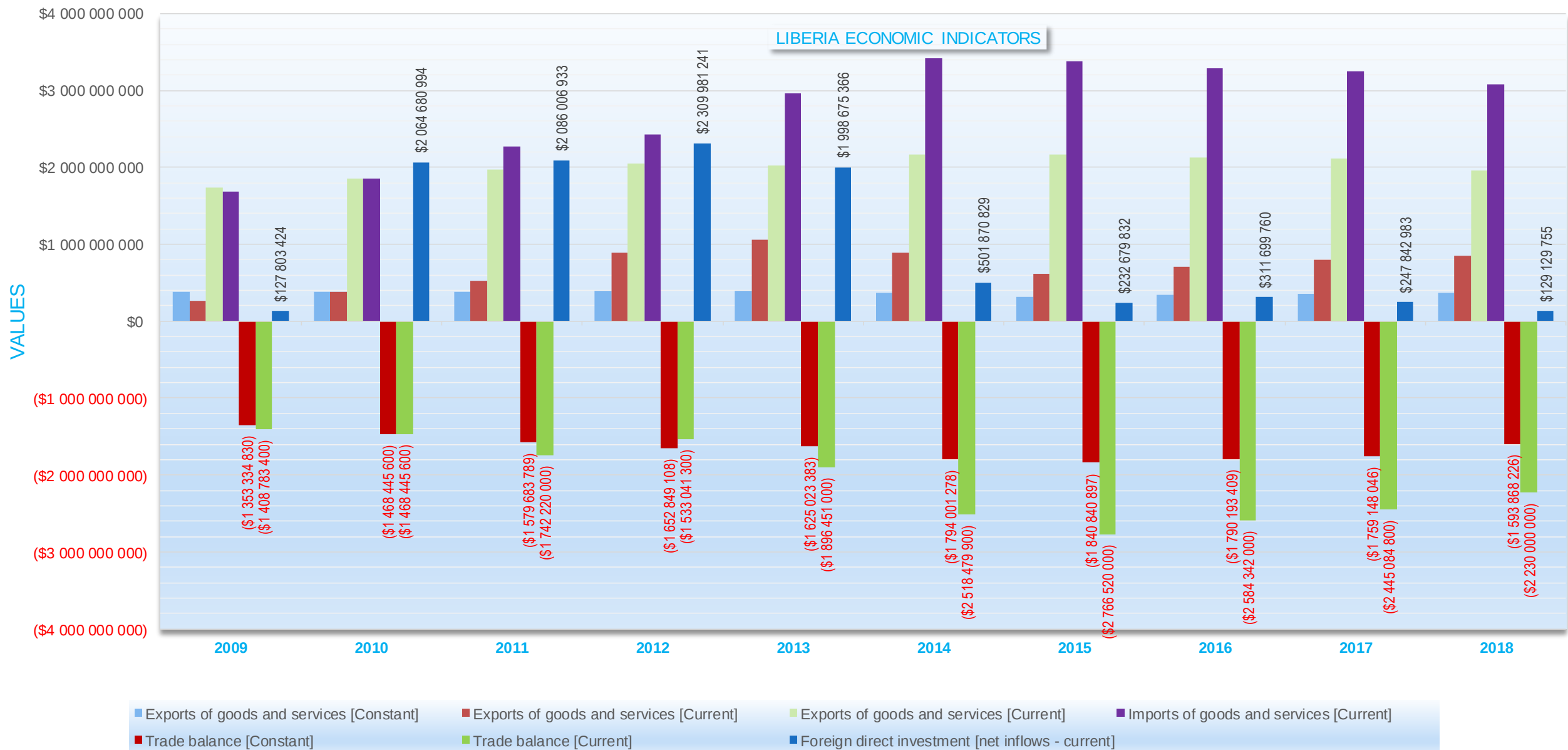


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

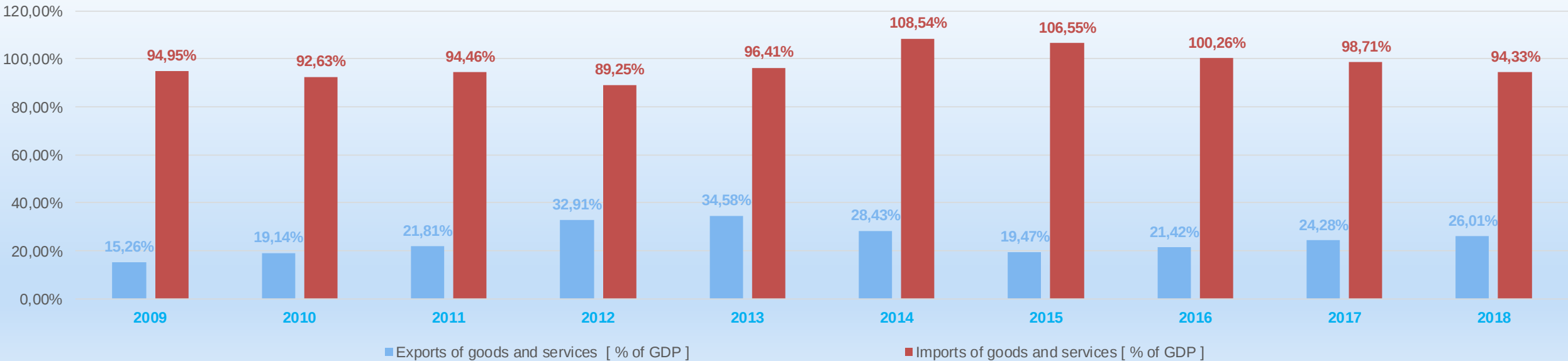


Foreign direct investment [net inflows - current]

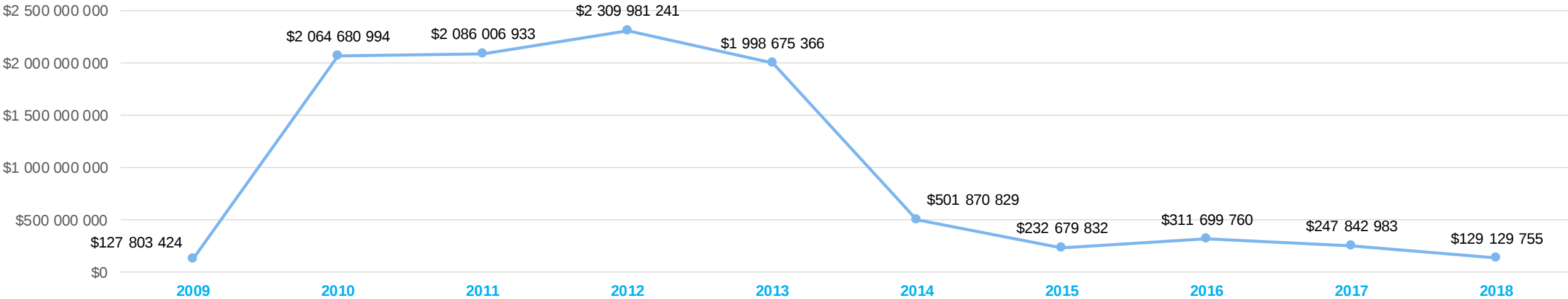


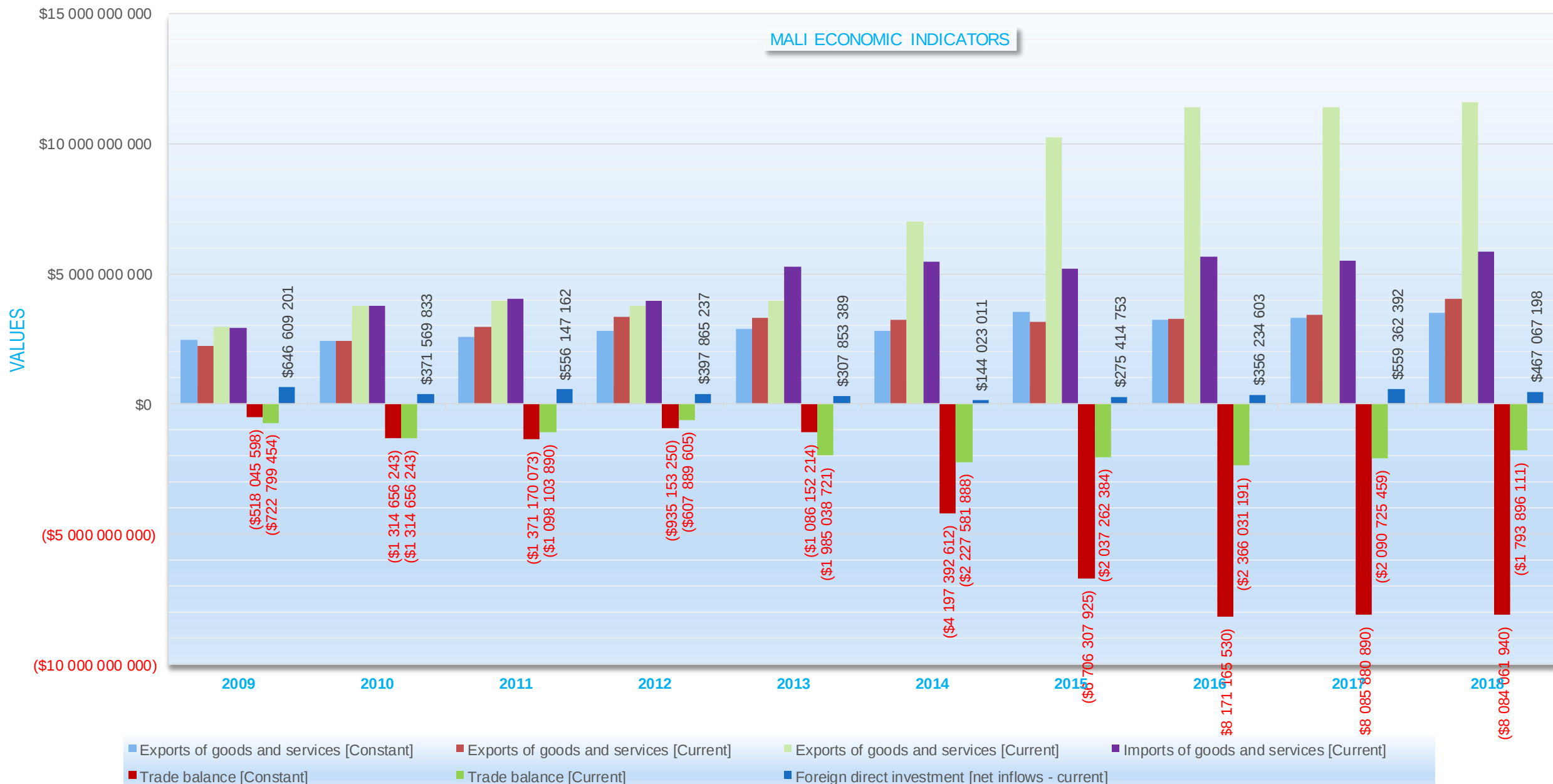


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

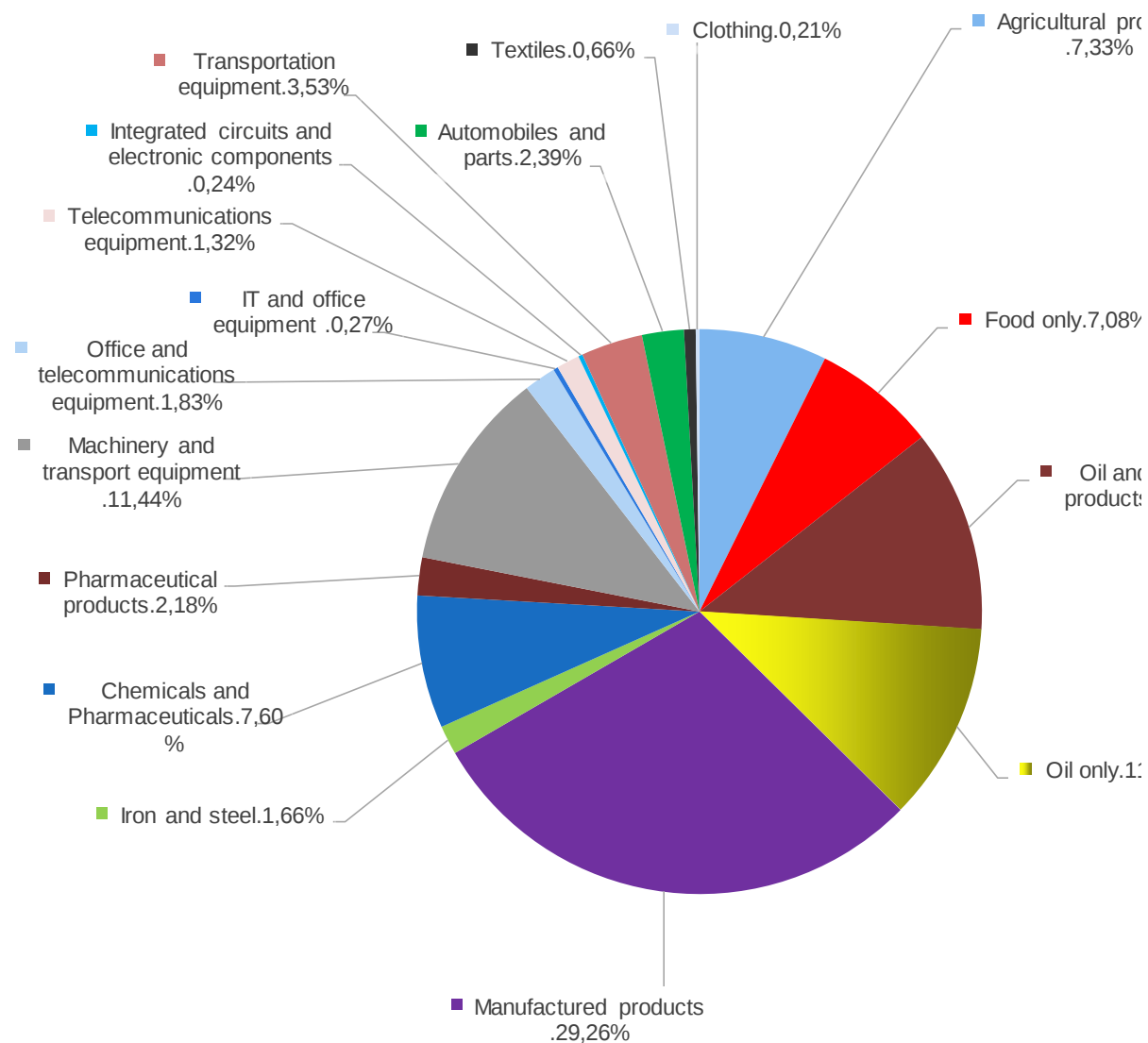


Foreign direct investment [net inflows - current]

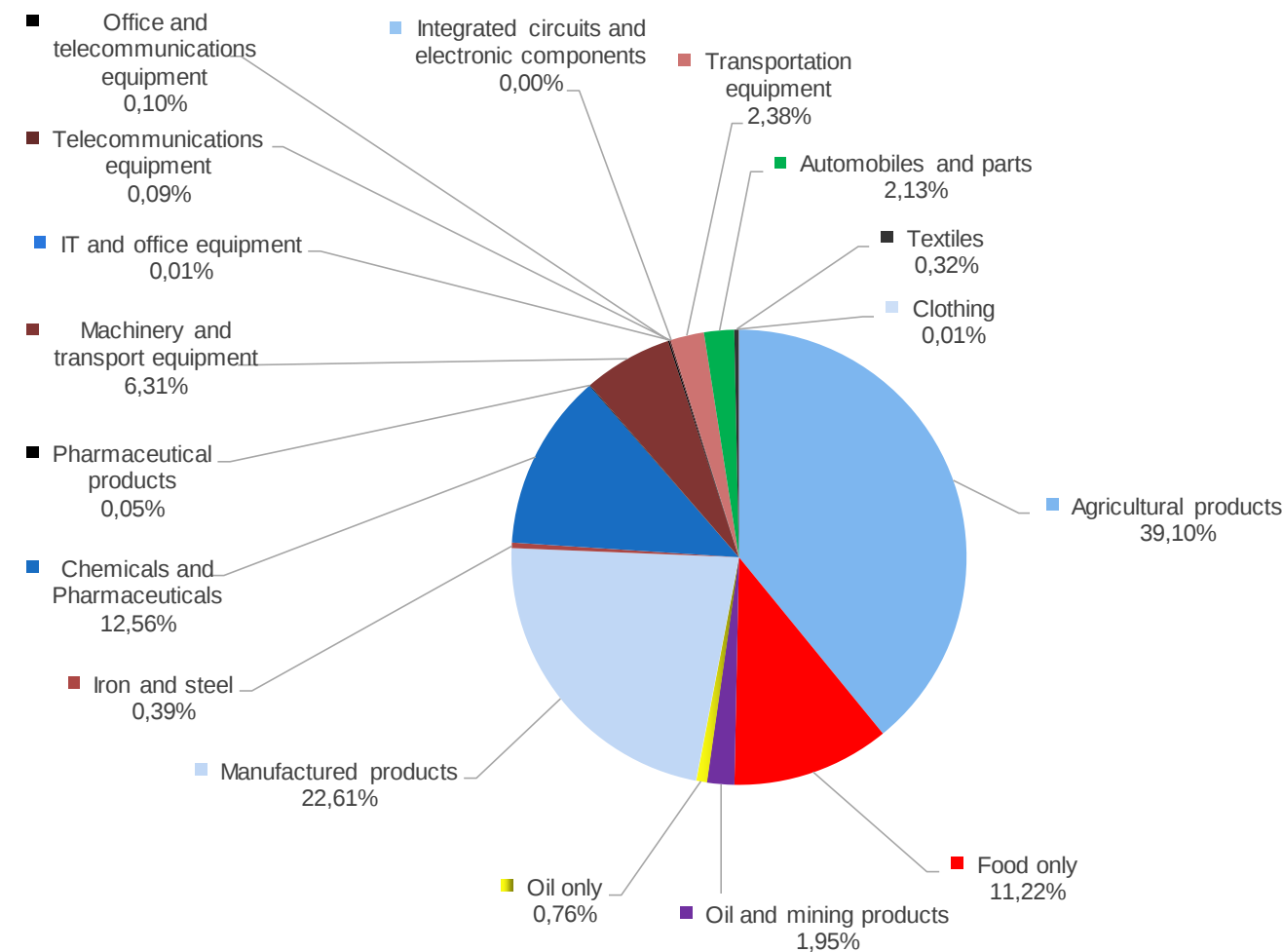




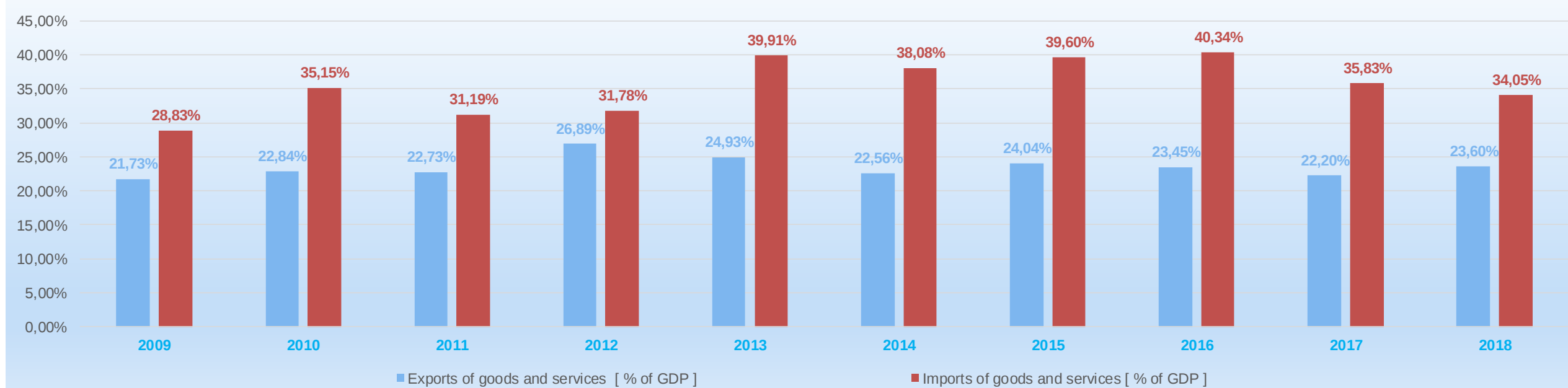
Mali Imports of goods 2015



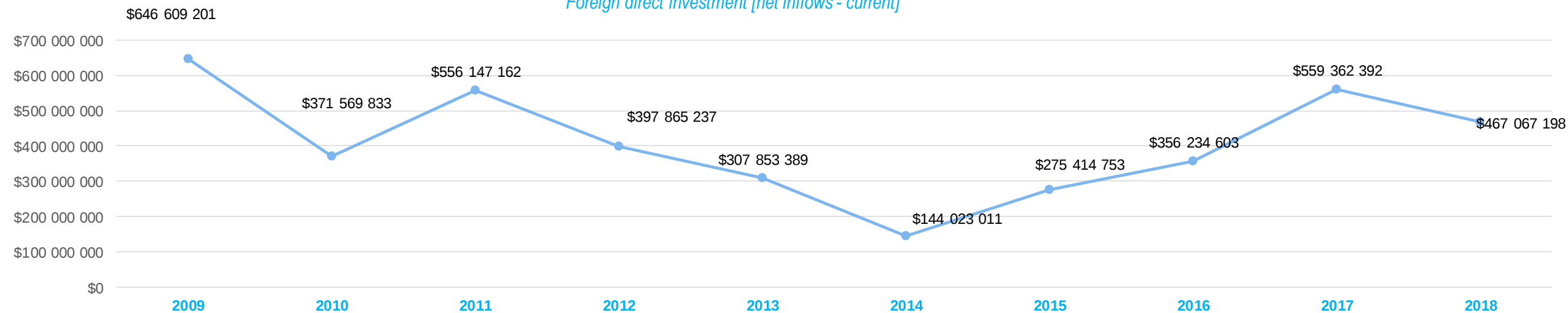
Mali Exports of goods 2015

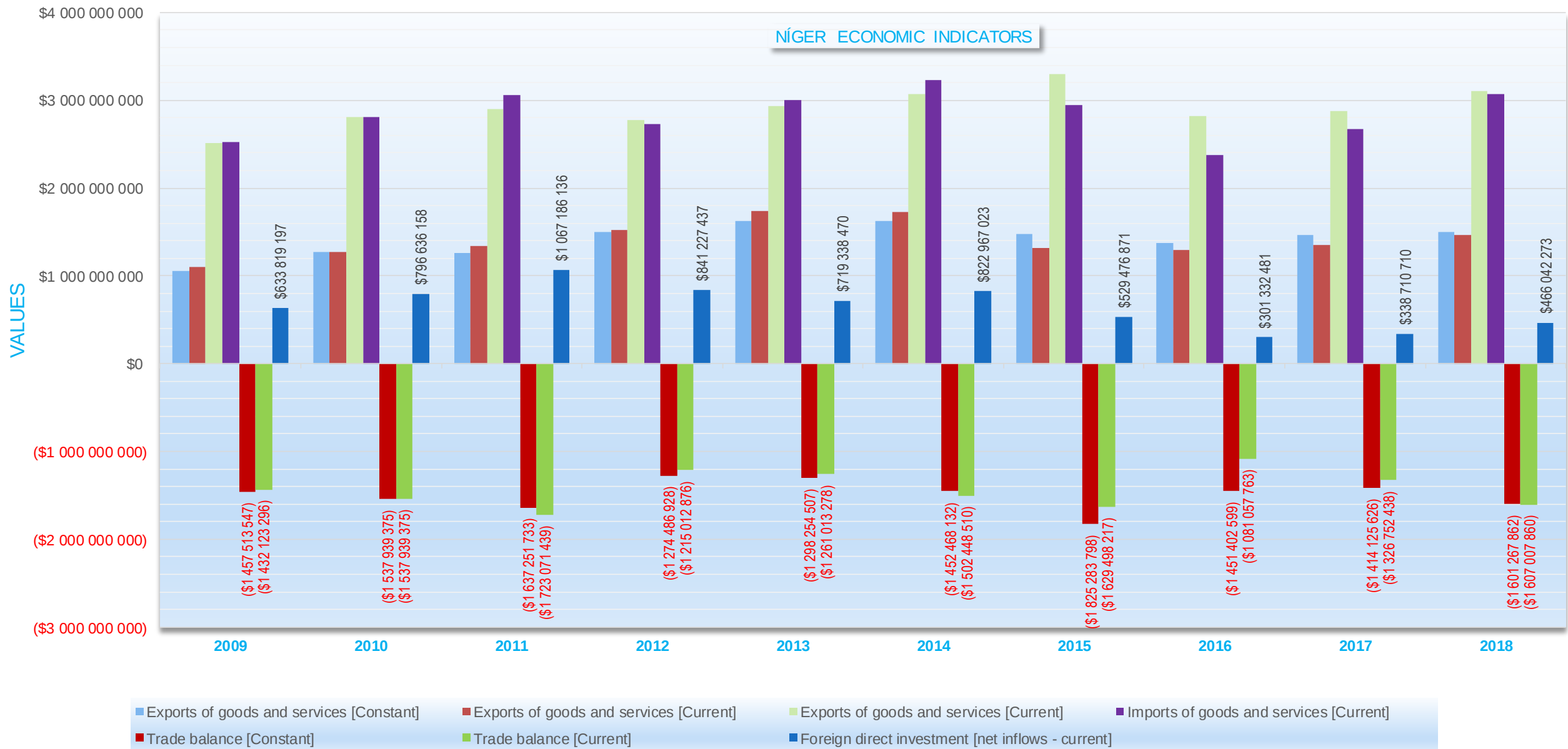


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

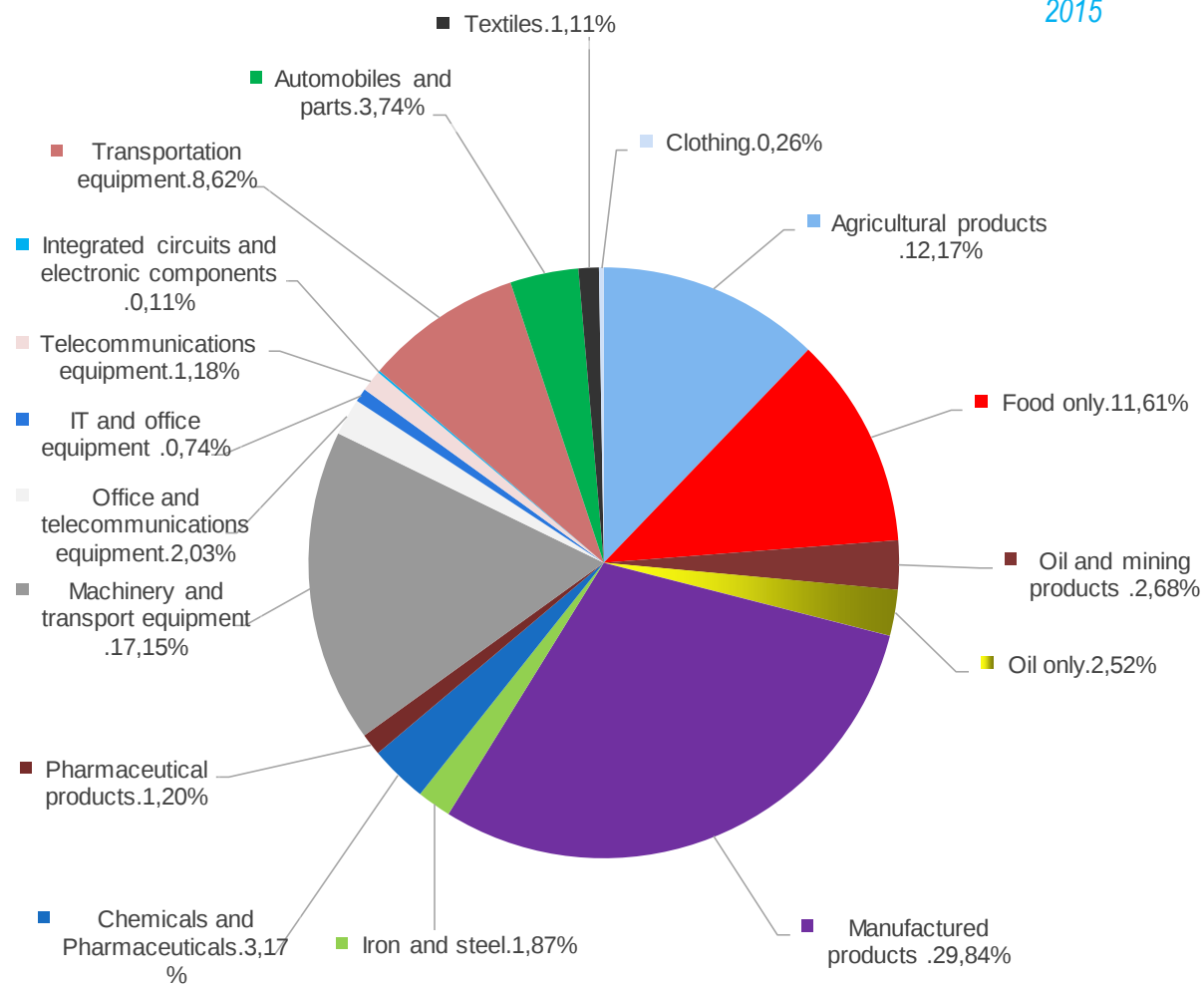


Foreign direct investment [net inflows - current]

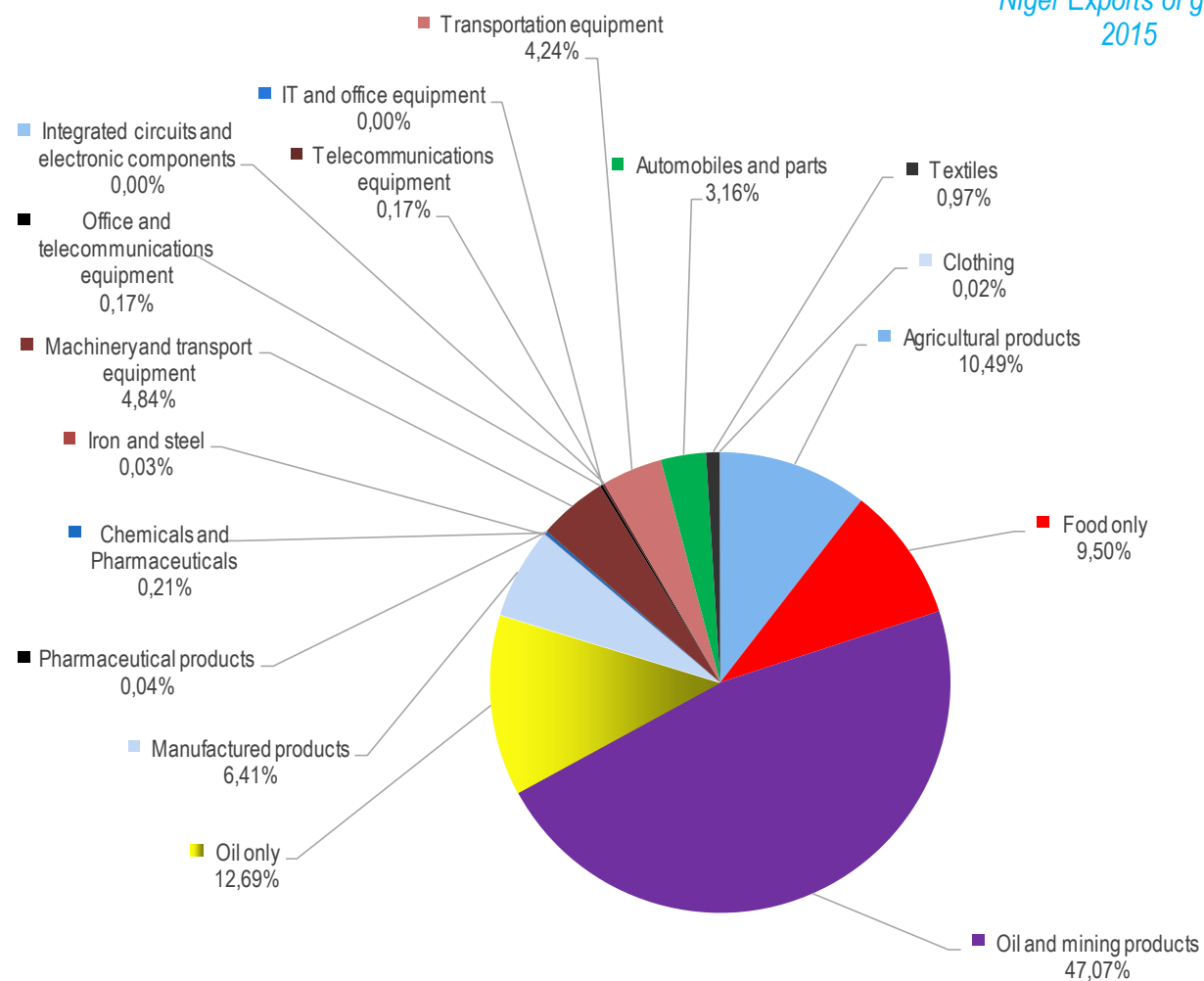




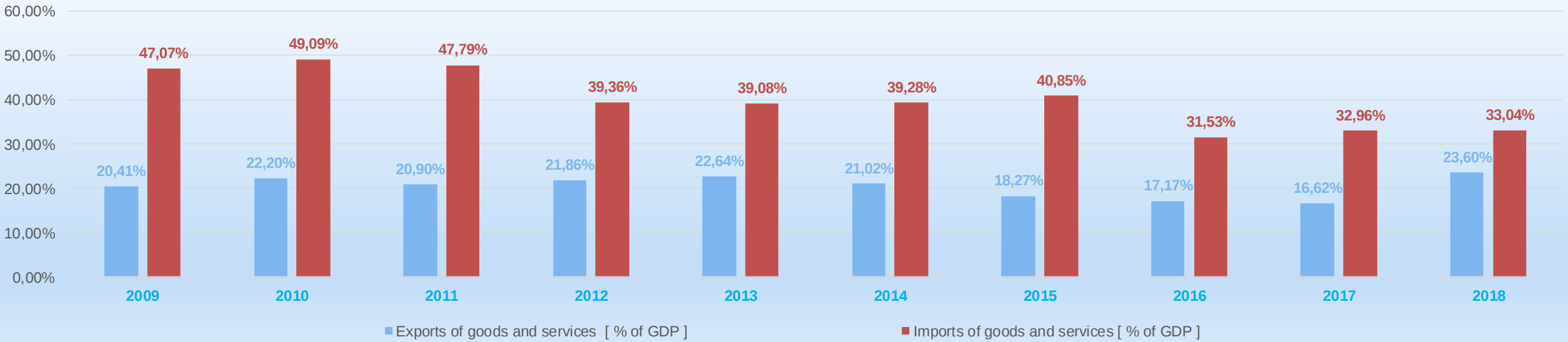
*Niger Imports of goods
2015*



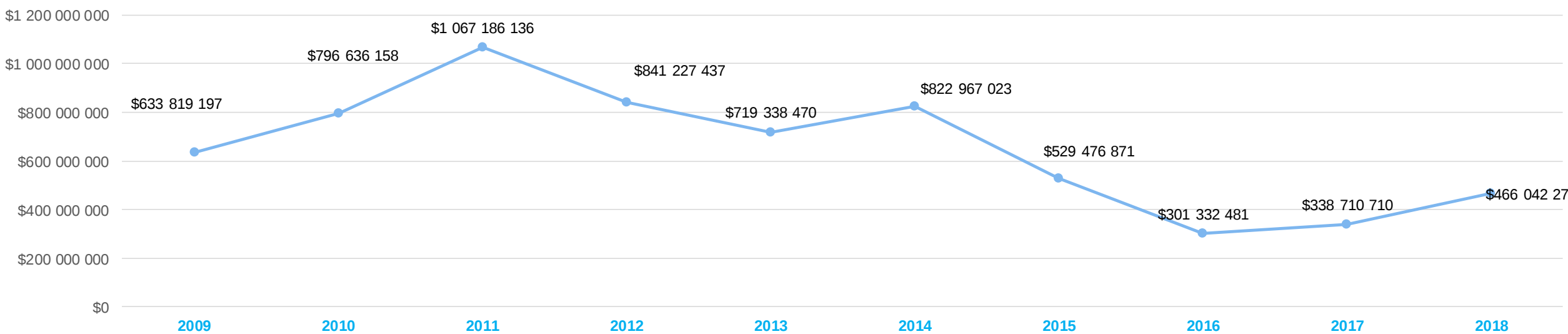
*Niger Exports of goods
2015*

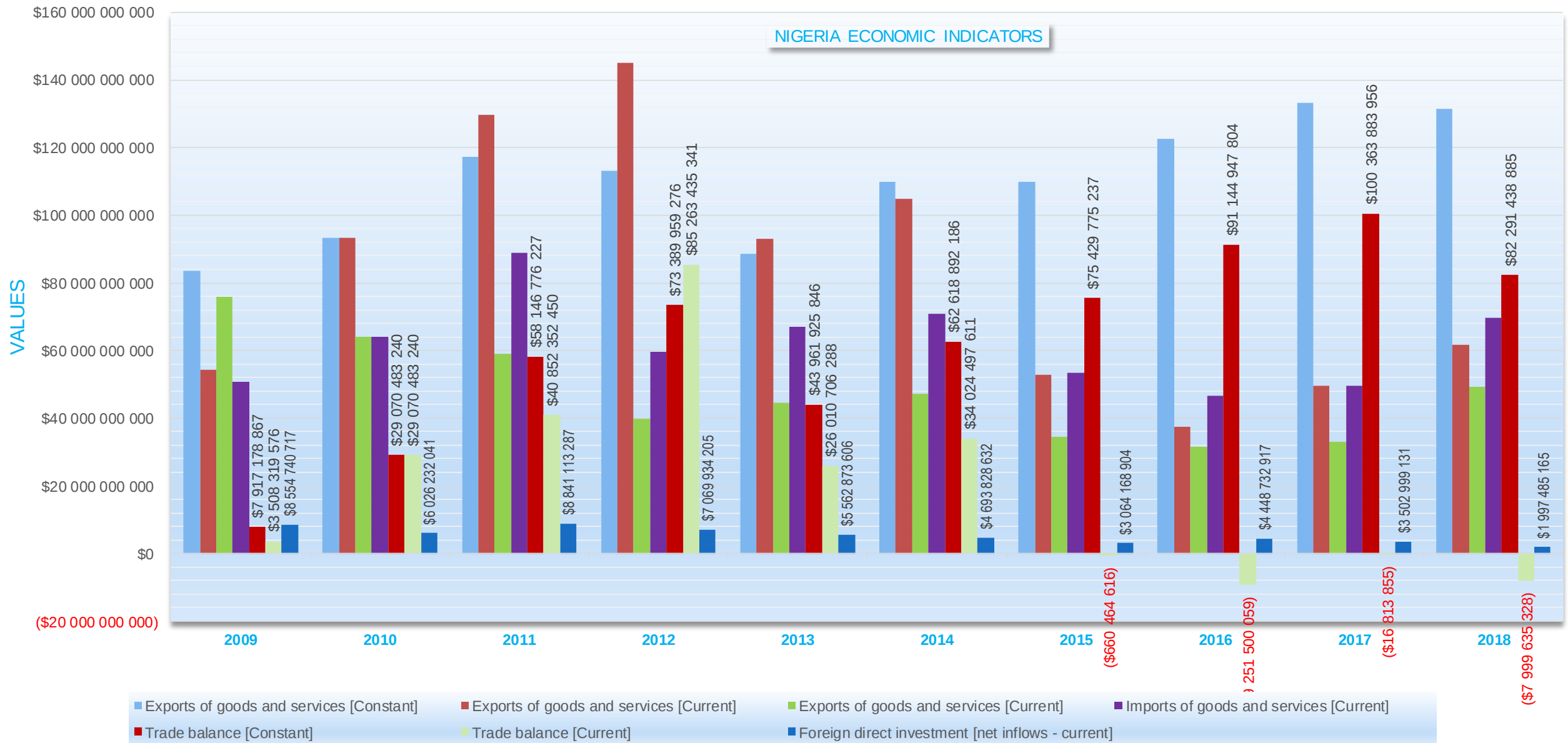


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

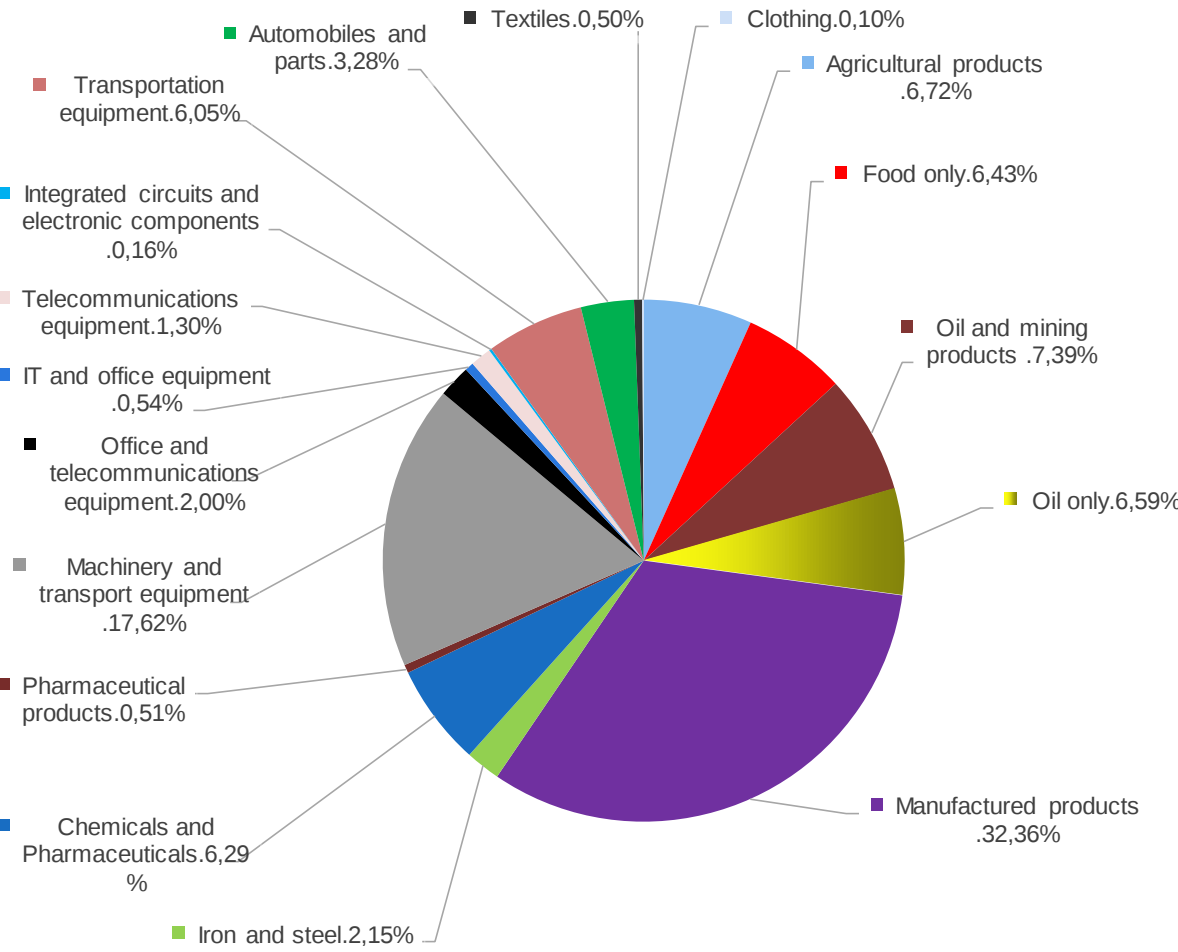


Foreign direct investment [net inflows - current]

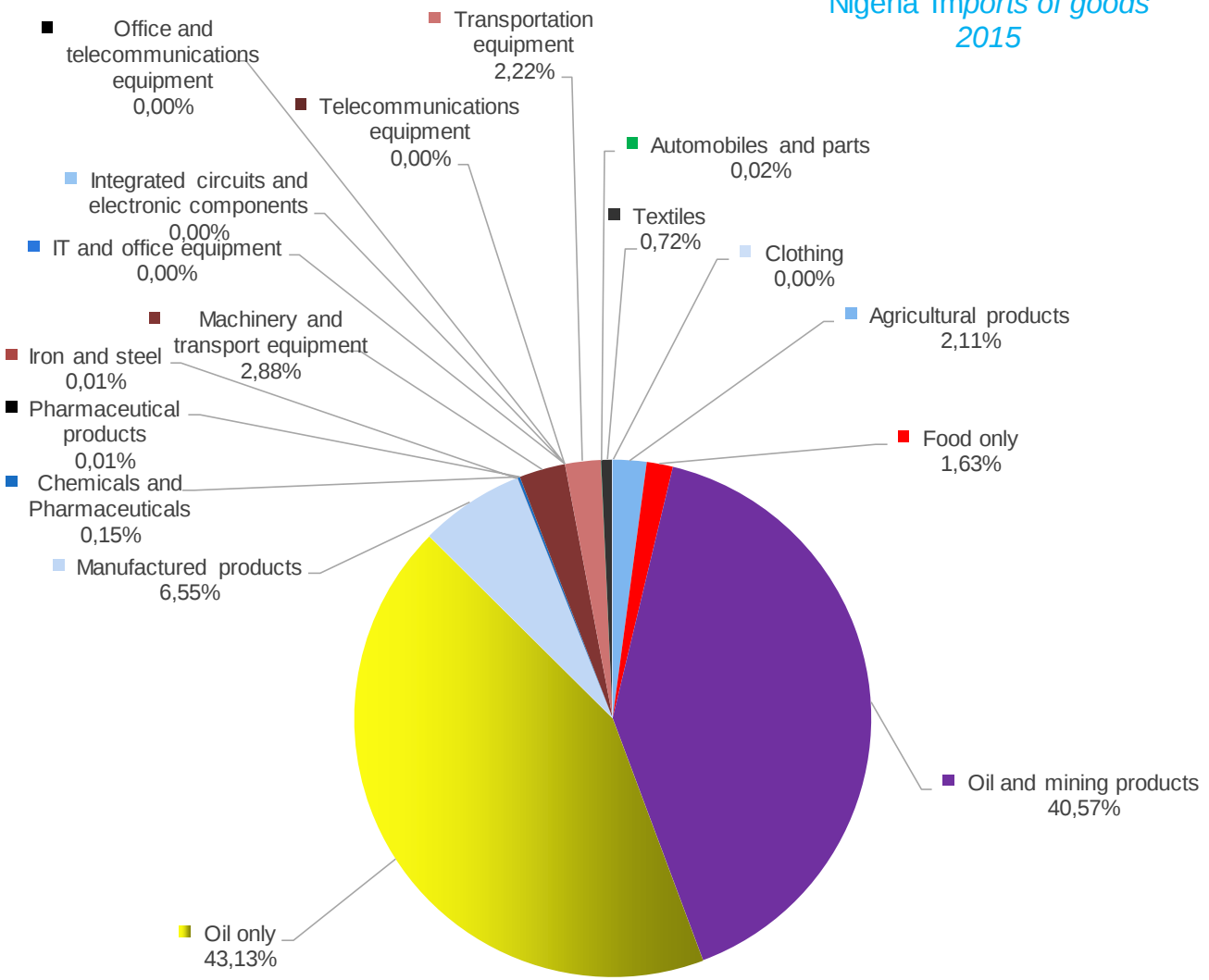




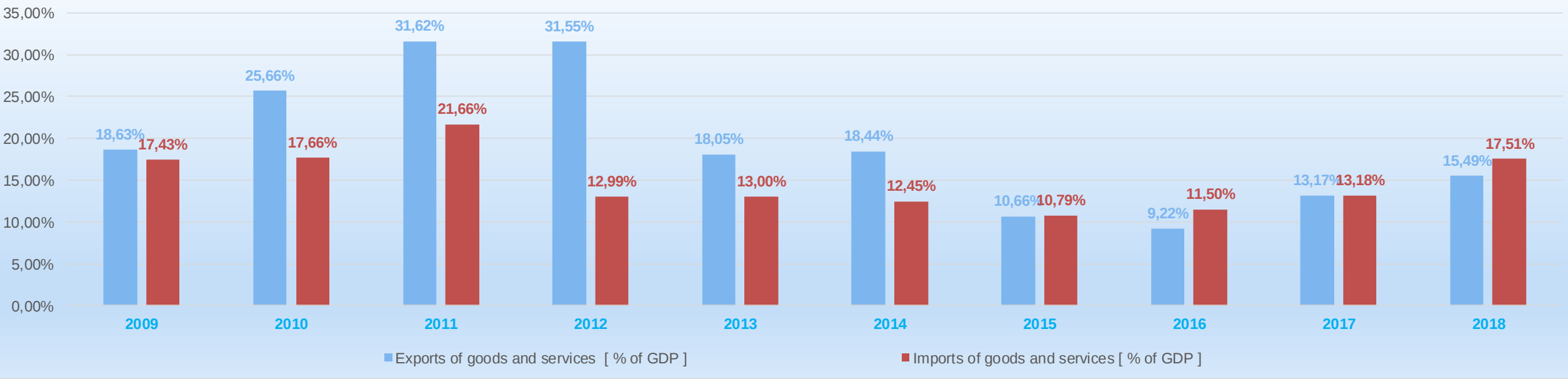
*Nigeria Imports of goods
2015*



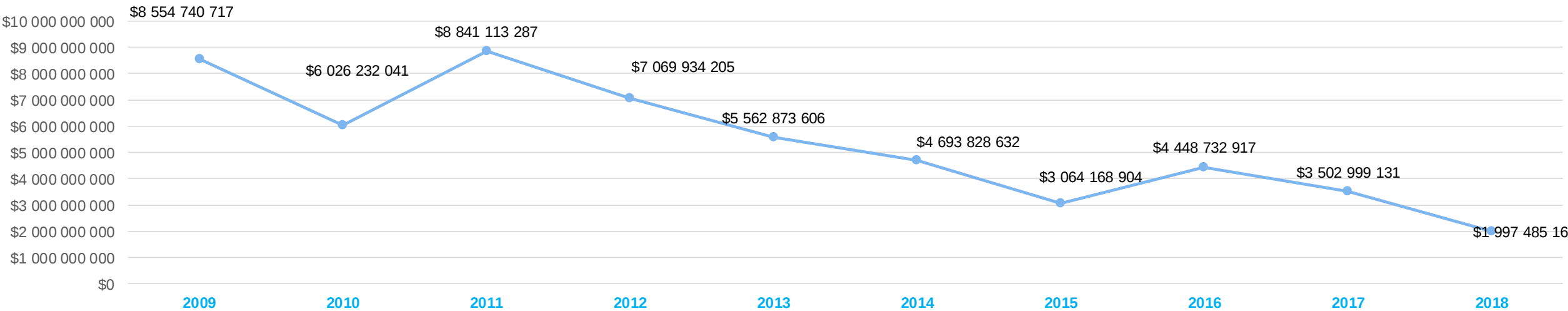
*Nigeria Imports of goods
2015*

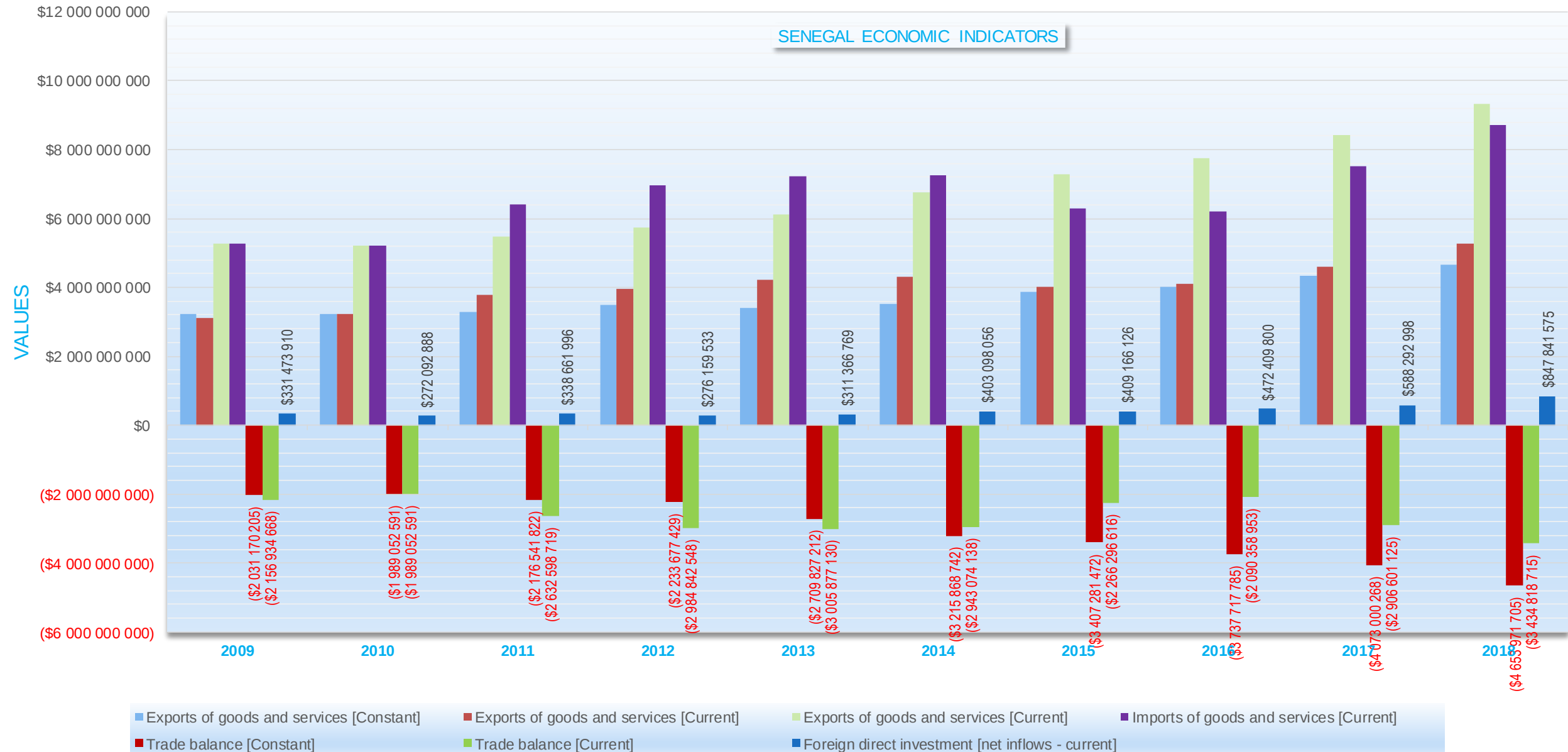


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

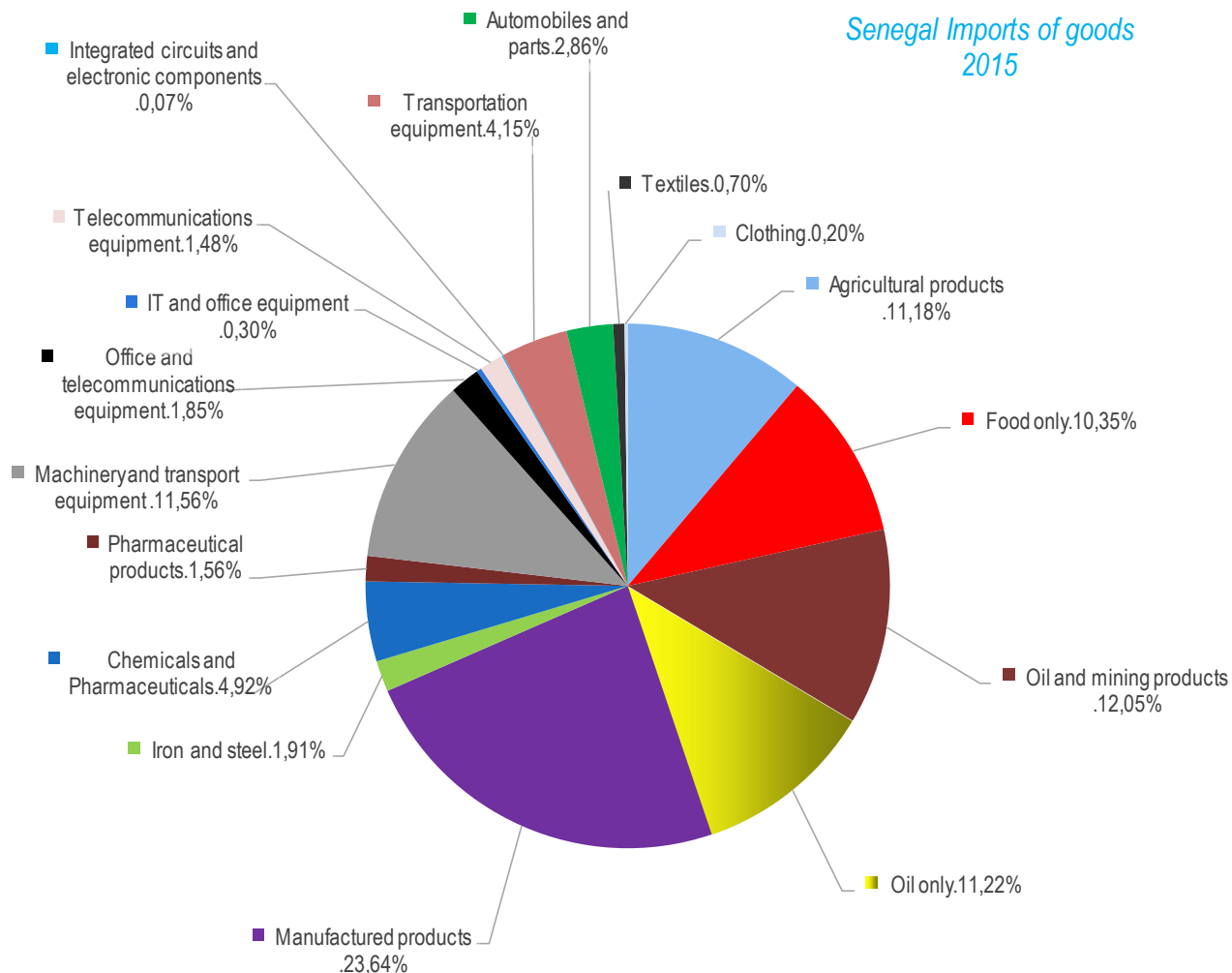


Foreign direct investment [net inflows - current]

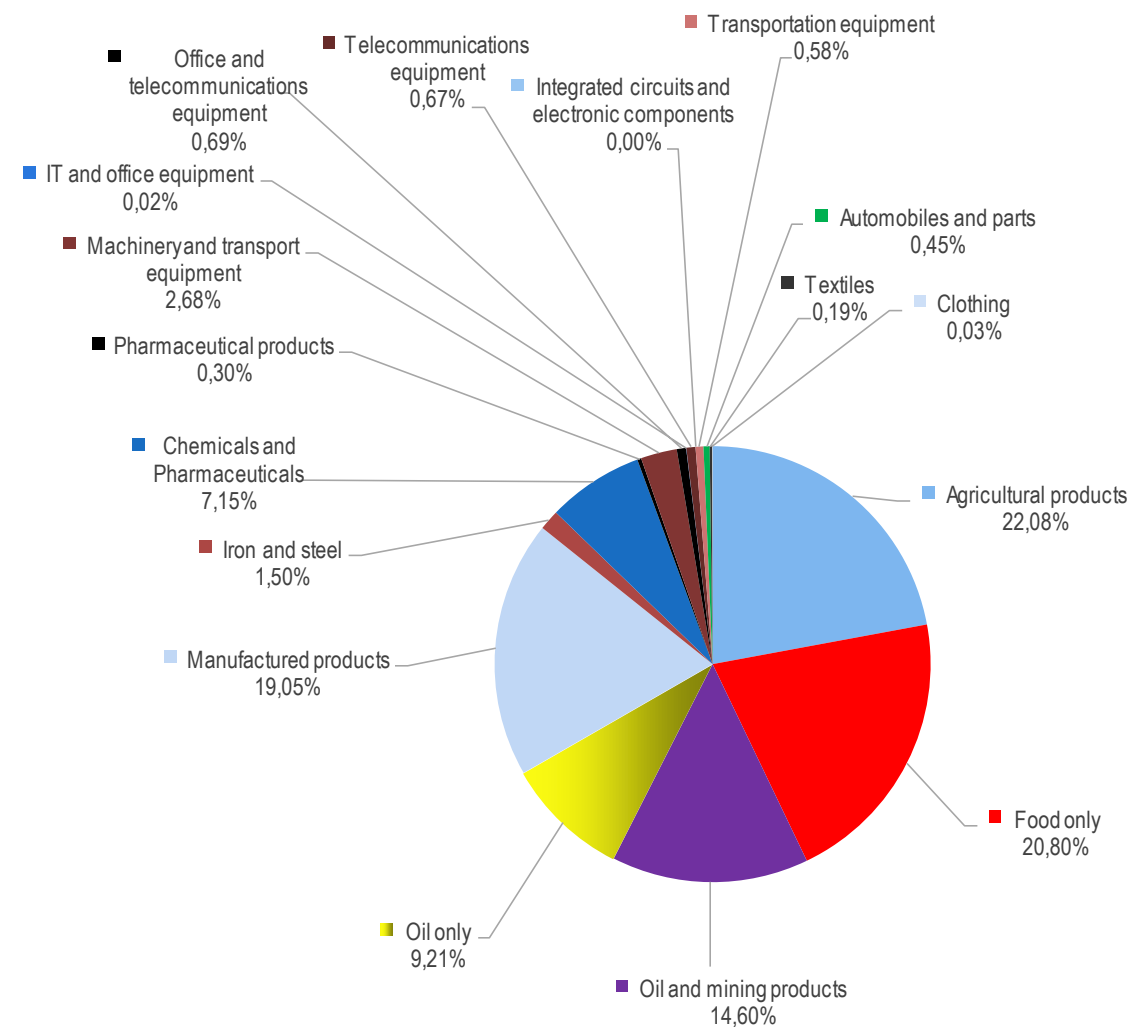




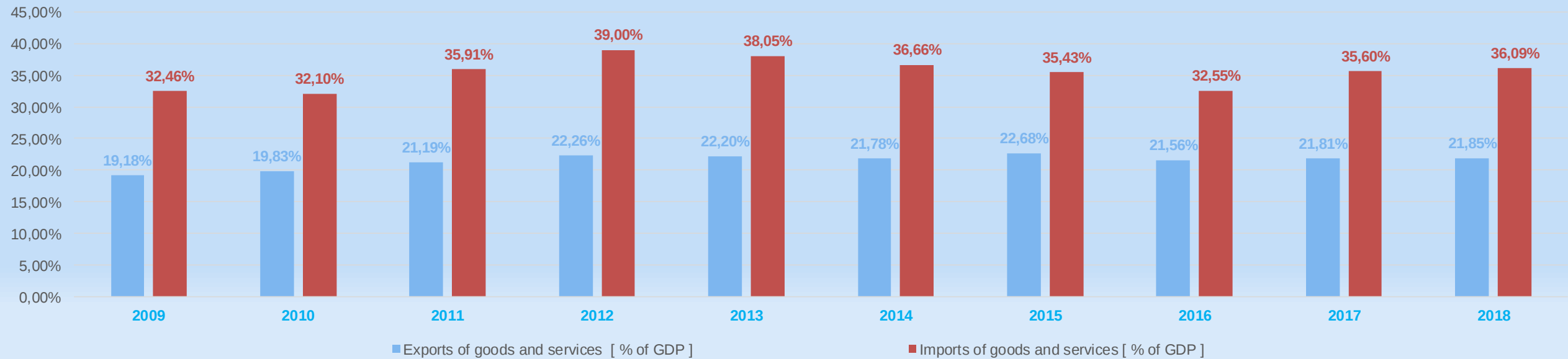
*Senegal Imports of goods
2015*



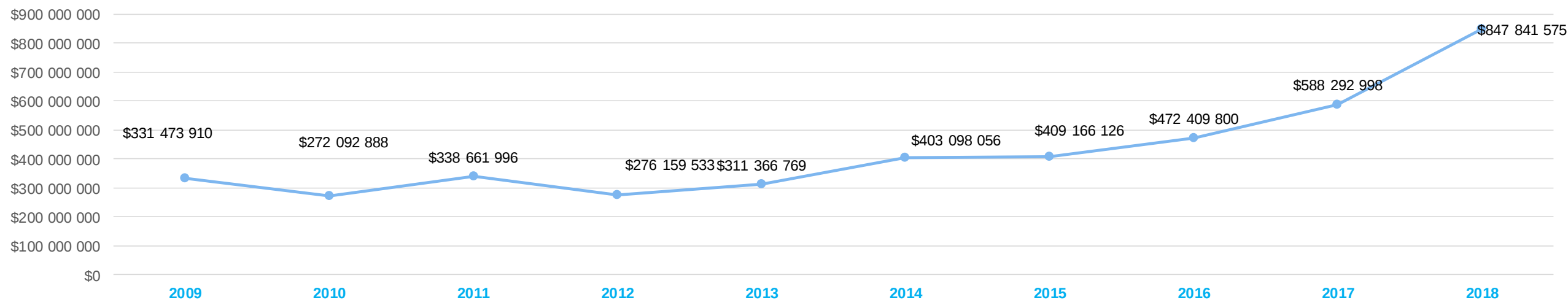
*Senegal Exports of goods
2015*

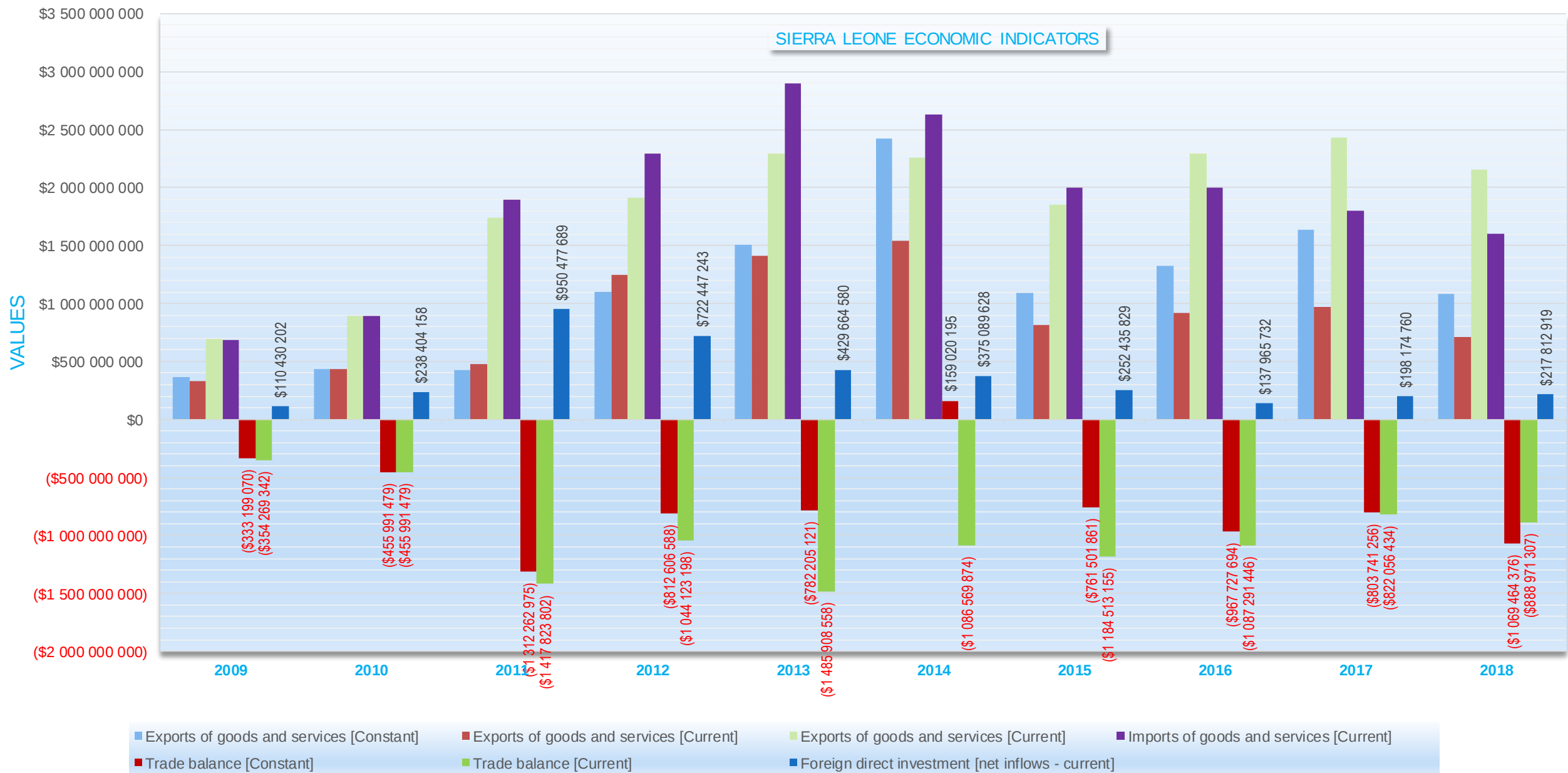


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP

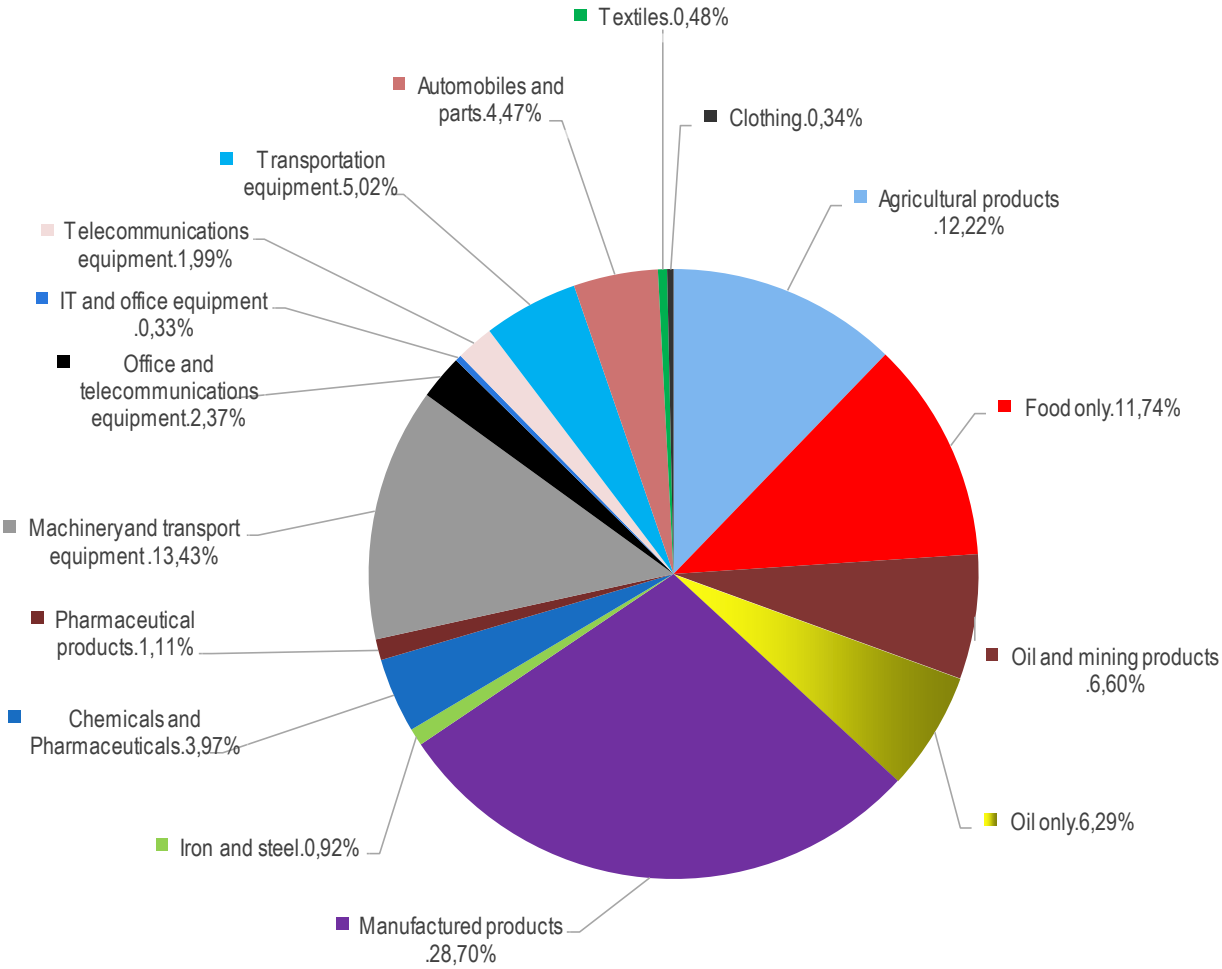


Foreign direct investment [net inflows - current]

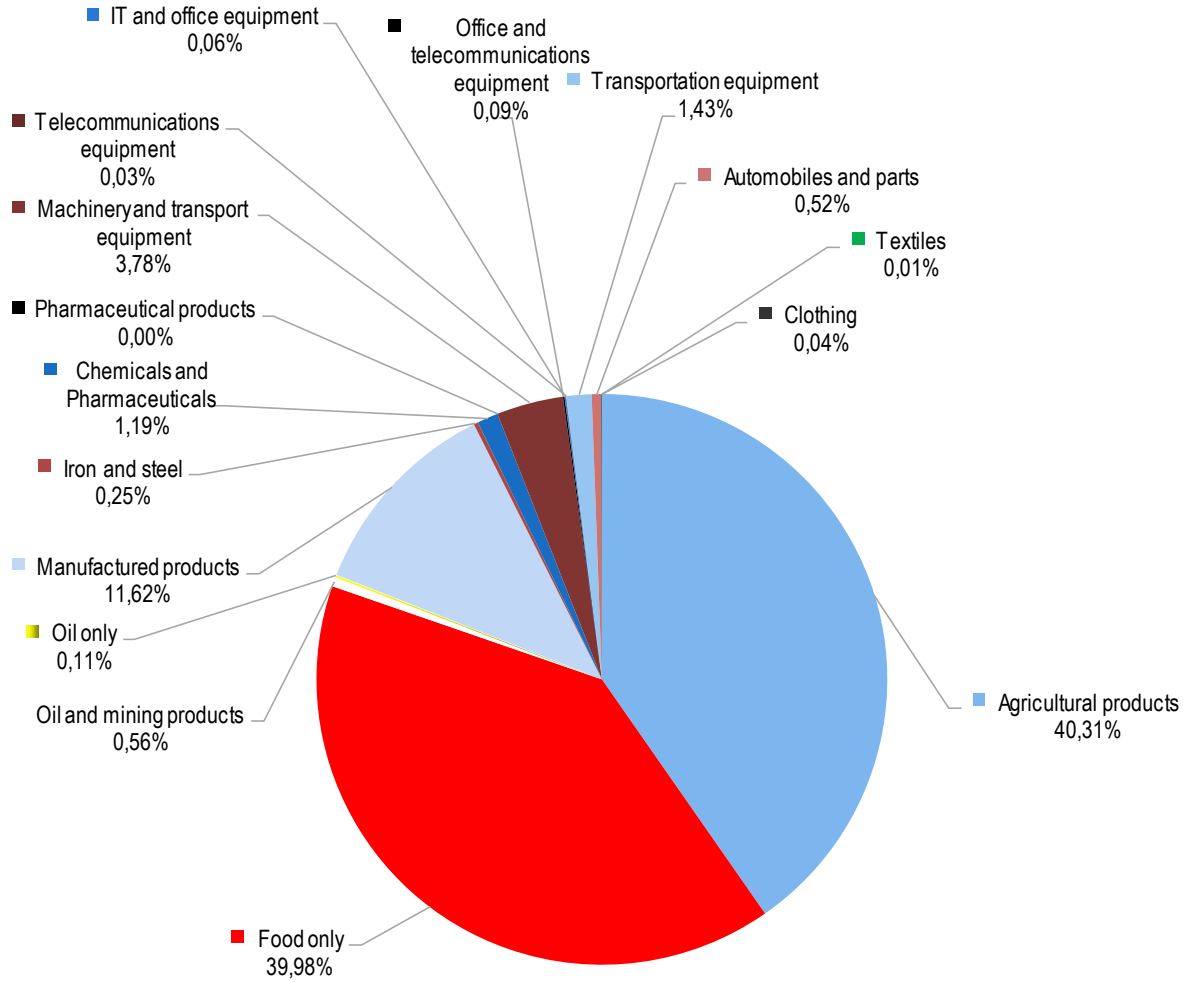




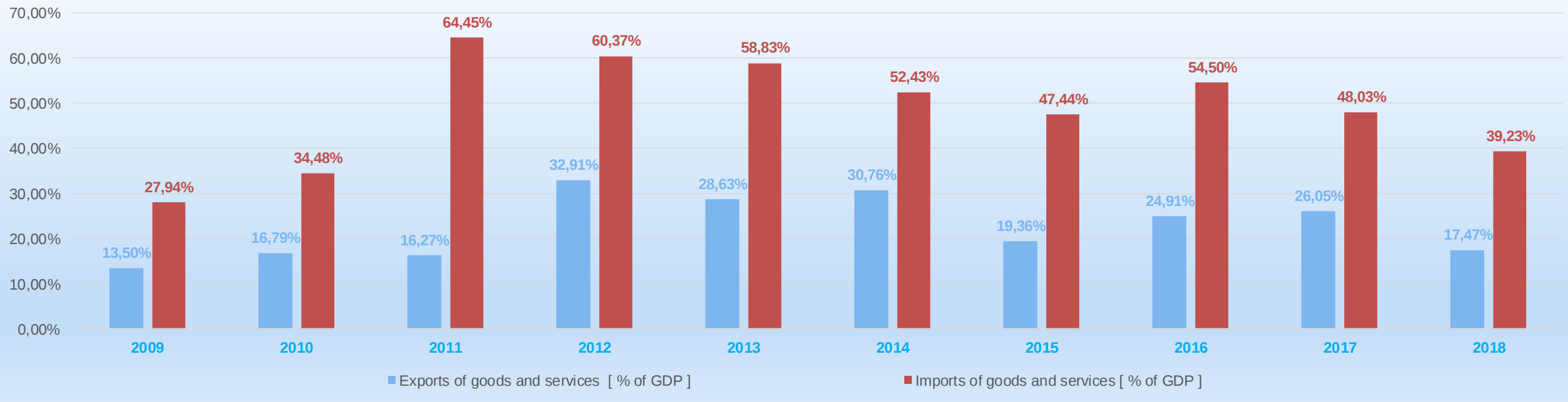
Sierra Leone Imports of goods
2015



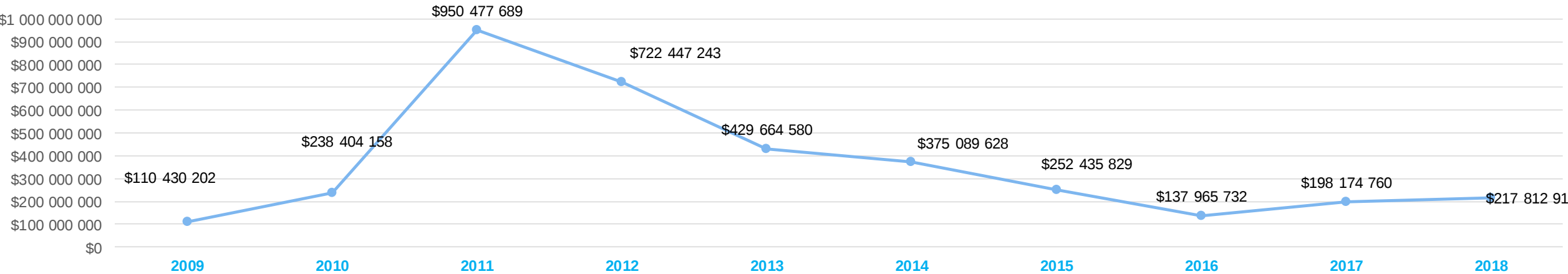
Sierra Leone Exports of goods
2015

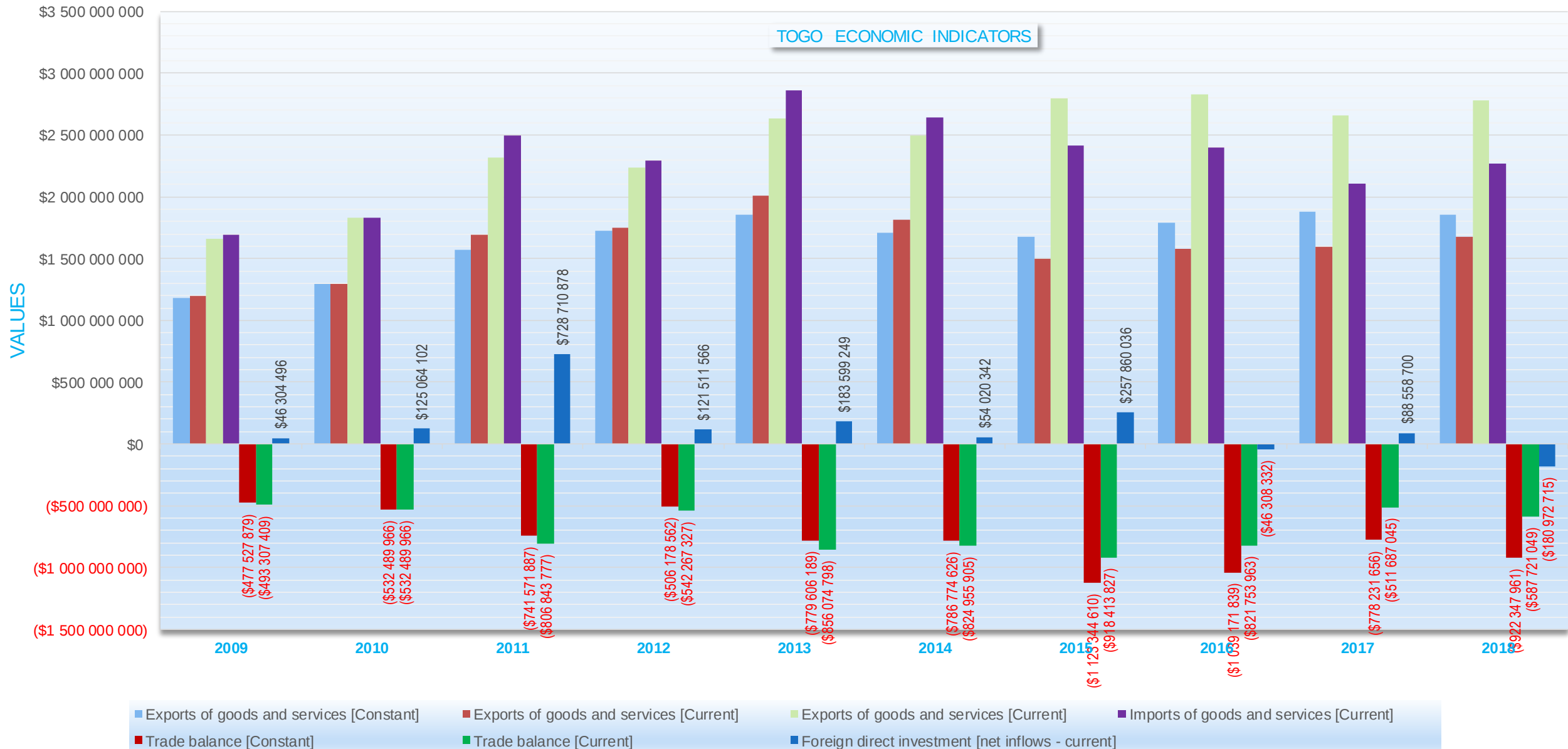


EXPORTS AND IMPORTS IN PERCENTAGE OF GDP



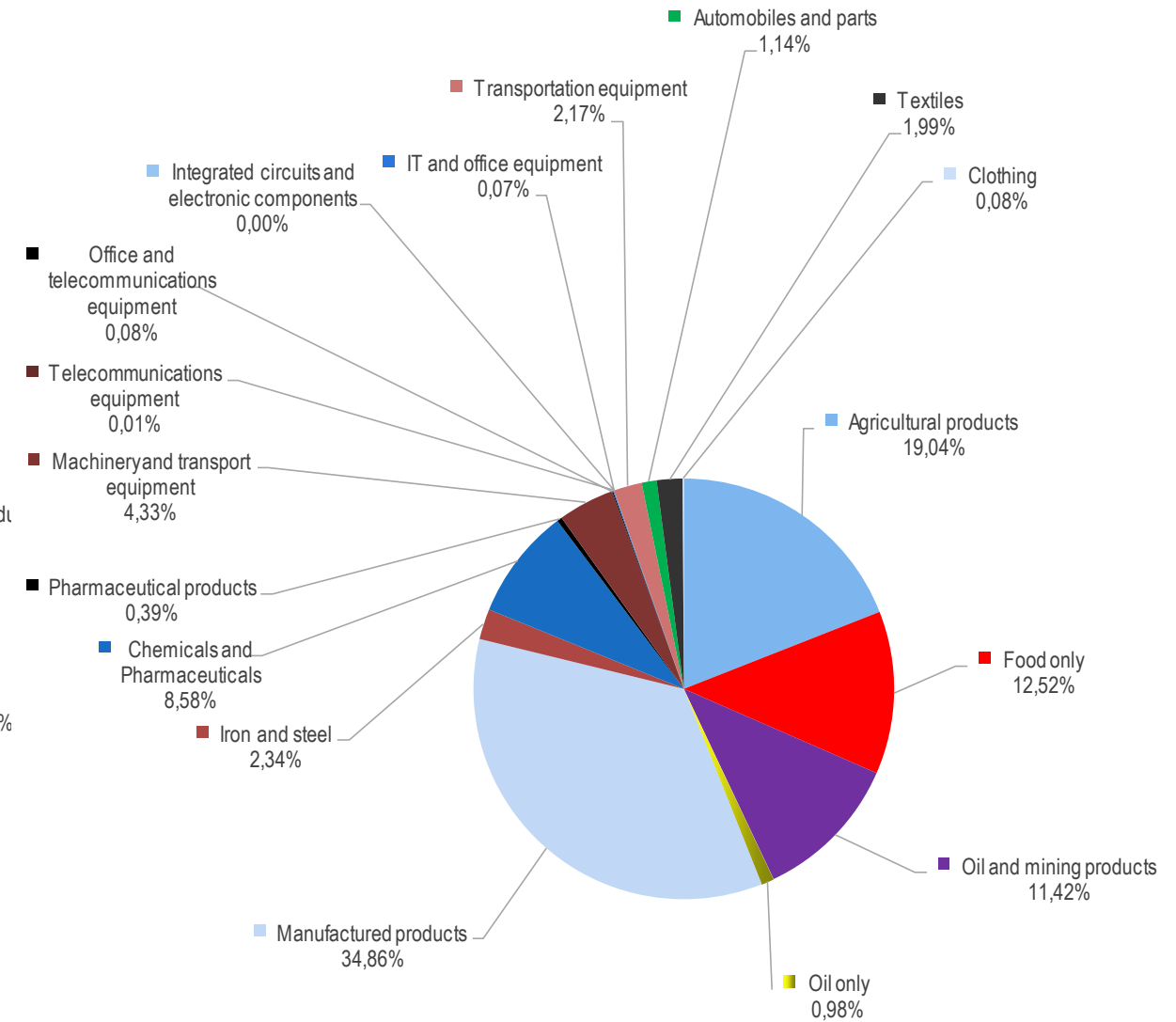
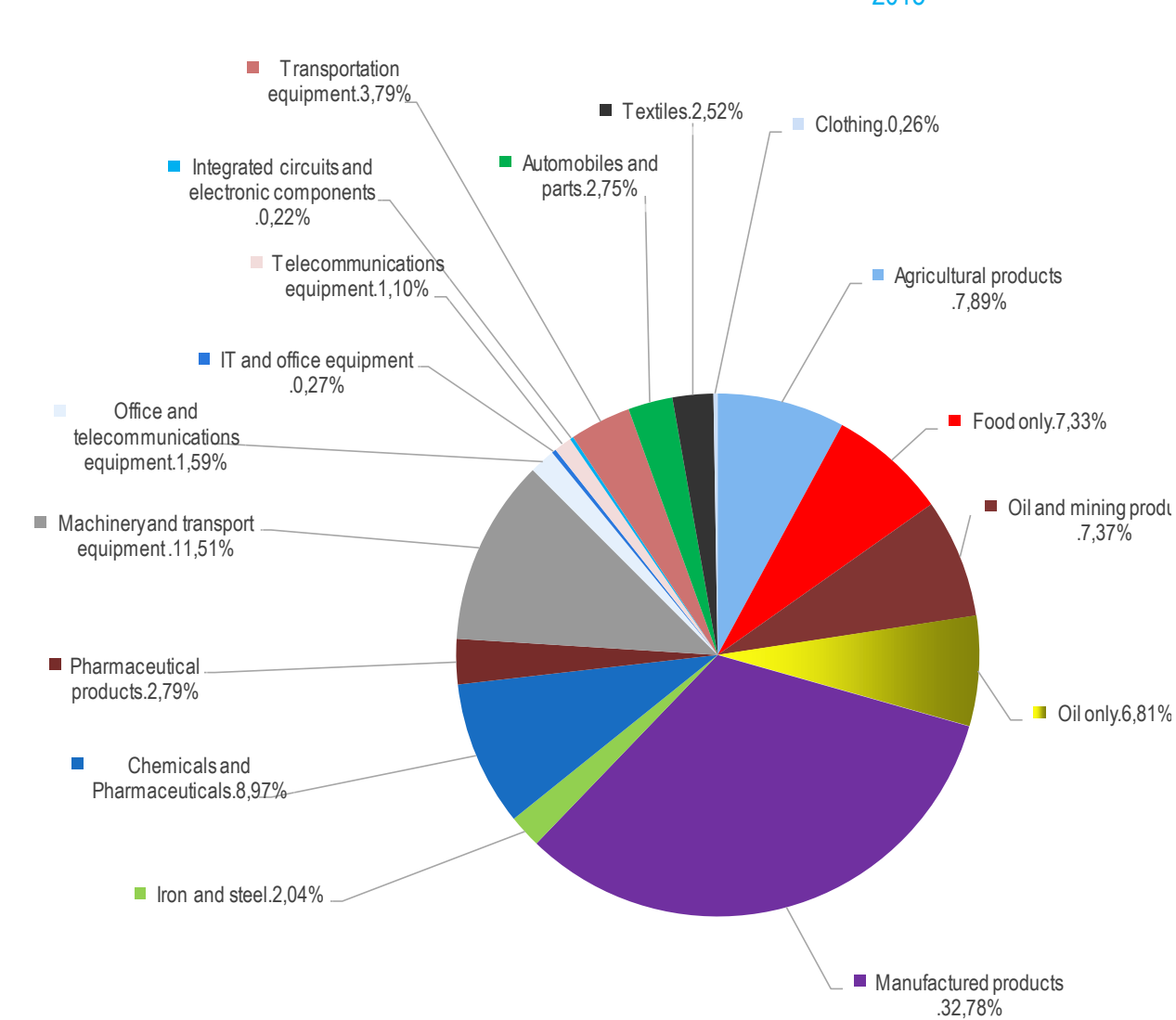
Foreign direct investment [net inflows - current]



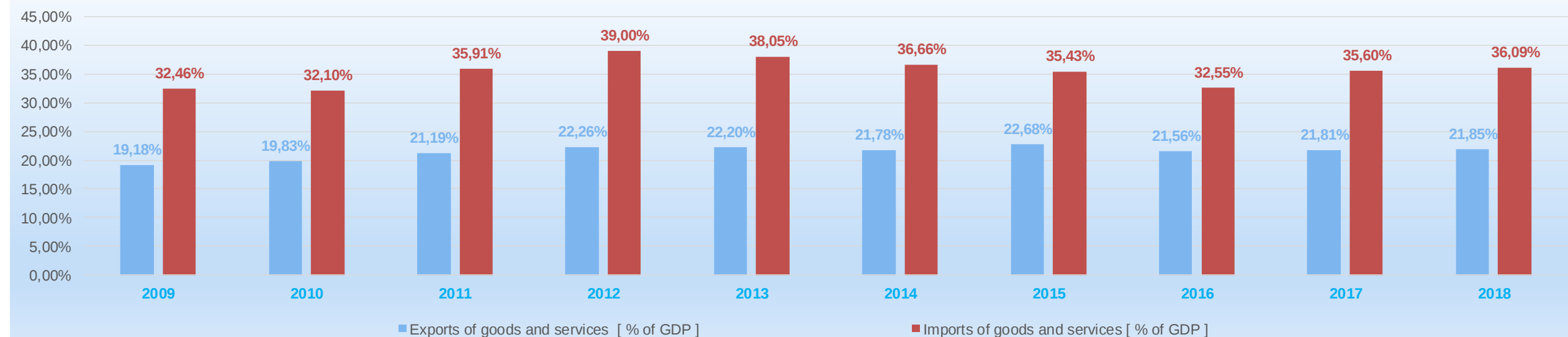


Togo Imports of goods 2015

Togo Imports of goods 2015



EXPORTS AND IMPORTS IN PERCENTAGE OF GDP



Foreign direct investment [net inflows - current]

